

American Medical Systems  
2007 Annual Report

expanding globally  
advancing innovation  
creating markets  
increasing awareness  
*realizing opportunities*



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**AMS**  
*Solutions for Life®*

## financial highlights (in thousands, except per share data)

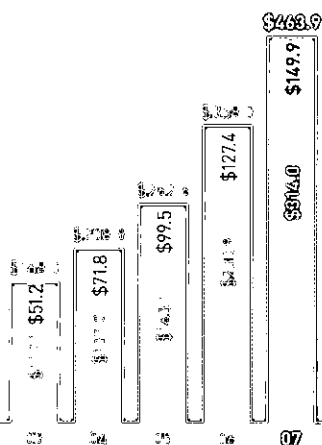
for the year:	2007	2006	2005	2004	2003
Net sales	\$463,928	\$358,318	\$262,591	\$208,772	\$168,283
Net income	\$ 12,900	\$ (49,317)	\$ 39,275	\$ (3,120)	\$ 29,050
Adjusted net income*	\$ 31,720	\$ 42,385	\$ 48,495	\$ 36,380	\$ 25,997
Earnings per share	\$ 0.38	\$ (0.70)	\$ 0.55	\$ (0.05)	\$ 0.42
Adjusted earnings per share*	\$ 0.43	\$ 0.59	\$ 0.68	\$ 0.52	\$ 0.38
Cash earnings per share*	\$ 0.72	\$ 0.79	\$ 0.75	\$ 0.57	\$ 0.42

\*Refer to page 16 of this annual report for a reconciliation of net income to adjusted net income, earnings per share to adjusted earnings per share and net income to cash earnings per share.

### revenue by business

(in millions of dollars)

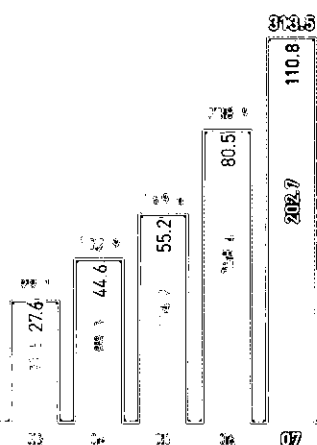
☐ urology  
☐ orthopedics



### total patients served

(thousands)

☐ urology  
☐ orthopedics



"Eleven years ago I had a bladder repair that didn't work — it was a total nightmare. I didn't want to repeat that experience. But my MiniArc™ procedure was entirely different. No pain. No real recovery time. No more incontinence. How can this tiny little minimally-invasive procedure work so well?"

Zella Nelson, *Seattle, WA*

Thirty-five years ago, a man sought a cure for incontinence where there was none before. AMS provided that cure.

In 2007, nearly 127,000 men and women who sought cures for their incontinence were helped by AMS products. AMS provided those solutions and then some, delivering products used to treat more than 310,000 people with a wide range of pelvic health conditions.

Many factors have converged to put us in the best position possible to offer more solutions for more patients. Our continued expansion as the pelvic health leader is built on the financial and operational strength of our 35-year history and our consistent vision for our future.

**The need is great. The opportunity is significant.  
The time is now.**



"Eight million men take drugs to manage their BPH, drugs that are costly, have side effects and may only have marginal results; therefore, we have an obligation to let them know they have superior treatment alternatives."

Ross Longhini

## dear shareholder:

Above all else, AMS exists to create and deliver innovation so that we can provide more cures to more people.

We capture this annually in our first and most important corporate objective, that is, the number of patients treated with our products. In 2007, AMS products were used to help cure 30% more patients than last year, over three times more than five years ago.

**100,000+ GreenLight™ patients** Much of the growth in patients treated last year were those benefiting from GreenLight™ Laser Therapy. The integration of the July 2006 acquisition of Laserscope was completed during the year, allowing us to focus on better understanding this business. As a result, we are quickly gaining insights and experience that will be the foundation for truly making GreenLight™ the standard of care for treating men with BPH.

### **20,000 patients treated with new incontinence and erectile dysfunction products**

AMS has demonstrated throughout its history that new products are its lifeblood. This was confirmed again in 2007, as MiniArc™ for female incontinence, AdVance® for male incontinence and the AMS 700® MS™ for erectile dysfunction debuted globally. Each of these products has already proven successful for patients, physicians and AMS.

These latest product development successes typify the kind of organic, technological growth we have planned for the coming years. However, we intend to extend beyond new technologies alone. Too many patients and physicians around the globe either don't know about our solutions or don't have access to them. Our three key elements of growth are: technological innovation, patient/physician awareness and geographical expansion.

**Technological innovation** AMS was founded 35 years ago with the idea of treating male urinary incontinence. One might now consider this a mature business. Yet in 2007, we treated 29% more men than in any other year in our history. The innovations: AdVance® and AUS™ with InhibiZone®. Or take erectile restoration, another one of our "mature" businesses. In 2007, we posted the largest annual revenue increase in the history of the product line. The innovation: AMS 700® MS™ and AMS 700® LGX™.

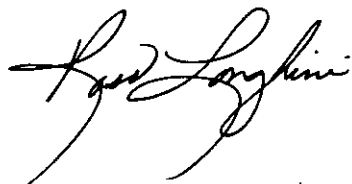
In addition to growing within the disease states we already treat, we will continue to add new pelvic health treatments. Much like we did with prolapse a few years ago, we will develop new technologies for new markets. On the horizon are treatments for mild fecal incontinence, urge urinary incontinence, interstitial cystitis, prostate cancer and more.

**Patient/physician awareness** We continue to make progress in reaching patients through our community health talks as you'll read later in this report. However, we have only begun to scratch the surface. Seventy percent of women do not know that there is a cure for their incontinence, believing instead that they have to live with it and manage it with pads or diapers. Yet the only thing keeping them from being dry is a 10 minute, minimally invasive surgery. Eight million men take drugs to manage their BPH, drugs that are costly, have side effects and may only have marginal results; therefore, we have an obligation to let them know they have superior treatment alternatives.

**Geographic expansion** We have shown that we can grow internationally; in fact, last year we broke the \$100 million milestone (\$130 million actually) for revenue from markets outside the United States. But we have more to do. Markets like Japan, China, and India potentially represent considerable growth opportunities for AMS. We are making great progress on our plans for dramatically increasing our business in Japan, led by demand for GreenLight™ and Monarc®.

**Year of transformation** Last year was a transformative year for AMS in many ways beyond what's seen externally. We successfully implemented a new information technology platform across our operations. This highly scalable system delivers real-time data, which enables us to truly feel the pulse of the business globally. We added many key personnel in several functions throughout the business, especially in sales. Their effectiveness will begin to show dividends during 2008.

Last year was challenging, both for our shareholders and our employees. However, I'd like to share a quick story that makes it all worthwhile. I recently received a phone call from a woman in her 90s who found my number on our website. She was calling to find out more information about MiniArc™ because she wanted to cure her incontinence. However, she had been reluctant to have surgery because she did not tolerate general anesthesia well. I was happy to provide her information about this product, which is often done using minimal anesthesia, and help her locate physicians near her. Next year, I'll have to let you know how she's doing. This call makes me reflect on how 35 years ago a small group got together because patients needed their help. I am proud that 1,300 AMS employees intend to help over 370,000 patients in 2008. But it's not enough. Millions of patients suffer needlessly, often for decades of their lives. We will continue our pursuit to provide all of them their *solution for life*.



**Ross Longhini, President & CEO (Interim)**

#### quickfacts

30%

more patients  
survived than any year  
in our history

13.5%

growth in erectile  
restoration business

20%

growth in female  
solutions in the  
fourth quarter

over

110,000

BPH patients treated

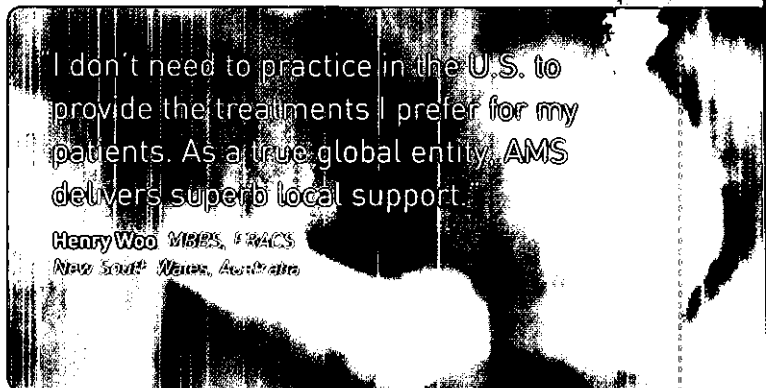
## expanding globally

When we enter a market, we do so with the intention of creating a lasting presence. That means we take the time to build strong relationships with key physician and hospital partners. It is important to note that our global sites are true locations — not just post office boxes. Each is expertly staffed to serve its surrounding region. And each has the full support of our global enterprise, from sales management and service support, to manufacturing and marketing.

GreenLight™ is a key part of our expansion strategy. The attractiveness of the enlarged prostate market worldwide together with the therapy's minimally-invasive profile makes GreenLight™ a leading entry point for new market penetration. GreenLight™ will help build the infrastructure needed to achieve a firm foothold, country after country.

For AMS, ensuring success internationally also means identifying reimbursement gaps and working with a country's government or healthcare system to achieve the appropriate levels that help make our solutions universally available. 2007 marks our strongest reimbursement position in recent years.

Increase in revenue from sales outside the U.S. in the past five years



I don't need to practice in the U.S. to provide the treatments I prefer for my patients. As a true global entity, AMS delivers superb local support.

Henry Woo MBBS, FRACS  
New South Wales, Australia

realizing opportunities  
increasing awareness  
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expanding globally

#### 2007 Expansion Highlights

##### Newest GreenLight™ Markets:

- Indonesia
- Malaysia
- Egypt
- South Africa
- Venezuela
- Chile

##### Expanded Overall Presence:

- United Kingdom
- France
- Germany
- Australia

#### Japan Expansion Opportunity

##### Market Facts:

- Second largest medical device market (U.S. is first)
- Fastest aging country in the world
- Visit physicians 2x more frequently than U.S. patients

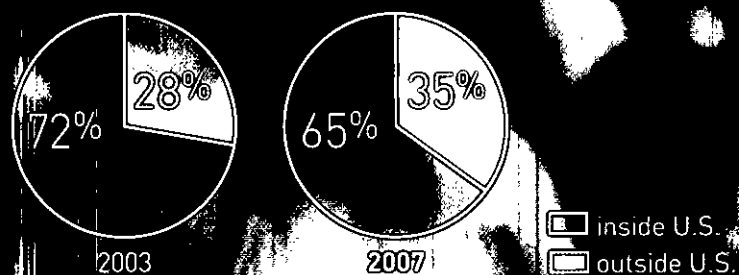
##### Strategy:

- Targeting GreenLight™ and Monarc® as lead expansion therapies

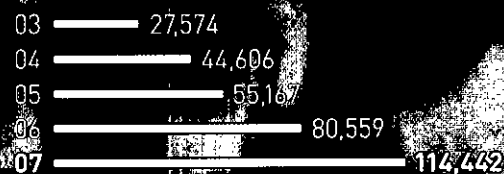
##### Near Term Objectives:

- Seek selected product approvals and ensure appropriate reimbursement

#### ratio of patients treated inside U.S. vs. outside U.S.



#### steady rise in number of patients treated outside the U.S.



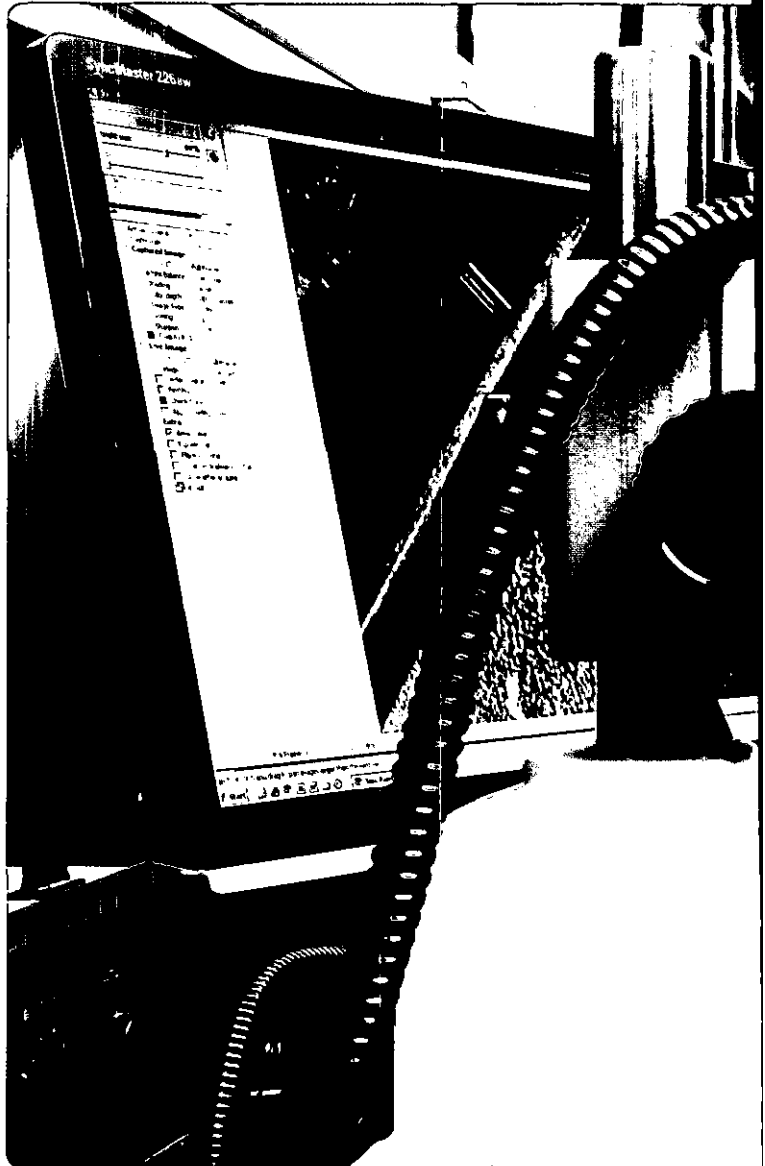
## advancing innovation

Total AMS patents (up from 131 in 2003)

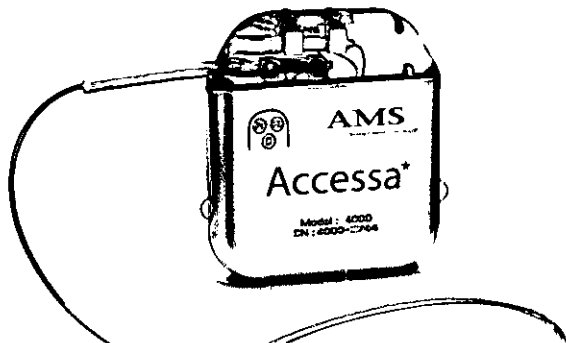
Our development engineers understand that by asking "What if," a patient is freed from a life-limiting pelvic health condition. This knowledge drives our engineers to go beyond what we have done before to advance our capabilities.

People are often surprised at the scope of our research and development capabilities. Most of our cutting-edge development takes place on premise, at our global headquarters and in our Innovation Centers in San Jose and Phoenix. Here, our engineers interact with one another and physicians around the world to share ideas and insights.

For each new discovery, application and solution, we fully protect the intellectual property rights, making it difficult for competitors to emulate our achievements. Patent strength is a key reason for our market leadership, a competitive advantage we are careful to safeguard.



\*Accessa is not yet approved



### Latest AMS innovations

erectile restoration: AMS 700™ MS™, AMS 700™ LGX™

male continence: AdVance™, AMS 800™ with InhibiZone™

prostate health: GreenLight HPS™, TherMatrix™ TMX 3000

female continence: MiniArc™

prolapse: IntePro™ Lite for Apogee™ and Perigee™



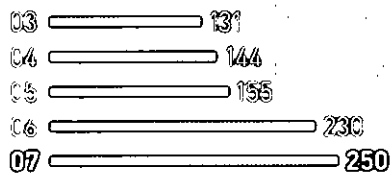
"I'm inspired by my colleagues and AMS leadership to push harder and develop the innovative therapies that enable us to create cures that are safe, efficacious and lasting."

**Jason Buysman**, AMS Development Engineer,  
presently focusing on electrical stimulation technologies, Minnesota, USA

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#### total AMS patents



210

patent applications  
pending in the  
U.S. alone

## creating markets

We lead the market in 100% of the product therapies where our solution was the first of its kind

AMS achieves sustained success by taking existing therapies and transforming them into solutions that are safer, more effective, and less invasive. Perigee® and Apogee® for prolapse. Monarc®, MiniArc™ and AdVance® slings for stress urinary incontinence. AMS engineered new features and functionality that set these solutions apart from any other options.

However, we don't limit ourselves to existing markets. We identify conditions for which there are no cures and develop solutions to treat those conditions. The penile prosthesis, artificial urinary sphincter, vaginal vault prolapse repair kit, and the neosphincter for fecal incontinence — all are examples of products that were not available until AMS created them.

We lead the market in nearly all of our product therapies. We lead the market in 100% of the product therapies where our solution was the first of its kind.



"Years ago, my happiest patients were smiling because of their healthy babies. Now, my happiest patients are the snowbirds who want to golf, swim and enjoy themselves without the worry of incontinence or prolapse."

*Ty Erickson, M.D., FACOG  
Idaho, USA*

"I was so discouraged before. My prolapse kept getting worse. I had to give up so much — skiing, hiking, even traveling. Now I feel fantastic. I call my procedure a 'mini miracle.'"

Leanna Jordan, Wyoming, USA

realizing opportunities  
increasing awareness  
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one

Number of mid-sized companies solely focused on pelvic health solutions:

**only AMS.**

4

AMS was the first to provide a comprehensive solution in four of the pelvic health conditions we address

**AMS pioneered solutions:**

- erectile restoration
- male continence
- fecal continence
- prolapse repair

## increasing awareness

Men and women attending a community health talk in 2007

We recognize that people may not even know there is an effective treatment — an AMS procedure — that can restore their quality of life. For that reason, we have aggressively stepped up our efforts to increase patient and physician awareness about the conditions AMS treats and the solutions we provide.

One way we build market demand is through community health talks. These are held across the nation, drawing thousands of men and women eager to hear speakers share their stories about overcoming erectile dysfunction, incontinence and other AMS-treatable conditions.

We also conduct in-depth training to expand physician awareness of our solutions. Physicians know they can trust AMS to provide the hands-on education they need to perform our procedures confidently every time.



physicians trained in 2007



"The people we meet in our talks — men and women alike — tell us they thought they were alone in their struggles with ED. But then they hear how we went from hopeless to wholeness and they begin to believe that there is help for them and their relationships, too."

*Bill and Linda Bozick, frequent speakers at AMS community health talks across the U.S., Ohio, USA*

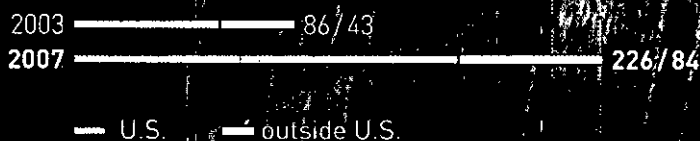


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8,600 men  
and  
2,400 women

attended one or more than  
70 community health  
talks nationwide

#### AMS sales force expansion



## realizing opportunities

As a result of our global expansion, advanced innovation, market creation and increased awareness, we are realizing significant and lasting opportunities for sustained organic growth and financial success in pelvic health.

Physicians look to AMS for the solutions that will help them serve their patients. Urologists. Gynecologists. Urogynecologists. Colorectal surgeons. They are seeing their practices change and evolve. They trust AMS to listen to their ideas and develop the treatments their patients need now and in the future.

Yet with all that we have achieved, we have really just begun. For each patient receiving an AMS treatment, exponentially more would benefit from our solutions. This simple fact compels us to continue expanding our sphere of educational influence.

2007 revenue from new products introduced since 2003

expanding globally  
advancing innovation  
creating markets  
increasing awareness  
**realizing opportunities**

### legacy solutions

#### men's

AMS 800<sup>®</sup>  
AMS 700<sup>®</sup>  
Ambicor<sup>®</sup>  
Dura I<sup>™</sup>  
AMS Malleable<sup>®</sup> 650/600  
Urolume<sup>®</sup>  
InVance<sup>®</sup>

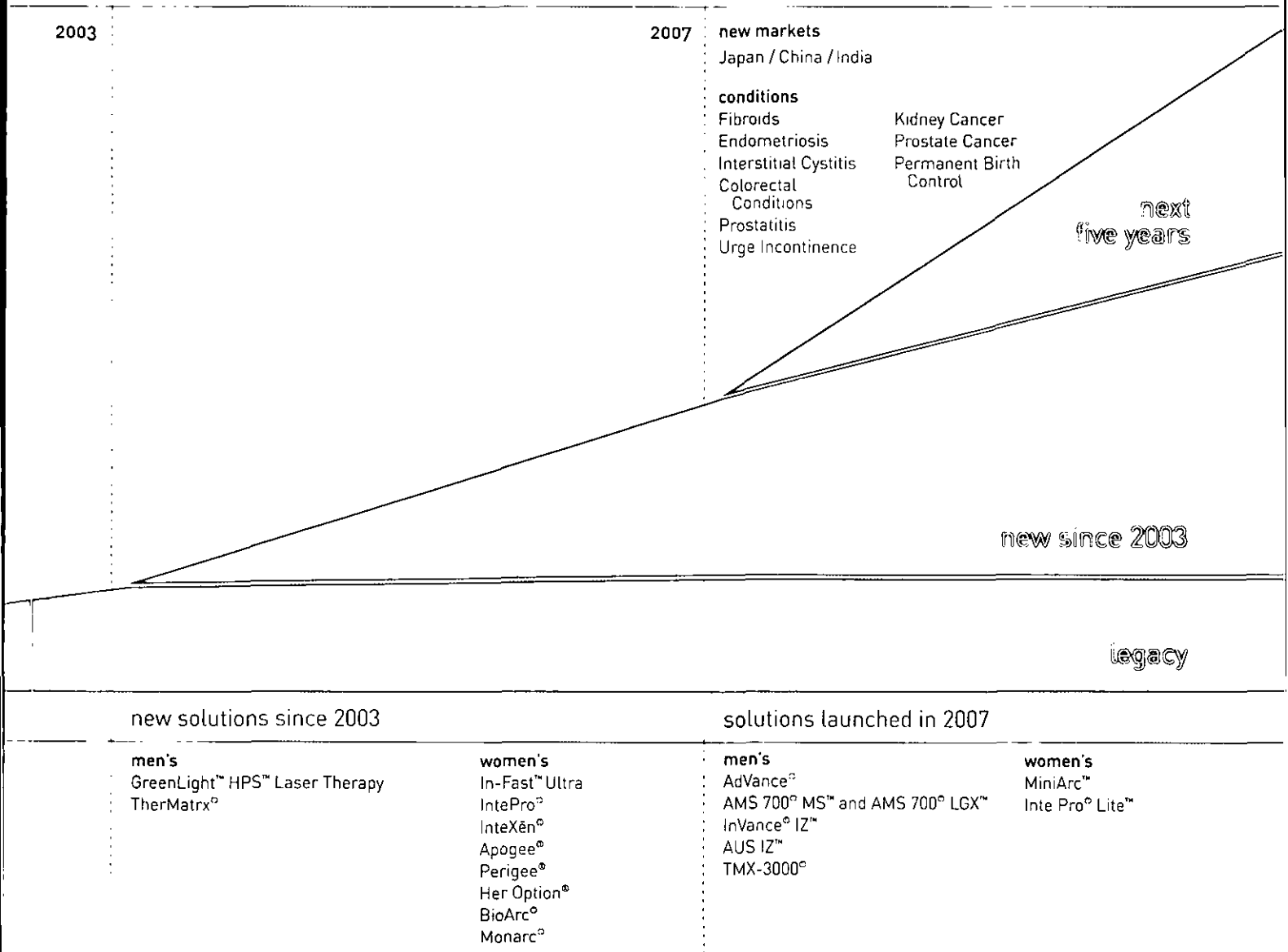
#### women's

Sparc<sup>®</sup>  
Acticon<sup>®</sup>



"I learned about GreenLight™ after seeing family and friends struggle with a TURP. GreenLight™ seemed a much more congenial procedure. And it very much proved to be. Excellent results with no pain — and no more worries about finding a toilet!"

David Cutts, New South Wales, Australia



30 million

people worldwide who  
have moderate to severe  
fecal incontinence

15,000

colorectal surgeons  
globally



## incontinence

Stress incontinence occurs when you leak urine during a physical activity like lifting, exercising, sneezing or coughing.

Stress incontinence is decidedly life-limiting, curtailing physical activity and intimacy for many. The condition is often precipitated by childbirth or vaginal prolapse and is exacerbated by aging.

Rather than resigning themselves to a lifetime of wearing pads or diapers, many active women are turning to their physicians for a permanent solution.

The loss of bowel control — also known as fecal incontinence — is a devastating problem that affects women of all ages worldwide.

## market size

- More than 450 million women have urinary or fecal incontinence worldwide
- More than 370,000 incontinence procedures were performed in the US and Europe in 2007

## AMS solutions

AMS offers the widest range of surgical solutions for the treatment of stress urinary incontinence on the market. The latest addition, the *MiniArc™ Single Incision Sling System*, involves a single incision procedure designed to reduce operative invasiveness and enhance patient recovery. The *Monarc® Subfascial Hammock* is the industry's gold standard transobturator solution — shown to provide the same efficacy as other slings with fewer complications. The *SPARC®* sling continues to lead the suprapubic segment.

The *BioArc® TO* and *BioArc® SP* offer the fixation properties of our *SPARC®* mesh with a section of *InteXen® LP* porcine dermis supporting the urethra.

The *Acticon® Neosphincter* is an implant that places an inflatable cuff around the anal sphincter, giving the patient optimal bowel control.

## prolapse

Pelvic organ prolapse occurs when pelvic structures, like the bladder or rectum, bulge or protrude into the vaginal wall. Vault prolapse occurs when the structures supporting the apex of the vagina fail. This can make walking or standing difficult and sexual intercourse painful. Prolapse can also make it difficult to empty bladder or bowel.

## market size

- More than 320 million women worldwide suffer from prolapse
- Over 400,000 prolapse repairs were performed in 2007

## AMS solutions

The *Perigee® Transobturator Anterior Prolapse Repair System* has revolutionized the treatment of cystocele, with an easy to place, tension free mesh repair kit. *Apogee® Vaginal Vault and Posterior Prolapse System* is a minimally invasive, tension free treatment for vault suspension and posterior repair. Both are available with *IntePro®* large pore polypropylene mesh or *InteXen® LP* porcine dermal matrix.

The *Straight-In™ System* attaches the upper portion of the vagina to the tailbone to restore normal anatomical positioning for patients with apical prolapse.

## abnormal uterine bleeding

Also known as menorrhagia, this condition affects women of childbearing age, causing symptoms that range from extreme discomfort and fatigue to anemia. Traditional treatments vary from hormonal therapy to hospital-based endometrial ablation and hysterectomy procedures.

## market size

- More than 100 million women worldwide suffer from menorrhagia
- More than 335,000 endometrial ablations were performed in the US in 2007

## AMS solutions

Our cryoablation therapy, *Her Option®*, allows women to receive treatment for their excessive bleeding in the comfort of the physician's office under local anesthesia.





men's health

### erectile dysfunction

Erectile dysfunction (ED), also known as male impotence, is a condition in which men are unable to get or maintain an erection that is sufficient for successful sexual intercourse. Many of these men suffer from an underlying condition such as cardiovascular disease or diabetes. Treatments associated with prostate cancer also can cause erectile dysfunction.

### market size

- More than 375 million men are affected by erectile dysfunction worldwide
- More than 22,000 men received penile implants in the US and Europe in 2007

### AMS solutions

The **AMS 700® Series with MS** is the market-leading penile implant and the physician's preferred product of choice worldwide. This implant is a multi-component inflatable prostheses that provides a natural look and feel. The AMS 700® series features **InhibiZone® Antibiotic Surface Treatment** to reduce surgical infection risks.

**Ambicor®** has a smaller inflation pump that provides comfort, ease of use and ease of implementation. The **AMS 650/600™** and **Dura II®** malleable prostheses provide dependable functionality for men with limited dexterity.

### incontinence

Urinary incontinence is the medical term used to describe the condition of not being able to control the flow of urine from your body. It usually happens because the urinary sphincter is damaged or scarred and cannot squeeze or close off the urethra. This means urine can leak or flow freely from the bladder.

Male urinary incontinence most commonly manifests after surgery for prostate cancer. Without treatment, incontinent men often suffer in silence.

The loss of bowel control — also known as fecal incontinence — is a devastating problem that affects men of all ages worldwide.

### market size

- More than 50 million men have urinary incontinence worldwide
- More than 14,000 procedures were performed to treat urinary incontinence in 2007

### AMS solutions

**AMS 800® Artificial Urinary Sphincter**, now available with InhibiZone®, is the product upon which AMS was founded 35 years ago and the industry's gold standard for the treatment of severe urinary incontinence.

The **AdVance® Male Sling** is an innovative, minimally invasive outpatient surgery that can restore bladder control the day it is performed. **InVance® Male Sling** also treats mild to moderate urinary incontinence.

The **Acticon® Neosphincter** is an implant that places an inflatable cuff around the anal sphincter, giving the patient optimal bowel control.

### enlarged prostate

Benign Prostatic Hyperplasia (BPH), or enlarged prostate, is a non-cancerous enlargement of the prostate gland. As the prostate grows, it presses against and narrows the urethra, causing a urinary obstruction that makes it difficult to urinate.

### market size

- More than 70% of men over 60 have some symptoms of BPH worldwide
- More than 575,000 BPH procedures were performed in the US and Europe 2007

### AMS solutions

For those who want a definitive solution other than drugs or invasive surgery, including patients with partial or complete obstruction, **GreenLight™ Laser Therapy** can provide the effectiveness of TURP without the complications.

**TherMatrix® Office Thermo Therapy** continues to be a leading microwave solution among in-office treatments for BPH.

**UroLume® Endoprosthesis** is a stent designed for BPH patients with urinary obstruction and for patients with recurrent bulbar urethral strictures.

# at-a-glance

## forward-looking statements

This Report contains forward-looking statements relating to the market opportunities, future products and sales of American Medical Systems. These statements and other statements contained in this Report that are not purely historical fact are forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that are based on management's beliefs, certain assumptions and current expectations. These forward-looking statements are subject to risks and uncertainties such as successfully competing against competitors; physician acceptance, endorsement, and use of AMS products; potential product recalls; ability of the Company's manufacturing facilities to meet customer demand; reliance on single or sole-sourced suppliers; loss or impairment of a principal manufacturing facility; clinical and regulatory matters; timing and success of new product introductions; patient acceptance of the Company's products and therapies; changes in and adoption of reimbursement rates; adequate protection of the Company's intellectual property rights; product liability claims; and other risks and uncertainties described in the Company's Annual Report on Form 10-K for the year ended December 29, 2007. Actual results may differ materially from anticipated results.

## adjustments to selected financial information (refer to financial highlights on inside cover)

for the year:	2007	2006	2005	2004	2003
Net income:					
Reported in accordance with GAAP	\$12,900	\$(49,317)	\$39,275	\$ (3,120)	\$29,050
Adjustments (net of tax) for:					
In-process research and development charges	4,642	84,164	9,220	35,000	-
Litigation settlement charges	13,487	-	-	-	-
Commitment fees on bridge financing	-	4,503	-	-	-
Investment impairment	-	-	-	4,500	-
Product warranty allowance	-	-	-	-	(1,975)
Loss from discontinued operations	691	5,435	-	-	-
Adjustment for prior periods tax audit and refund claims	-	(2,400)	-	-	(1,078)
Sum of adjustments, net of tax	18,820	91,702	9,220	39,500	(3,053)
Adjusted net income	\$31,720	\$ 42,385	\$48,495	\$36,380	\$25,997
Earnings (loss) per share:					
Basic	\$ 0.18	\$ (0.70)	\$ 0.57	\$ (0.05)	\$ 0.44
Diluted	\$ 0.18	\$ (0.70)	\$ 0.55	\$ (0.05)	\$ 0.42
Adjusted earnings per share:					
Basic	\$ 0.44	\$ 0.60	\$ 0.70	\$ 0.54	\$ 0.40
Diluted	\$ 0.43	\$ 0.59	\$ 0.68	\$ 0.52	\$ 0.38
Cash earnings per share*:					
Net income reported in accordance with GAAP	\$12,900	\$(49,317)	\$39,275	\$ (3,120)	\$29,050
Sum of adjustments, net of tax (see above)	18,820	91,702	9,220	39,500	(3,053)
Adjusted net income	31,720	42,385	48,495	36,380	25,997
Adjustments (net of tax) for:					
Amortization of intangibles	11,287	7,634	5,069	3,682	2,637
Amortization of financing costs	2,023	830	-	-	-
Stock based compensation	7,662	6,055	-	-	-
Cash earnings	\$52,692	\$ 56,904	\$53,564	\$40,062	\$28,635
Cash earnings per share (diluted)*	\$ 0.72	\$ 0.79	\$ 0.75	\$ 0.57	\$ 0.42

\*Cash earnings per share is a non-GAAP measure that we believe provides useful supplemental information for management and investors, because it reports the adjusted net income excluding the impact of significant non-cash items consisting of amortization of intangibles, amortization of financing costs and stock based compensation. We believe cash earnings per share provides a useful measure to determine the health of the business and earnings generated by the business before significant non-cash charges.

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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Form 10-K

Washington, DC  
104

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended:  
December 29, 2007

Commission file number:  
000 - 30733

AMERICAN MEDICAL SYSTEMS HOLDINGS, INC.  
(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State of Incorporation)

41-1978822  
(IRS Employer Identification No.)

10700 Bren Road West  
Minnetonka, Minnesota 55343  
(Address of Principal Executive Offices, Including Zip Code)

Registrant's Telephone Number, Including Area Code:  
952-930-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:  
Common stock, par value \$.01 per share

Name of each exchange on which registered:  
The Nasdaq Stock Market LLC  
(Nasdaq Global Select Market)

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

As of June 29, 2007, the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of the common stock of the registrant (based upon the closing price of the common stock as of that date as reported by The Nasdaq Stock Market and excluding outstanding shares beneficially owned by directors, executive officers, and affiliates) was approximately \$1,274,849,387.78.

As of February 22, 2008, 72,443,681 shares of Common Stock of the registrant were outstanding.

Part III of this Annual Report on Form 10-K incorporates by reference information (to the extent specific sections are referred to in this Annual Report) from the registrant's Proxy Statement for its 2008 Annual Meeting of Stockholders to be held May 8, 2008 (the "2008 Proxy Statement").

AMERICAN MEDICAL SYSTEMS HOLDINGS, INC.

FORM 10-K

For the Fiscal Year Ended December 29, 2007

TABLE OF CONTENTS

<u>Description</u>	<u>Page</u>
<b>PART I</b>	
Item 1. Business.....	1
Item 1A.Risk Factors.....	8
Item 1B.Unresolved Staff Comments. ....	16
Item 2. Properties.....	16
Item 3. Legal Proceedings. ....	17
Item 4. Submission of Matters to a Vote of Security Holders. ....	17
Item 4A.Executive Officers of American Medical Systems.....	17
<b>PART II</b>	
Item 5. Market For American Medical Systems' Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.....	19
Item 6. Selected Financial Data.....	21
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations. ....	22
Item 7A.Quantitative and Qualitative Disclosures about Market Risk.....	39
Item 8. Financial Statements and Supplementary Data. ....	40
Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure.....	40
Item 9A.Controls and Procedures.....	40
Item 9B.Other Information.....	41
<b>PART III</b>	
Item 10. Directors and Executive Officers of the Registrant.....	42
Item 11. Executive Compensation.....	42
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.....	42
Item 13. Certain Relationships and Related Transactions, and Director Independence. ....	42
Item 14. Principal Accountant Fees and Services.....	42
<b>PART IV</b>	
Item 15. Exhibits and Financial Statement Schedule.....	43
<b>FINANCIAL STATEMENTS AND NOTES THERETO.....</b>	<b>F-1</b>
<b>EXHIBIT INDEX TO ANNUAL REPORT ON FORM 10-K.....</b>	<b>E-1</b>

## FORWARD-LOOKING INFORMATION

*This Annual Report on Form 10-K contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements not of historical fact may be considered forward-looking statements. Written words such as, "may," "expect," "believe," "anticipate," or "estimate," or other variations of these or similar words, identify such forward-looking statements. These statements by their nature involve substantial risks and uncertainties, and actual results may differ materially from those expressed in such forward-looking statements. Factors known to us that could cause such material differences are identified in this Annual Report on Form 10-K under Item 1A, "Risk Factors," and in the "Management Discussion and Analysis of Financial Condition and Results of Operations." We undertake no obligation to correct or update any forward-looking statements, whether as a result of new information, future events, or otherwise. You are advised, however, to consult any future disclosures we make on related subjects in future filings with the SEC.*

## PART I

### Item 1. Business

#### Overview

We are the world leader in developing and delivering innovative solutions to physicians treating men's and women's pelvic health conditions. We have built a business that delivers consistent growth, fueled by a robust pipeline of innovative products for significant, under-penetrated markets. We have consistently diversified our product portfolio, building on our traditional base of products for erectile restoration and men's incontinence, to include products and therapies targeted at benign prostatic hyperplasia (BPH) in men as well as urinary incontinence, pelvic organ prolapse and menorrhagia in women. We estimate there are as many as 1.8 billion incidences of these conditions in the global markets we serve, with many people suffering from multiple conditions. Treatment options for these conditions vary considerably depending on the severity of the condition. Approximately 450 million of these men and women have conditions sufficiently severe so as to profoundly diminish their quality of life and significantly impact their relationships. Our addressable market is contained within this group of patients. Our product development and acquisition strategies have focused on expanding our product offering for surgical and office-based solutions and on adding less-invasive solutions for surgeons and their patients. Our primary physician customers include urologists, gynecologists, urogynecologists and colorectal surgeons.

This past year has been a year of development, integration and growth, as we completed our 35th year of operations. This marked the first full year of operations following the July 2006 acquisition of Laserscope. As has been our history, we again introduced new solutions in a number of our therapies.

We began the year with approximately 1,100 employees and ended the year with approximately 1,250 employees. Our revenues grew from \$358.3 million in 2006 to \$463.9 million in 2007. In 2007, men's health contributed \$314.0 million in revenues, or 67.7 percent of total revenues, and women's health contributed \$149.9 million, or 32.3 percent of total revenues. We released a number of new products and product improvements during the year, and expanded the geographic launch of products introduced in late 2006, most notably, the *AdVance*™ male sling and the *AMS 700 MS*™, a completely redesigned version of our market leading 700 series. In women's health, we saw balanced growth between all therapies, incontinence, uterine health and prolapse. We launched the *MiniArc*™ *Single Incision Sling* for treating female stress urinary incontinence, with supporting clinical data on the efficacy of this solution. Our *Her Option*® product for the treatment of menorrhagia, or excessive uterine bleeding, continued to see strong growth. Our prolapse repair products, *Apogee*® and *Perigee*®, experienced growth slightly ahead of our other women's health therapies. We made significant advancements in product development across all therapies, particularly in male continence, erectile restoration, female continence, prolapse repair and laser therapies.

With the acquisition of Laserscope in July 2006, we are able to provide a full line of medical laser systems to deliver minimally invasive procedures for the treatment of obstructive BPH and urinary stones. We are now selling throughout our global markets the *GreenLight HPST*™ (High Performance System). We continue to market our *TherMatrx*® solution for in-office treatment of BPH. We have made strides in the development of products utilizing neuromuscular stimulation technology, following our April 2006 acquisition of certain patents and other assets from BioControl Medical, Ltd.

In January of 2007, consistent with the plans announced with the Laserscope acquisition, we sold the Laserscope aesthetics business. All of the information in this report, unless specifically stated otherwise, excludes the Laserscope aesthetics business, which we reported as discontinued operations during the six month period, July 2006 to January 2007, during which we held this business.

We believe our organic growth, product development activities and acquisition strategies position us for strong growth in 2008 and beyond.

We maintain a website at [www.AmericanMedicalSystems.com](http://www.AmericanMedicalSystems.com). We are not including the information contained on our website as a part of, nor incorporating it by reference into, this Annual Report on Form 10-K. We make available free of charge on our website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to these reports, as soon as reasonably practicable after we electronically file such material with, or furnish such material to, the Securities and Exchange Commission.

## **Markets and Products**

In recent years, the number of people seeking treatment for various pelvic health disorders has grown with the publicity for new treatments and drug therapies, but the portion of afflicted patients seeking treatment remains relatively low. When patients seek treatment, they generally begin with pharmaceutical options rather than surgical treatment, regardless of the severity of the disease. Also, when patients initially seek treatment, their first physician contact is usually with a general practitioner and not with a surgical specialist. Only once conservative medical therapy has proven unsuccessful are surgery or other physician delivered interventions considered.

Sales of our products benefit from some of the same factors which drive sales in many other medical device companies: an aging population with a desire to maintain a high quality of life, the expanding availability of safe and effective treatments, the minimally invasive nature of these therapies, expanded options for in-office treatments, particularly in the United States, and increasing patient and physician awareness of these treatments.

The diseases we treat can profoundly affect the quality of one's life and the burden of these diseases increases with age. The incidence of erectile dysfunction, benign prostatic hyperplasia and incontinence in men increases with age and with the incidence of prostate cancer surgery, which also grows with age. Female incontinence and pelvic organ prolapse are linked to pregnancy and childbirth among younger women, but also occur independently as women age.

As a result, we believe that as the middle of the baby boomer generation moves into their mid-to late-50's during this decade, the growth in the prospective patient pool for our products will accelerate. We also believe that this demographic group and those that follow will be less willing to accept the natural deterioration of body functions. We believe their desire to maintain a consistent quality of life will amplify their increased demand for our products and therapies. As a result, our strategy of providing an expanding portfolio of treatment options is an important business driver. In the last several years, we have successfully introduced new products and therapies to meet our target physician and patient needs. Our product development and acquisition strategies have focused on expanding our product offering with products and procedures that improve outcomes, reduce operating time and trauma, economically benefit the overall health care system, and thereby increase the value of our products to physicians, patients, and payers. We believe we will achieve our aggressive growth strategies, while remaining committed to the pelvic health care arena.

Increasing patient awareness of these new treatments is critical to our continued success. We believe that advertising by pharmaceutical companies and increased private internet access to healthcare information has greatly increased patients' awareness of treatment options for their medical conditions. For example, erectile dysfunction has become a more widely recognized disease largely due to the pharmaceutical industry's extensive advertising campaign for Viagra®, Levitra® and Cialis®. Going forward, we expect continued advertisements to drive awareness of other pelvic health disorders. As individuals seek medical treatment, we expect many of them will learn about and choose a treatment using one of our products. We facilitate that decision by working closely with physicians who are skilled in procedures using our products and therapies, and by co-sponsoring meetings (community health talks) where patients can learn more about the benefits of these procedures. In 2007, thousands of men and women attended community health talks on the conditions we treat. While the principal focus of our marketing efforts continues to be with physicians, we continue to expand our patient awareness initiatives, primarily through collaborating with physician practices, and will continue to focus on patient initiatives in the future. Building physician awareness continues to be an important element of our marketing strategy. Physician training on the anatomy, physiology and surgical procedures surrounding pelvic health has become one of our core competencies.

In 2007 alone, we trained over 6,000 physicians on our products and therapies. With over thirty-five years of experience, we believe we have a very strong franchise with urologists and we are working to build a similarly strong franchise with urogynecologists, surgical gynecologists and colorectal surgeons. The gynecology specialty is critical to our growth because most women who suffer from incontinence, pelvic organ prolapse, menorrhagia and other pelvic disorders are likely to be referred to a gynecologist after first seeking help from their primary care physician. Long term, we believe that colorectal surgeons will also be important to our success.

The expansion of our product offering, combined with increasing physician and patient awareness, has greatly increased our business opportunities. We released a number of new products and product improvements in the past two years. During 2007, we introduced the *MiniArc Single Incision Sling* for female incontinence and the *AMS 700™ LGX* for erectile restoration. We launched outside the United States the *AMS 700 MS*, our primary erectile restoration product with an enhanced patient interface, and also launched in new international geographies the *AdVance Male Sling* for the treatment of mild to moderate male stress urinary incontinence. We completed the integration of the Laserscope operations and expanded our marketing of the *GreenLight HPS* lasers and fibers for the treatment of obstructive benign prostatic hyperplasia (BPH) and the *StoneLight®* laser and fibers for the treatment of urinary stones. We saw continued success of *Monarc™*, our transobturator product for female urinary incontinence, the preceptor to the new *MiniArc Single Incision Sling* solution. We initiated clinical studies for a variety of products in our BPH, incontinence and prolapse businesses during 2007. We have nearly completed the prospective marketing studies of the *Apogee* and *Perigee* systems for prolapse repair and have begun to aggressively enroll patients into these prospective clinical studies. We remain committed to spending approximately ten percent of our sales over the long term on research and development in order to develop new products and product improvements, generate robust clinical data, and continue to be recognized as the world leader in pelvic health innovation.

#### *Men's Health*

Erectile dysfunction is the inability to achieve or maintain an erection sufficient for sexual intercourse. When this condition is not improved by drugs, it is most often caused by vascular disease, complications from diabetes, or prostate surgery which can damage both nerves and arteries necessary for erectile function. This disease can also be caused by spinal cord injury, and may have a psychogenic component. We estimate that erectile dysfunction may affect over 375 million men and their partners around the world. The primary treatment for erectile dysfunction is the class of drugs referred to as PDE-5 inhibitors. Less than 70 percent of patients using these drugs have a positive response. The failed patient may try a vacuum device or a topical or injected drug before considering a penile implant such as those we offer. If the patient elects to have implant surgery, the surgeon implants a prosthesis which provides sufficient rigidity for sexual intercourse.

We lead the penile implant market with a series of semi-rigid malleable prostheses and a complete range of more naturally functioning inflatable prostheses, including the *AMS 700 MS*. In recent years, we have introduced significant improvements to our *AMS 700* inflatable prostheses including a Parylene coating on certain internal surfaces of the prosthesis to increase durability, the *InhibiZone™* antibiotic treatment to address the risk of surgical infections, and the *Tactile Pump™* and *Momentary Squeeze Pump™*, designed to improve ease of use for patients. Physician preference for these new products contributed to the growth in erectile restoration sales in the last three years.

Over 50 million men worldwide suffer from urinary incontinence, the involuntary release of urine from the body. In men, this most often results from nerve and sphincter damage caused during prostate cancer surgery. Male incontinence may be managed with a catheter and leg bag to collect the urine, or with pads and diapers to absorb the leaks. These measures are far from ideal, as they come with recurring replacement product costs, the potential for infection, and embarrassing leaks and odor, not to mention a significantly diminished quality of life.

Since 1972, when we introduced the predecessor to today's *AMS 800™* Urinary Control System, we have been the primary medical device company supplying surgical solutions for male incontinence. This fully implanted system includes an inflatable urethral cuff to restrict flow through the urethra, and a control pump which allows the patient to discreetly open the cuff when he wishes to urinate. Since 2000, we have also been selling the *InVance®* sling system, a less-invasive procedure for men with moderate incontinence. In late 2006, we introduced the *AdVance* sling system for the treatment of mild to moderate stress urinary incontinence, which has been a key driver of our success in 2007. We also introduced the *AMS 800 with InhibiZone* in early 2007. Our *Acticon™* Neosphincter is used to treat severe fecal incontinence, the loss of bowel control, in men for whom less invasive treatments have failed.

Our products can be used to relieve restrictions on the normal flow of urine from the bladder caused by bladder obstructions, generally the result of benign prostatic hyperplasia (BPH) or bulbar urethral strictures. Symptoms of BPH include increased urination frequency, sudden urges to urinate, and weak urine flow. More than 70 percent of men over age 60 have some symptoms of BPH, and we estimate approximately 8 million men worldwide are on drug or hormone therapy for BPH. For those experiencing a physical obstruction of the prostatic urethra, the conventional treatment is a surgical removal of the prostatic tissue performed under general anesthesia in the operating room known as a transurethral resection of the prostate (TURP). We now offer men an alternative to a TURP, that is the *GreenLight* photovaporization of the prostate. This laser therapy is designed to reduce the comorbidities associated with a TURP. The *GreenLight* PV® laser system has paved the way for creating a new standard of care in the treatment of BPH. This new standard of BPH care is further advanced by the *GreenLight* HPS which provides shorter treatment times with similar long-term results as the earlier PV system, thereby enhancing user comfort. The *GreenLight* HPS offers a more intense laser beam for enhanced surgical control and numerous system improvements for true plug-and-play functionality. We also offer the *StoneLight* laser and *SureFlex*™ fiber optics for the treatment of urinary stones. *StoneLight* is a lightweight and portable 15-watt holmium laser that offers the right amount of power to effectively fragment most urinary stones. The *SureFlex* fiber optic line is engineered to deliver more energy safely and effectively, even under maximum scope deflection, for high performance holmium laser lithotripsy.

We also offer the *UroLume*® endoprosthesis stent as a less invasive procedure for men within this group who may not be good surgical candidates, as well as for men suffering from bulbar urethral strictures.

For those men not yet to the point of urethral obstruction, but for whom symptomatic relief is desired, therapeutic options include pharmaceuticals as well as less-invasive tissue ablation techniques that can be performed in a physician's office, including microwave therapy or radiofrequency energy delivered to the prostate. We estimate that the market for office-based therapy for BPH remained flat to slightly declining during 2007, at approximately 80,000 men treated annually. It is within this market segment that our *TherMatrx* Dose Optimized Therapy™ offering is positioned.

#### *Women's Health*

Over 450 million women in our global markets suffer from urinary or fecal incontinence. These diseases can lead to debilitating medical and social problems, ranging from embarrassment to anxiety and depression. There are three types of urinary incontinence: stress, urge, and the combination of the two (mixed). While stress incontinence is generally caused by a weakening of the pelvic floor and resultant hypermobility of the urethra, urge incontinence is more complex and currently not as well understood. Pads and diapers are often used to contain and absorb leaks, and may be acceptable for controlling mild incontinence. Drug therapy and electrical nerve stimulation are currently used to treat urge incontinence. Incontinence may be treated through exercises to strengthen pelvic floor muscles, or through the injection of collagen or some other bulking agent into the wall of the urethra or bladder neck to narrow the passage. Surgical solutions are generally recommended only if these other therapies are not effective. Our current products in the market treat stress incontinence, which generally results from a weakening of the tissue surrounding the bladder and urethra which can be a result of pregnancy, childbirth and aging.

We offer a broad range of systems to restore female continence including the *AMS 800*™ Urinary Control System (approved for use in women outside the U.S.), and the *In-Fast*™, *SPARC*™, *Monarc*, *BioArc*™ and *MiniArc* systems. This broad range of products allows the surgeon to select the procedure most appropriate to the patient's symptoms and anatomy. With an *In-Fast* procedure, the surgeon uses a transvaginal approach to support the urethra and bladder neck with a sling attached to the back of the pubis. We introduced the *SPARC* procedure as the first complete system to place a self-fixating, mid-urethral sling with a suprapubic approach. We subsequently launched several improvements to *SPARC*. We then introduced the *Monarc*, a product incorporating unique helical needles to place a self-fixating, sub-fascial hammock through the obturator foramina. This procedure may be done without disrupting the endopelvic fascia and is especially valuable for women who have scarring from previous abdominal surgery. We launched the *BioArc SP*® sling system which is the only system available that offers physicians the choice of incorporating a biologic graft with a self-fixating synthetic sling. The *BioArc SP* system employs the same suprapubic approach of the *SPARC* system, and it has filled a niche for physicians who would prefer not to use a synthetic material in apposition to the urethra. We further expanded upon the philosophy of graft material choice through the introduction of *BioArc TO*®, a combination of the *Monarc*'s transobturator surgical technique with the *BioArc*'s characteristic choice of biologic material. We enhanced the biologic offerings with the introduction of *InteXen LP*®, a lyophilized porcine dermis graft, into our *BioArc* product offerings. This graft alternative offers the



benefits of biologic material with significantly enhanced storage and handling characteristics. The *MiniArc Single-Incision Sling* requires just one incision to surgically place a small sling under the urethra and can be done under local anesthesia as an outpatient procedure.

The *Acticon* neosphincter, an extension of our urinary control technology, is used to treat severe fecal incontinence primarily as the result of complications from childbirth, including the episiotomy.

Pregnancy, labor, and childbirth may also cause pelvic organ prolapse, and other pelvic floor disorders. Prolapse and other pelvic floor defects may be treated with a variety of open, laparoscopic, and transvaginal surgeries. Over 400,000 procedures are performed annually around the world to repair some form of pelvic organ prolapse in women. These procedures have historically been performed through the use of suture and graft materials designed for other surgical applications. In mid-2004, we announced FDA clearance of the *Apogee* and *Perigee* systems. The *Apogee* system is designed to repair vaginal vault prolapse, a condition often resulting from the removal of the supporting mechanisms for the apex of the vagina as the result of hysterectomy. The *Perigee* system targets repair of cystocele, or the herniation of the bladder through the anterior wall of the vagina. We also offer *InteXen™* and *IntePro™* pelvic reconstructive materials for use in traditional pelvic organ prolapse procedures.

More than 100 million women in our global markets suffer from the medical condition known as menorrhagia or excessive uterine bleeding. Menorrhagia may cause anemia and can be socially debilitating. Drug therapies can offer some women symptomatic relief, but many end up undergoing a hysterectomy. We estimate that approximately 150,000 hysterectomies performed in the United States each year are the result of menorrhagia. Other menorrhagia procedures which have some efficacy include dilation and curettage to remove the endometrial tissue from the uterus and several therapeutic options which destroy the endometrium with heat and are generally performed in the operating room. Our *Her Option* cryoablation therapy uses a microprocessor-controlled probe to eliminate excessive menstrual bleeding by freezing the lining of the uterus and reducing its ability to regenerate. The procedure, unlike the heat-based therapies, was designed to be administered in the gynecologist's office. The patient can keep her uterus and maintain normal hormonal levels, avoiding a hospital stay and the recovery time associated with a hysterectomy. We believe that *Her Option* offers significant advantages over other therapies to the patient, her physician, and the healthcare system. These other therapies have, however, been available and reimbursed for a longer period of time, and, as a result, currently have a larger installed base of experienced users.

### **Selling and Marketing**

We sell our products in the United States, Canada, Australia, Brazil, and many western European countries through direct field representatives. At the end of 2007, we had 510 employees in our global sales and marketing force. We also ended 2007 with 70 independent distributors who represent our products in other countries and accounted for approximately 6.3 percent of our worldwide sales. No single customer or group of customers accounts for more than five percent of our total sales. Local market conditions, including the regulatory and competitive situation, determine the type of products we sell in each market.

Our marketing organization is responsible for understanding patient and physician needs, guiding new product development, and increasing the awareness, understanding, and preference for our products among physicians and patients.

In pricing our products we consider our costs of developing, manufacturing, and distributing the products—including the cost of regulatory compliance and physician training—and the value they bring to patients and the health care system. Similarly, we typically structure price increases to coincide with the introduction of improved features, benefits and clinical-proved sources, which add more value to our products.

### **Manufacturing and Supply**

We use approximately 130,000 square feet of our facilities in Minnesota, California and Arizona for manufacturing, warehousing, and distribution of our products. We utilize warehouses to support local distribution in countries outside the U.S. where we have direct sales representation. We maintain a single-shift manufacturing operation and employ lean manufacturing approaches for the reduction of waste in manufacturing processes and alignment of production with customer demand.

We maintain a comprehensive quality assurance and quality control program, which includes documentation of all material specifications, operating procedures, equipment maintenance, and quality control test methods. Our documentation systems comply with appropriate FDA and ISO requirements.

## Research and Development

We are committed to developing new products and improving our current products to provide physicians and patients with better clinical outcomes through less invasive and more efficiently delivered therapies. Most of our research and development activities are conducted in our Minnesota, California and Arizona facilities, although we also work with physicians, research hospitals, and universities around the world. Many of the ideas for new and improved products come from a global network of leading physicians, who work with us in evaluating new concepts and in conducting clinical trials to gain regulatory approvals. The development process for any new product can range from several months to several years, primarily depending on the regulatory pathway required for approval.

In 2007, we continued our tradition of innovation. We began a clinical study on our *Continuum*<sup>TM</sup> radical prostatectomy anastomosis device. We have made strides in the development of a neuromuscular stimulation device, *Accessa*<sup>TM</sup>, for the treatment of urge urinary incontinence and interstitial cystitis. We are about to introduce new clinical data to further expand the penetration of our *Apogee* and *Perigee* solutions for treating prolapse. We continued to invest in improving the clinical outcomes of our *Ovion* technology, the permanent birth control solution for women. We have elected to focus our efforts on improving the device and therefore recently suspended the clinical study for these devices. We began a clinical feasibility study with a minimally invasive sling device, to better understand the treatment of mild to moderate fecal incontinence. During the year, we also expanded the use of our *InhibiZone* antibiotic treatment to address the risk of surgical infections, and we launched the new *MiniArc* sling for the treatment of female incontinence.

Our spending on research and development activities, including clinical and regulatory work totaled \$43.3 million, \$33.9 million and \$21.0 million in 2007, 2006 and 2005, respectively. These research and development dollars represented 9.3 percent, 9.5 percent and 8.0 percent of sales for each year respectively. We plan to target research and development spending at approximately 10 percent of sales for the foreseeable future.

## Competition

Competition in the medical device industry is intense and characterized by extensive research efforts and rapid technological progress. The primary competitive factors include clinical outcomes, distribution capabilities, and price relative to (1) competitive technologies and (2) reimbursements to physicians and hospitals for their services. Our competitors may have greater resources with which to develop and market products, broader distribution resources, and scale economies which we do not have. Our competitive advantage is driven by our focus on the pelvic health market and our ability to develop new products and innovative procedures, obtain regulatory clearance, ensure regulatory compliance, protect our intellectual property, protect the proprietary technology of our products and manufacturing processes and maintain and develop preference for our products among physicians and patients. All of these abilities require recruiting, retaining, and developing skilled and dedicated employees, and maintaining and developing excellent relationships with physicians and suppliers.

Our principal competitor in the erectile restoration market is Coloplast who, in 2006, purchased the urology business from Mentor Corporation. We have no significant competitors in the market for the surgical treatment of male continence at this time, but we expect competitive products from Coloplast, Neomedic and others. Principal competitors for our prostate therapy options include drug manufacturers and other treatment suppliers including Urologix, Medtronic, Boston Scientific Corporation, BioLitec, Lumenis and HealthTronics in addition to loop suppliers for the TURP procedure, including Storz, Olympus and Gyrus. Our principal competitors for women's continence products include Johnson & Johnson, Boston Scientific, C.R. Bard and Coloplast. Competitors currently selling systems for pelvic organ prolapse repair are Johnson & Johnson and C.R. Bard. In the field of excessive menstrual bleeding treatments, our principal competitors include Hologic, Boston Scientific, and Johnson & Johnson.

## Intellectual Property

We rely on intellectual property including patents, trade secrets, technical innovations, and various licensing agreements to protect and build our competitive position. We own approximately 250 issued U.S. patents, half of which issued in the last four years, and numerous international patents covering various aspects of our technology. We also have U.S. and international patent applications pending. We review competitive products and patents to actively enforce our rights and to avoid infringing the legitimate rights of others.

We file patent applications to protect technology, inventions, and improvements that we consider important, but we cannot ensure our applications will be granted, or that, if granted, the patents will provide broad protection for our

products, or that our competitors will not challenge or circumvent these patent rights. Costs to defend our patents or to protect our activities from the patent claims of others could be substantial, even if we are successful in defending the claims. We do not believe that any of our products infringe any valid claims of patents or other proprietary rights held by others.

### **Government Regulation**

Numerous governmental authorities, principally the FDA and comparable foreign regulatory agencies, regulate the development, testing, manufacturing, labeling, marketing, and distribution of our products. In Europe and certain other countries, we comply with the European Union Directives for Medical Devices and certify our compliance with the CE Mark. In other countries outside the United States, we ensure appropriate registration and authorization. In the U.S., our products fall into FDA Classes I, II, and III depending on the indications for use and the risk the products pose to the patient. Class I includes devices with the least risk and Class III includes those with the greatest risk.

The class to which our products are assigned determines the type of pre-marketing application required for FDA clearance. If the product is classified as Class I or II, and if it is not exempt, a 510(k) will be required to obtain marketing clearance. It generally takes several months from the date of most 510(k) submissions to obtain clearance, and it may take longer, particularly if a clinical trial is required. Class III devices generally require a pre-market approval application (PMA). The PMA process can be expensive, uncertain, require detailed and comprehensive data, and generally takes significantly longer than the 510(k) process.

If human clinical trials of a device are required, either for a 510(k) submission or a PMA, the sponsor of the trial, usually the manufacturer or the distributor of the device, must file an investigational device exemption (IDE) application prior to commencing human clinical trials. The FDA may not approve the IDE and, even if it is approved, the FDA may not accept that the data derived from the studies supports the safety and efficacy of the device or warrants the continuation of clinical trials.

Our penile implant, artificial urinary sphincter and *Her Option* products have been approved through the Product Development Protocol (PDP) or PMA process. Our other products were approved through the 510(k) pre-market notification process. We have conducted clinical trials to support our PDP and PMA regulatory approvals.

The FDA and international regulatory authorities also periodically inspect our operations to assure themselves of our compliance with applicable quality system regulations. We must comply with a host of regulatory requirements that apply to medical devices and drug device combination products marketed worldwide. If we fail to comply with these regulatory requirements, our business, financial condition, and results of operations could be significantly harmed.

### **Third-Party Reimbursement**

Most of our products are purchased by hospitals which are reimbursed for their services by third-party payers including Medicare, Medicaid, comparable foreign agencies, private health care insurance, and managed care plans. The reimbursement environment facing our customers varies widely, as do our customers' systems for dealing with such variation.

Many third-party payers (including Medicare, Medicaid, and other large, influential payers) at times seek to reduce their costs by denying coverage for certain procedures, including new procedures for which efficacy has not yet been well established, or are reimbursing at rates which do not cover the full cost of procedures. These activities may be particularly detrimental to us because we are developing new products for new procedures. These new products and procedures may not find market acceptance because of delays in third-party payer acceptance of the medical value of the new procedures.

The level of third party reimbursement has fluctuated from time to time in the past, may fluctuate in the future, and is subject to review or withdrawal at any time. The level of reimbursement may influence whether customers purchase our products. Further, as we expand our offerings from implants surgically delivered to patients in hospital settings to minimally-invasive therapies delivered to patients in physician offices, we must address the information needs of varied reimbursement systems and processes. Reimbursement rates vary depending on whether the procedure is performed in a hospital, ambulatory surgery center or physician office. While our sales history of devices in the U.S. does not reflect an obvious correlation between sales levels and changes in Centers for Medicare & Medicaid Services (CMS) reimbursement rates, office-based business may be more directly impacted by reimbursement rate fluctuations than our hospital-based business has been historically.

## Employees

As of December 29, 2007, we employed 1,239 people in the following areas: 369 in manufacturing; 368 in U.S. sales, marketing and distribution; 126 in administration; 101 in regulatory, clinical and quality assurance; 99 in research and development; and 176 internationally. We do not have any organized labor unions. We believe we have an excellent relationship with our employees.

## Financial Information about Geographic Areas

Approximately 28.0, 23.9 percent, and 21.8 percent of our consolidated revenues in 2007, 2006, and 2005, respectively, were from sales to customers outside of the United States. See *Notes to Consolidated Financial Statements – No. 12, Industry Segment Information and Foreign Operations* for more information.

## Item 1A. Risk Factors

The following risk factors should be considered carefully in connection with any evaluation of our business, financial condition, results of operations, prospects and an investment in our common stock. Additionally, the following risk factors could cause our actual results to materially differ from those reflected in any forward-looking statements.

*Our revenues and operating results may be negatively affected and we may not achieve future growth projections if we fail to compete successfully against our competitors or fail to develop our presence in new markets and technologies.*

Our competitors include several large medical device manufacturers, including Johnson & Johnson, Medtronic, Inc., C.R. Bard, Inc., Boston Scientific Corporation, Coloplast and Hologic, Inc. These and other of our competitors may have greater resources, more widely accepted products, better distribution channels, less invasive therapies, greater technical capabilities and stronger name recognition than we do. This is particularly the case when we enter new markets or develop technologies for new therapies, such as our laser therapy products, and our growth objectives are dependent on increasing the growth in sales of laser therapy products. Our competitors will continue to improve their products and develop new competing products, including less invasive or non-invasive products, pharmaceuticals and cell or gene therapies. These new technologies and products may beat our products to the market, be more effective than our products, render our products obsolete by substantially reducing the prevalence of the conditions our products and therapies treat, or provide the same benefits as our existing products at the same or lower price. We may be unable to compete effectively with our competitors, or achieve our internally established growth targets, if we cannot keep up with existing or new alternative products, techniques, therapies and technologies in the markets we serve.

*Our sales may be adversely affected if physicians do not recommend or endorse our products.*

We rely upon physicians to recommend, endorse and accept our products. Many of the products we acquired or are developing are based on new treatment methods. Acceptance of our products is dependent on educating the medical community as to the distinctive characteristics, perceived benefits, clinical efficacy, and cost-effectiveness of our products compared to competitive products, and on training physicians in the proper application of our products. We believe our products address major market opportunities, but if we are unsuccessful in marketing them to physicians, our sales and earnings could be adversely affected.

*Our growth will be slowed if new products are delayed or are not accepted.*

As part of our growth strategy, we intend to introduce a number of new products and product improvements. Product introductions depend upon a variety of factors, including timely receipt of appropriate regulatory approvals. If we do not introduce these new products and product improvements on schedule, for any reason, or if they are not well accepted by the market or approved, in a timely manner or at all, by applicable regulatory authorities, our business may be adversely affected.

*Our sales could decline if our procedures are not accepted by patients.*

We predominantly sell implants and therapies for surgical procedures or treatments. If patients do not accept our products and therapies, our sales may decline. Patient acceptance of our products and therapies depends on a

number of factors, including the failure of non-invasive therapies, the degree of invasiveness involved in the procedures using our products, the rate and severity of complications, and other adverse side effects from the procedures using our products. Patients are more likely to first consider non-invasive alternatives to treat their urological and related disorders. Broader patient acceptance of alternative therapies or the introduction of new oral medications or other less-invasive therapies could adversely affect our business.

*Our products face the risk of technological obsolescence, which, if realized, could have a material adverse effect on our business.*

The medical device industry is characterized by rapid and significant technological change. We depend on our medical device technology and products to generate revenue. Therefore, we face the risk that third parties will succeed in developing or marketing technologies and products that are more effective than ours or that would render our technology and products obsolete or noncompetitive. Additionally, new, less invasive procedures and medications could be developed that replace or reduce the importance of current procedures that use our products or may cause our customers to delay or defer purchasing our products. Accordingly, our success depends in part upon our ability to respond quickly to medical and technological changes through the development and introduction of new products. The relative speed with which we can develop products, complete clinical testing and regulatory clearance or approval processes, train physicians in the use of our products, gain reimbursement acceptance, and supply commercial quantities of the products to the market are expected to be important competitive factors. Any delays could result in a loss of market acceptance and market share. Product development involves a high degree of risk, and we cannot provide assurance that our new product development efforts will result in any commercially successful products.

*Changes in third party reimbursement for our products and therapies may influence our customers' purchasing activity.*

Our physician and hospital customers depend on third party government and non-government entities around the world to reimburse them for services provided to patients. The level of such third party reimbursement has fluctuated from time to time in the past, may fluctuate in the future, and is subject to review or withdrawal at any time. The level of reimbursement may influence whether customers purchase our products. Further, as we expand our offerings from implants surgically delivered to patients in hospital settings to minimally-invasive therapies delivered to patients in physician offices, we must address the information needs of varied reimbursement systems and processes. Reimbursement rates vary depending on whether the procedure is performed in a hospital, ambulatory surgery center or physician office. While our sales history of devices in the U.S. does not reflect an obvious correlation between sales levels and changes in the Center for Medicare and Medicaid Services, or CMS, reimbursement rates, office-based business may be more directly impacted by reimbursement rate fluctuations than our hospital-based business has been historically. For example, CMS currently is revising the methodology for calculating the physician practice expense component of the physician fee schedule, which accounts for, among other things, the cost of devices when a procedure is performed in a physician office or clinic. A significant change in practice expense payment levels may play a role in physician choices. Furthermore, a significant portion of our international sales are in Europe, where health care regulations and reimbursement for medical devices vary significantly from country to country. This changing environment could adversely affect our ability to sell our products in some European countries. In summary, any unfavorable change in reimbursement could have a negative impact on our business.

*In connection with our acquisition of Laserscope, we have substantially increased our debt leverage.*

On June 27, 2006, we issued \$373.8 million in principal amount of our Convertible Notes, as described in *Notes to Consolidated Financial Statements – No. 9, Debt*. In addition, on July 20, 2006, we entered into a \$430.0 million Credit Facility, as amended October 29, 2007, to fund a portion of the purchase of Laserscope and to provide a \$65.0 million working capital line of credit, as described in *Notes to Consolidated Financial Statements – No. 9, Debt*. If we are unable to generate sufficient cash flow or otherwise obtain funds necessary to make required payments on either of these debt obligations or if we are in material breach of the covenants contained in the loan agreements, we would default under the terms of the applicable loan agreement or indenture. Any such default would likely result in an acceleration of the repayment obligations to such lenders as well as the lenders under any of AMS' other debt agreements under applicable cross default provisions.

The terms of our Convertible Notes and our Credit Facility contain conditions which may adversely affect our business in a number of ways, including the following:

- requiring us to use a substantial portion of our cash to pay principal and interest on our debt instead of utilizing those funds for other purposes such as working capital, capital expenditures, and acquisitions;
- limiting our ability to obtain any necessary additional financing in the future for working capital, capital expenditures, debt service requirements, or other purposes;
- placing us at a competitive disadvantage relative to our competitors who have lower levels of debt;
- decreasing our debt ratings and increasing our cost of borrowed funds;
- making us more vulnerable to a downturn in our business or the economy generally; and
- subjecting us to the risk of being forced to refinance at higher interest rates than these amounts when due.

*Conversion of our Convertible Notes into common stock could result in dilution to our shareholders.*

Our Convertible Notes are convertible, at the option of the holder, into shares of our common stock at an initial conversion price of \$19.406 per share, subject to adjustment. Upon conversion, in lieu of shares of our common stock, for each \$1,000 principal amount of Convertible Notes a holder will receive an amount in cash equal to the lesser of (i) \$1,000 and (ii) the conversion value, determined in the manner set forth in the indenture under which the Convertible Notes were issued, of the number of shares of our common stock as determined based on the conversion rate. If the conversion value exceeds \$1,000, we will also deliver, in addition to cash, a number of shares of our common stock equal to the sum of the daily share amounts, as defined in the indenture. If a holder elects to convert its Convertible Notes in connection with a designated event that occurs prior to July 1, 2013, we will pay, to the extent described in the indenture, a make whole premium by increasing the conversion rate applicable to such Convertible Notes. The number of shares of common stock issuable upon conversion of the Convertible Notes increases as the market price of our common stock increases, as described in the "Liquidity and Capital Resources" section of *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations*. All of the above conversion rights are subject to certain limitations imposed by our Credit Facility.

*Our Credit Facility contains financial covenants and other restrictions which may limit our ability to operate our business.*

In addition to cash generated from operations, our Credit Facility represents our primary source of liquidity. The Credit Facility contains various restrictive covenants, compliance with which is essential to continued credit availability. Among the most significant of these restrictive covenants are financial covenants which require us to maintain predetermined ratio levels related to leverage, interest coverage, fixed charges, and a limit on capital expenditures. The covenants and restrictions contained in the Credit Facility could limit our ability to fund our business, make capital expenditures, and make acquisitions or other investments in the future. Any failure to comply with any of these financial and other affirmative and negative covenants would constitute an event of default under the credit agreement, entitling a majority of the bank lenders to, among other things, terminate future credit availability under the agreement, and/or increase the interest rate on outstanding debt, and/or accelerate the maturity of outstanding obligations under that agreement.

*Proposed changes in the accounting method for convertible debt securities could, if implemented, have an adverse impact on our reported and future financial results.*

In August 2007, the Financial Accounting Standards Board (FASB) published a proposed FASB Staff Position (FSP) that would change the balance sheet classification of a component of our Convertible Notes between equity and debt and would result in additional non-cash economic interest cost being reflected in the income statement. The proposed change in accounting treatment would be applied retrospectively to prior periods. The FASB plans to continue deliberations on this proposed FSP in 2008. We cannot predict if or when any such change would be implemented or the exact methodology that will be imposed (which may differ materially from the foregoing description). Any such change could have a significant impact on our reported or future financial results.

*Our borrowing costs are sensitive to fluctuations in interest rates, and changes in interest rates may affect our profitability.*

Because our credit facility carries a floating interest rate tied to LIBOR, we are subject to market risk exposure related to changes in interest rates. Historically, we have not used financial instruments, such as interest-swap or other hedging agreements, to manage our interest rate risk on any of our floating rate debt. However, we may use financial instruments to manage our floating interest rate risk in the future. Under these arrangements, we would effectively convert an amount of the principal balance under our credit facility, equal to a notional amount agreed upon in a financial instrument, from a floating rate to a fixed rate in a swap, a range of floating rates in a collar, or a limit on the floating rate in a cap, for an agreed-upon period of time. There is no certainty that we will enter into financial instruments to hedge our risks. Also, if we enter into any financial arrangement for a portion of our risk, there is no certainty that they would be effective or the rate would be at market for the entire term of the instrument. At the expiration or termination of any such financial instrument, we would again be exposed to the market risk of increases in interest rates for our floating rate debt. We are also subject to the conditions of the debt market. Our capital structure includes term loans and convertible note debt which are traded in public and private transactions with fluctuating prices. Any future amendment to our credit facility could result in higher costs due to the trading price or market conditions at that time.

*We could become obligated to make significant contingent payments or be subject to claims under prior acquisition agreements.*

We have agreed to make contingent payments, based upon achievement of various milestone and product sales, under the acquisition agreements pursuant to which we acquired Ovion Inc., Solarant, Inc. and certain patents and other assets from BioControl Medical, Ltd. We have also made commitments to use commercially reasonable efforts to achieve some of these milestones and, in some cases, product sales. If we achieve these milestones and product sales, we will be obligated to make significant contingent payments. If we fail to achieve milestones or generate product sales related to these acquisitions, we could become involved in disputes or legal proceedings challenging our compliance with our contractual obligations, including the efforts we expended to achieve the relevant milestones or product sales, as applicable. Any such legal proceedings would likely be costly and time-consuming, and, if we were found not to have complied with our contractual obligations, we could be subject to significant damages.

*Transitioning our sales relationships for products outside the United States from independent distributors to our direct sales force may be more costly than we anticipated.*

We have been transitioning our sales relationships for certain products in certain territories outside the United States from independent distributors to our direct sales force. We are currently in litigation with respect to one former distributor relationship, and we could face litigation with respect to distributor relationships in the future. Such litigation is costly, and if we are found to have improperly terminated any of such distributors, we could be required to pay damages to the distributors that will add to our costs of transition of our sales relationships. In addition, we have expended significant time and resources transitioning these relationships and our sales in the affected markets may have suffered during the transition period. If the costs of transitioning these distributor relationships to our direct sales force exceed the reserves we have established for this contingency, our financial results could be adversely affected.

*We may not be able to supply products that incorporate materials or components which are single or sole-sourced.*

Some of our products utilize raw materials or components that are either single- or sole-sourced. These sources of supply could encounter manufacturing difficulties or may unilaterally decide to stop supplying us because of product liability concerns or other factors. We currently rely on single source suppliers for the silicone and fabric used in our male prostheses and for the porcine dermis and mesh used in many of our female products. Furthermore, we use single sources for the *TherMatrx* consoles and disposables. A key component of the *InteXen* and *IntePro* antibiotic technology is also procured from a single source. We rely on single and sole source suppliers for certain components in our *GreenLight HPS* system. We do not have written agreements with many of our key suppliers requiring them to supply us with these raw materials or components, and we cannot be certain that we would be able to timely or cost-effectively replace any of these sources upon any disruption. The loss of any of these suppliers

could have a material adverse effect on our financial results in the near term, as we would be required to qualify alternate designs or sources.

The start-up, transfer, termination or interruption of any of these relationships or products, or the failure of our suppliers to supply product to us on a timely basis or in sufficient quantities, would likely cause us to be unable to meet customer orders for our products and harm our reputation with customers and our business. If we obtain a new supplier for a component, we may need to obtain FDA approval of a PMA supplement to reflect changes in product manufacturing and the FDA may require additional testing of any component from new suppliers prior to our use of these components. Further, if FDA approval of a PMA supplement is required, any delays in delivery of our product to customers would be extended and our costs associated with the change in product manufacturing may increase.

*Our efforts to manage inventory levels may lead to production shortfalls and lost revenues.*

We employ planning strategies to manage our inventory levels and our safety stock of inventory relative to anticipated production requirements. These inventory management efforts increase our exposure to production shortfalls if, among other things, we experience vendor quality issues, shortages or higher than anticipated product demand. We experience some level of variability in the demand for our products within quarterly periods, which can affect our ability to accurately predict our production demand and, therefore, manage inventory. Any failure to meet product demand would result in lost or delayed revenues, and would adversely affect our business and earnings.

*Loss of our principal manufacturing and distribution facilities would adversely affect our financial position.*

We are currently operating with one manufacturing shift at each of our three principal locations, with no redundancy between facilities. We distribute our products from one location for a given product line. Although we believe we have adequate physical capacity to serve our business operations for the foreseeable future, we do not have a back up facility, and the loss or impairment of any of our Minnesota, California or Arizona facilities would have a material adverse effect on our sales, earnings, and financial condition.

*Unforeseen impacts to the environment and employee health at any of our manufacturing sites and/or changes to government regulations related to the environment and employee health may lead to the inability to manufacture some product, which could lead to reduced sales and profitability.*

While currently within compliance to current regulations, changes in the regulations for use of organic solvents, silicone resins, drugs used in our *Inhibizone* products and other chemical agents deployed may be subject to regulation change that may impact our ability to manufacture, sterilize, or distribute some of our products. We do not currently deploy drug pedigree processes that some states require for distribution of drugs nor do we employ licensed pharmaceutical distribution personnel.

*Inadequate data submissions or clinical study results which do not support a product approval may delay or preclude a product's commercialization.*

Regulatory authorities around the world dictate different levels of manufacturing and design information and/or clinical data for various products and therapies in order to ensure their safety and efficacy. In the event the data submitted is deemed inadequate or the clinical study results do not support approval by any one or more of these regulatory authorities, a product may either not be fit for commercialization or may require a redesign to satisfy the regulatory authorities and/or clinical study outcomes. In addition, though a product's clinical results may meet the regulatory requirements for product approval and commercialization, market acceptance and adoption of the product may not meet our expectations.

*Our sale of products could be reduced if we are unable to comply with regulatory requirements or obtain the regulatory approvals necessary to market our products in the United States and foreign jurisdictions.*

If we fail to receive regulatory approval for future products, or for modifications to the design, labeling or indications of existing products, we will be unable to market and sell these products. In the United States, we must obtain approval from the FDA before we can begin commercializing most of our products. The FDA approval processes are typically lengthy and expensive, and approval is never certain. Products distributed outside of the United States are also subject to foreign government regulations which vary from country to country. The time required to obtain approval from a foreign country may be longer or shorter than that required for FDA approval. In addition, we are required to comply with medical device reporting regulations, which require us to report to FDA or



similar governmental bodies in other countries when our products cause or contribute to a death or serious injury or malfunction in a way that would be reasonably likely to contribute to death or serious injury if the malfunction were to recur. Our failure to comply or FDA disagreement with the approach taken to comply with regulatory requirements or obtain the necessary product approvals could result in government authorities:

- imposing fines and penalties on us;
- preventing us from manufacturing or distributing our products;
- bringing civil or criminal charges against us;
- delaying the introduction or denying marketing approval of our new products;
- recalling, withdrawing, or seizing our products; and
- requiring additional regulatory filings and/or approvals.

*In the event we fail to comply with manufacturing regulations, we could be prevented from selling our products.*

In order to commercially manufacture our products, we must comply with the FDA's and other authorities' manufacturing regulations which govern design controls, quality systems, labeling requirements and documentation policies and procedures. The FDA and foreign authorities periodically inspect our manufacturing facilities for compliance with these requirements. Our failure to comply with these manufacturing regulations may prevent or delay us from marketing or distributing our products, or cause the FDA to take other enforcement actions against us which could have a negative impact on our business.

*We may experience an interruption in sales of a product and incur costs if that product is recalled or withdrawn.*

In the event that any of our products present a health hazard to the patient or physician, fail to meet product performance criteria or specifications, including labeling, or fail to comply with applicable laws including those administered by the United States Food and Drug Administration (FDA), we could voluntarily recall or withdraw the products. The FDA and similar international regulatory bodies have the authority to require us to recall or withdraw our products in the event of material deficiencies or defects in design or manufacturing. A government mandated or voluntary recall or withdrawal by us could occur as a result of unanticipated safety risks, manufacturing errors or design defects, including defects in labeling. In addition, significant negative publicity could result in an increased number of product liability claims, whether or not these claims are supported by applicable law. We have initiated product recalls in the past and there is a possibility that we may recall or withdraw products in the future and that future recalls or withdrawals could result in significant costs to us and in significant negative publicity which could harm our ability to market our products in the future.

*Our business may suffer if our new products are not cleared to market in the United States or any other market.*

We sell some of our products only in international markets because they have not been approved for marketing in the United States. We may be unable to sell future products in Europe, the United States or any other market for a number of reasons. These reasons include, among others, that the potential products could be:

- ineffective or cause harmful side effects during preclinical testing or clinical trials;
- difficult to manufacture on a large scale; or
- uneconomical for the healthcare reimbursement system.

*We may be unable to adequately protect our intellectual property rights or obtain necessary intellectual property rights from third parties which could adversely affect our business, including losing market share to our competitors and the inability to operate our business profitably.*

Our success depends in part on our ability to obtain and defend patent and other intellectual property rights that are important to the commercialization of our products and therapies. We rely on patents, trade secrets, copyrights, know-how, trademarks, license agreements and contractual provisions to establish our intellectual property rights and protect our products. These legal means, however, afford only limited protection and may not adequately protect our rights. In addition, we cannot be assured that pending patent applications will be issued. The U.S. Patent and Trademark Office, or PTO, may deny or significantly narrow claims made under patent applications and the issued patents, if any, may not provide us with sufficient commercial protection. We could incur substantial costs in proceedings before the PTO. These proceedings could result in adverse decisions as to the priority of our

inventions. We cannot be sure that patents we hold or may hold in the future will not be successfully challenged, invalidated or circumvented in the future. Others, including our competitors, may independently develop similar or competing technology or design around any of our patents and may have or may in the future seek to apply for and obtain patents that may prevent, limit or interfere with our ability to make, issue, use and sell our products and product candidates. We have not secured patent protection in certain foreign countries in which our products are sold. The laws of some of the countries in which our products are or may be sold may not protect our products and intellectual property to the same extent as U.S. laws, or at all. We may be unable to protect our rights in trade secrets and unpatented proprietary technology in these countries.

We seek to protect our trade secrets and unpatented proprietary technology, in part, with confidentiality agreements with our employees and consultants. We cannot ensure, however, that:

- these agreements will not be breached;
- we will have adequate remedies for any breach; or
- our trade secrets will not otherwise become known to or independently developed by our competitors.

Any disclosure of confidential information to third parties or into the public domain could allow our competitors to use such information in competition against us. In addition, we may be subject to damages resulting from claims that we or our employees have wrongfully used or disclosed trade secrets or other proprietary information of their former employers.

*We could incur significant costs and/or be required to stop the sale of the related product as a result of litigation or other proceedings relating to patent and other intellectual property rights.*

Our success and competitive position depends in part on our ability to effectively prosecute claims against others that we believe are infringing our intellectual property rights and to defend against such claims made against us. The medical device industry is highly litigious with respect to patents and other intellectual property rights. Companies in the medical device industry have used intellectual property litigation to seek to gain a competitive advantage. In the future, we may become a party to lawsuits involving patents or other intellectual property. A legal proceeding, regardless of the outcome, would draw upon our financial resources and divert the time and efforts of our management. If we lose one of these proceedings, a court, or a similar foreign governing body, could require us to pay significant damages to third parties, require us to seek licenses from third parties and pay ongoing royalties, or require us to redesign our products. If we were unable to develop alternative technologies or acquire a license upon reasonable terms we may be prevented from manufacturing, using or selling our products. In addition to being costly, protracted litigation to defend or enforce our intellectual property rights could result in our customers or potential customers deferring or limiting their purchase or use of the affected products until the litigation is resolved. Further we may be involved in future proceedings before the PTO, including with regard to two existing requests for interference claims filed by Conceptus, Inc. against two Ovion patents.

*We could incur significant costs or other negative impacts if significant product liability claims are made against us.*

The manufacture and sale of medical devices exposes us to risk of product liability claims. In the past, and at present, we have a number of product liability claims relating to our products. In the future, we may be subject to additional product liability claims, some of which may damage our reputation, divert the time, attention and resources of our management, require us to pay substantial damage awards as a result of any successful claim, or otherwise have a negative impact on our business. As our product and therapy portfolio broadens into the treatment of additional medical indications, our historical product liability experience may not be a reflection of our longer term future exposure. As a result of our exposure to product liability claims, we currently carry product liability insurance with policy limits per occurrence and in the aggregate that we believe to be adequate. We cannot provide assurance, however, whether this insurance is sufficient, or if not, whether we will be able to obtain sufficient insurance to cover the risks associated with our business or whether such insurance will be available at premiums that are commercially reasonable. If a product liability claim or series of claims is brought against us for uninsured liabilities or for amounts in excess of our insurance coverage, our business could suffer.

*We are required to comply with broad, pervasive and continually changing federal and state "fraud and abuse" laws, and, if we are unable to fully comply with such laws, we could face substantial penalties and our products could be excluded from government healthcare programs.*

We are subject to various federal and state laws pertaining to healthcare fraud and abuse. These laws, which directly or indirectly affect our ability to operate our business, include, but are not limited to, the following:

- the federal Anti-Kickback Statute, which prohibits persons from knowingly and willfully soliciting, offering, receiving or providing remuneration, directly or indirectly, in cash or in kind, to induce either the referral of an individual, or furnishing or arranging for a good or service, for which payment may be made under federal healthcare programs, such as the Medicare and Medicaid programs, and corresponding state laws;
- the federal False Claims Act, which imposes civil and criminal liability on individuals and entities who submit, or cause to be submitted, false or fraudulent claims for payment to the government; and
- the federal False Statements Statute, which prohibits knowingly and willfully falsifying, concealing or covering up a material fact or making any materially false statement in connection with the delivery of or payment for healthcare benefits, items or services.

We have implemented a broad-based corporate compliance program, and voluntarily follow the AdvaMed Code of Ethics on Interactions with Health Care Professionals, in order to inform our employees regarding and maintain compliance with the foregoing laws and regulations. However, if our past or present operations are found to be in violation of any of the laws described above or other similar governmental regulations to which we or our customers are subject, we or our officers may be subject to the applicable penalty associated with the violation, including civil and criminal penalties, damages, fines, imprisonment, exclusion from the Medicare and Medicaid programs and the curtailment or restructuring of our operations. Similarly, if the physicians or other providers or entities with which we do business are found to be non-compliant with applicable laws, they may be subject to sanctions, which could also have a negative impact on us. Any action against us for violation of these laws, even if we successfully defend against it, could cause us to incur significant legal expenses, divert our management's attention from the operation of our business and damage our reputation. If enforcement action were to occur, our reputation and our business and financial condition may be harmed, even if we were to prevail or settle the action.

*If physician malpractice insurance costs increase, at some point physicians may alter their practice patterns and cease using our products.*

Most of our products are used by physicians who are required to maintain certain levels of medical malpractice insurance to maintain their hospital privileges. As the cost of this insurance increases, certain physicians who have used our products to treat their patients may stop performing surgeries or providing therapies. Unless the patients who would have been treated by these physicians are referred to other physicians who would use our products, sales of our products could decline.

*The risks of selling and shipping our products and of purchasing components and products internationally may adversely impact our revenues, results of operations and financial condition.*

We derive a significant portion of our net sales from operations in international markets. During fiscal 2007 and 2006, 28.0 percent and 23.9 percent, respectively, of our sales were to customers outside the United States. Some of these sales were to governmental entities and other organizations with extended payment terms. A number of factors, including differing economic conditions, changes in political climate, differing tax structures, changes in diplomatic and trade relationships, and political or economic instability in the countries where we do business, could affect payment terms and our ability to collect foreign receivables. We have little influence over these factors and changes could have a material adverse impact on our business. In addition, foreign sales are influenced by fluctuations in currency exchange rates, mainly in the euro. In recent years, our sales have been positively impacted by increases in the value of the euro relative to the U.S. dollar. Decreases in the value of the euro relative to the U.S. dollar would negatively impact our sales.

The sale and shipping of our products and services across international borders subject us to extensive U.S. and foreign governmental trade regulations, such as various anti-bribery laws, including the U.S. Foreign Corrupt Practices Act, export control laws, and anti-boycott laws. Any failure to comply with applicable laws and regulations could impact us in a variety of ways that include, but are not limited to, significant criminal, civil and administrative penalties, including imprisonment of individuals, fines and penalties, denial of export privileges,

seizure of shipments, restrictions on certain business activities, and exclusion or debarment from government contracting. Also, the failure to comply with applicable legal and regulatory obligations could result in the disruption of our shipping and sales activities.

In addition, some countries in which we sell our products are, to some degree, subject to political, economic and/or social instability. Our international sales operations expose us and our representatives, agents and distributors to risks inherent in operating in foreign jurisdictions. These risks include:

- the imposition of additional U.S. and foreign governmental controls or regulations;
- the imposition of costly and lengthy new export licensing requirements;
- the imposition of U.S. and/or international sanctions against a country, company, person or entity with whom the company does business that would restrict or prohibit continued business with the sanctioned country, company, person or entity;
- economic instability;
- changes in duties and tariffs, license obligations and other non-tariff barriers to trade;
- the imposition of new trade restrictions;
- the imposition of restrictions on the activities of foreign agents, representatives and distributors;
- scrutiny of foreign tax authorities which could result in significant fines, penalties and additional taxes being imposed on us;
- pricing pressure that we may experience internationally;
- laws and business practices favoring local companies;
- difficulties in enforcing or defending intellectual property rights; and
- exposure to different legal and political standards due to our conducting business in several foreign countries.

We cannot provide assurance that one or more of these factors will not harm our business. Any material decrease in our international sales would adversely impact our revenues, results of operations and financial condition.

#### **Item 1B. Unresolved Staff Comments**

None.

#### **Item 2. Properties**

Our corporate headquarters, main warehouse, research & development and manufacturing operations are located in Minnetonka, Minnesota, consisting of 230,000 square feet. This includes 50,000 square feet of office space in our Minnetonka facility that was added during 2007 to accommodate our current and future expected growth. We also lease a manufacturing facility with approximately 20,000 square feet in Phoenix, Arizona, and three facilities with approximately 80,000 square feet of manufacturing, research & development and warehouse space in San Jose, California. We believe we have sufficient manufacturing space and capacity to meet production requirements for our products for 2008.

We lease office space for our international operations in Australia, Brazil, Canada, France, Germany, the Netherlands, Spain and the United Kingdom.

#### **Item 3. Legal Proceedings**

We have been and are currently subject to various legal proceedings that arise in the ordinary course of business, including product liability claims and patent related issues. We are also in the process of transitioning sales of our laser therapy products from indirect distribution channels, such as mobile providers and distributors, to our direct sales force. We are currently involved, and in the future may be involved, in legal proceedings related to this transition process.

#### **Item 4. Submission of Matters to a Vote of Security Holders**

Not Applicable

#### Item 4A. Executive Officers of American Medical Systems

Our executive officers, with their ages and biographical information are as follows:

<u>Name</u>	<u>Age</u>	<u>Title</u>
Ross A. Longhini	46	Chief Executive Officer Executive Vice President and Chief Operating Officer
Mark A. Heggstad	49	Executive Vice President and Chief Financial Officer
Lawrence W. Getlin	62	Senior Vice President, Compliance, Quality Systems and Legal
Janet L. Dick	51	Senior Vice President, Human Resources
John F. Nealon	45	Senior Vice President, Business Development
R. Scott Etlinger	46	Senior Vice President, Global Operations
Andrew E. Joiner	46	Vice President, General Manager Women's Health
Whitney D. Erickson	41	Vice President, General Manager Men's Health

*Ross A. Longhini* has served as our Chief Executive Officer since January 2008 and is serving on an interim basis while we conduct a search for a permanent chief executive officer. Mr. Longhini has served as our Executive Vice President and Chief Operating Officer since June 2006. From January 2003 to June 2006, he served as our Executive Vice President and Chief Technology Officer. Mr. Longhini has over 20 years of experience in the field of medical device product development. From 1998 to 2002, he served in various management positions in Sulzer Spine-Tech of Minnesota including Vice President, Research and Development, Clinical & Regulatory. From 1991 to 1998, he worked at I.V. Infusion Therapy of 3M which was sold to Gaseby in 1996 and then purchased by Smiths Medical Systems in 1997. From 1983 to 1991, he worked at 3M Dental Products.

*Mark A. Heggstad* has served as our Executive Vice President and Chief Financial Officer since December 2006. Mr. Heggstad has over 20 years of experience in financial leadership roles in the medical device industry. From 1987 to 2006, he served in various management positions at Medtronic, Inc., including Vice President of Finance and IT for the Cardiac Surgery Business, Vice President of Corporate Audit & Compliance Assurance and Vice President of Corporate Finance, Assistant Controller. Prior to 1987, Mr. Heggstad was an audit manager for KPMG, LLP.

*Lawrence W. Getlin, J.D.* has served as our Senior Vice President of Compliance, Quality Systems and Legal since June 2006. Prior to this assignment, Mr. Getlin serviced as Vice President, Regulatory, Medical Affairs, and Quality Systems since 1990. He has been our Corporate Compliance Officer since 2003. He is a member of the American Bar Association and the California State Bar, as well as the U.S. Court of Appeals 9th District, and District Court, Central District of California, and is Regulatory Affairs Certified.

*Janet L. Dick* has served as our Senior Vice President of Human Resources since June 2006. Ms. Dick has spent over 22 years in positions of increasing responsibility within the human resources department of AMS and Schneider (USA), both of which were divisions of Pfizer at one time. Her prior human resources career was in banking, commercial construction, and mortgage banking.

*John F. Nealon* has served as our Senior Vice President of Business Development since April 2005 and was our Vice President of Global Marketing from January 2002 to April 2005. From 1996 to 2001, he served on the management team at Survivalink, a start-up medical device company which developed and marketed automated external defibrillators. In 1996, he served as Director of Product Marketing for Summit Medical, and from 1989 to 1996, he served in a variety of global product marketing roles at GE Medical Systems.

*R. Scott Etlinger* has served as our Vice President of Global Operations since June 2004 and was promoted to Senior Vice President of Global Operations in February 2007. From November 2003 to June 2004, he served as our Sr. Director of Global Supply Chain Management. Mr. Etlinger has over 20 years of experience in operations, business process reengineering and finance in a world-wide setting, spanning both medical device and aircraft manufacturing

industries. He was formerly with Zimmer Spine where he served as Vice President of Logistics and Supply Chain Management. Prior to Zimmer Spine, Mr. Etlinger spent over 10 years at Sulzer Orthopedics in Austin, Texas, holding positions of Vice President of Business Integration and Global Controller. Mr. Etlinger entered the medical device industry after spending 11 years with Northrop Corporation holding flight test engineering and operations controller positions.

*Andrew E. Joiner* has served as our Vice President and General Manager of Women's Health since June 2006. From June 2005 to June 2006, he served as Vice President, Global Marketing, and prior to that from June 2002 to May 2005 he served as Vice President, U.S. Sales. From December 2000 to June 2002 he served as senior leader of the domestic AMS sales team. Mr. Joiner has 18 years of experience in the medical device industry. For the ten years prior to joining AMS, Mr. Joiner worked at United States Surgical Corporation where he held positions of increasing responsibility in sales management, marketing, and national accounts.

*Whitney D. Erickson* has served as our Vice President and General Manager of Men's Health since January 2007. Ms. Erickson has over 19 years of global experience including roles in process technology, operations leadership, marketing, business development and general management. She was previously with Honeywell International, where she spent 11 years, most recently as a Vice President for Business Development, involved in integration of various Honeywell acquisitions. Prior to Honeywell, Ms. Erickson was with the former James River Corporation, as well as General Electric. She has worked in a variety of industries including polymers, pharmaceutical packaging and chemical intermediates as well as security hardware and power transformation.

## PART II

### Item 5. Market for American Medical Systems' Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### Market Information

Our common stock is currently traded on the Nasdaq Global Select Market under the symbol AMMD. The following table sets forth, for the periods indicated, the high and low closing sales prices per share of our common stock as reported on the Nasdaq Global Select Market. These prices do not include adjustments for retail mark-ups, mark-downs, or commissions.

	2007		2006	
	High	Low	High	Low
First quarter	\$ 21.78	\$ 18.65	\$ 23.05	\$ 18.04
Second quarter	\$ 21.75	\$ 17.33	\$ 22.31	\$ 15.14
Third quarter	\$ 21.50	\$ 16.95	\$ 18.95	\$ 16.66
Fourth quarter	\$ 17.31	\$ 12.03	\$ 18.97	\$ 16.63

#### Holders

On February 22, 2007, there were approximately 117 stockholders of record and approximately 8,799 beneficial stockholders.

#### Dividends

We have never declared or paid cash dividends. We intend to retain all future earnings for the operation and expansion of our business. We do not anticipate declaring or paying cash dividends on our common stock in the foreseeable future. In addition, our current Credit Facility places certain restrictions on paying cash dividends.

#### Recent Sales of Unregistered Equity Securities

During the fourth quarter ended December 29, 2007, we did not issue or sell any shares of our common stock or other equity securities of ours without registration under the Securities Act of 1933, as amended.

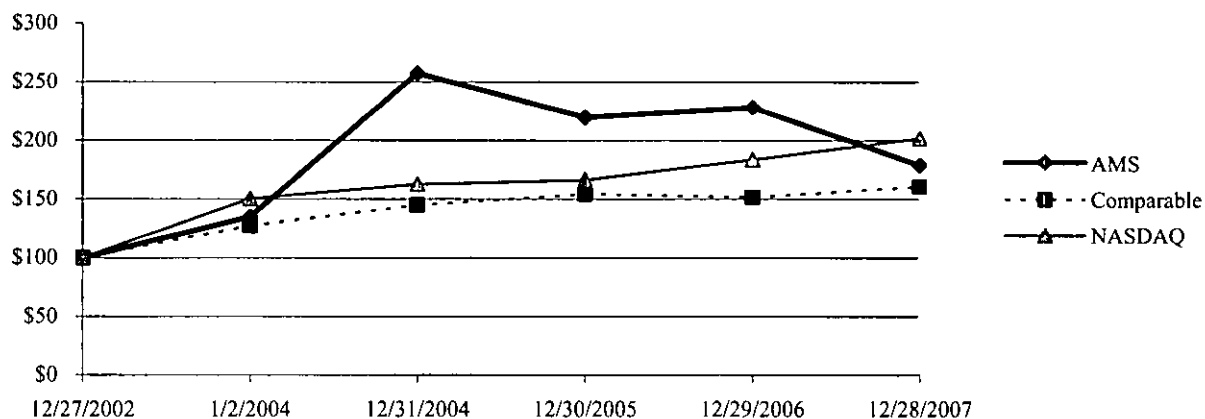
#### Issuer Purchases of Equity Securities

We did not purchase any shares of our common stock or other equity securities of ours registered pursuant to section 12 of the Securities Exchange Act of 1934, as amended, during the fourth quarter ended December 29, 2007.

## Stock Performance Graph

The following graph compares the annual cumulative total stockholder return on our common stock from December 27, 2002, until December 28, 2007, with the annual cumulative total return over the same period of the Nasdaq Market Value Index and a Comparable Company Index (the Hemscott Industry Group 521 Index for medical appliances and equipment). Hemscott prepared the data points.

The comparison assumes the investment of \$100 in each of our common stock, the Nasdaq Market Value Index and the Comparable Company Index on December 27, 2002, and the reinvestment of all dividends.



	12/27/2002	1/2/2004	12/31/2004	12/30/2005	12/29/2006	12/28/2007
AMS Common Stock	\$100.00	\$134.75	\$257.61	\$219.72	\$228.22	\$178.93
Comparable Company	\$100.00	\$127.51	\$144.76	\$154.38	\$151.66	\$160.79
NASDAQ Market Index	\$100.00	\$150.36	\$163.00	\$166.58	\$183.68	\$201.91



## Item 6. Selected Financial Data

The following tables present five years of data (in thousands) from our statement of operations and balance sheet.

<i>Statement of Operations Data</i>	2007	2006	2005	2004	2003
<b>Net sales</b>	\$ 463,928	\$ 358,318	\$ 262,591	\$ 208,772	\$ 168,283
<b>Cost of sales</b>	105,592	68,872	46,111	38,331	27,353
<b>Gross profit</b>	358,336	289,446	216,480	170,441	140,930
<b>Operating expenses</b>					
Marketing and selling	169,495	123,204	92,001	72,910	63,107
Research and development	43,315	33,877	20,966	15,786	14,924
In-process research and development (1)	7,500	94,035	9,220	35,000	-
General and administrative	43,070	34,417	21,713	21,617	17,099
Integration costs (2)	1,103	1,712	-	-	-
Litigation settlement (3)	14,303	-	-	-	-
Amortization of intangibles	18,264	12,393	7,884	5,708	4,160
<b>Total operating expenses</b>	297,050	299,638	151,784	151,021	99,290
<b>Operating income (expense)</b>	61,286	(10,192)	64,696	19,420	41,640
<b>Other (expense) income</b>					
Royalty and other	8,099	1,984	500	2,249	3,801
Interest income	1,153	2,754	1,246	517	476
Interest expense (4)	(37,760)	(18,395)	(217)	(783)	(1,828)
Amortization of financing costs (5)	(3,273)	(8,302)	-	-	-
Investment impairment (6)	-	-	-	(4,500)	-
<b>Total other (expense) income</b>	(31,781)	(21,959)	1,529	(2,517)	2,449
<b>Income (loss) from continuing operations before income taxes</b>	29,505	(32,151)	66,225	16,903	44,089
<b>Provision for income taxes (7)</b>	15,914	11,731	26,950	20,023	15,039
<b>Net income (loss) from continuing operations</b>	13,591	(43,882)	39,275	(3,120)	29,050
<b>Loss from discontinued operations, net of tax benefit of \$0.4 million and \$2.7 million for 2007 and 2006, respectively (8)</b>	(691)	(5,435)	-	-	-
<b>Net income (loss)</b>	\$ 12,900	\$ (49,317)	\$ 39,275	\$ (3,120)	\$ 29,050
<b>Net income (loss) per share</b>					
Basic net earnings (loss) from continuing operations	\$ 0.19	\$ (0.63)	\$ 0.57	\$ (0.05)	\$ 0.44
Discontinued operations, net of tax	(0.01)	(0.08)	-	-	-
<b>Basic net earnings (loss)</b>	\$ 0.18	\$ (0.70)	\$ 0.57	\$ (0.05)	\$ 0.44
Diluted net earnings (loss) from continuing operations	\$ 0.18	\$ (0.63)	\$ 0.55	\$ (0.05)	\$ 0.42
Discontinued operations, net of tax	(0.01)	(0.08)	-	-	-
<b>Diluted net earnings (loss)</b>	\$ 0.18	\$ (0.70)	\$ 0.55	\$ (0.05)	\$ 0.42
<i>Balance Sheet Data</i>	2007	2006	2005	2004	2003
Cash, cash equivalents, and short-term investments	\$35,181	\$29,541	\$46,390	\$51,168	\$58,953
Working capital	143,298	135,635	69,533	79,575	92,729
Total assets	1,116,433	1,127,091	359,326	300,550	279,327
Long-term liabilities	706,156	743,396	3,072	3,126	12,315
Stockholders' equity	328,190	281,162	302,879	249,172	240,346

(1) In 2007, we recognized \$7.5 million for in-process research and development charges related to the payment for achieving the second milestone for our BioControl acquisition. In 2006, we recognized \$25.6 million, \$2.1 million, \$62.1 million and \$4.3

- million, respectively, for in-process research and development charges related to the acquisitions of BioControl, Solarant, Laserscope and Ovion. In 2005 and 2004, we recognized in-process research and development charges of \$9.2 million and \$35.0 million, respectively, related to the acquisitions of Ovion and TherMatrx. For a more complete description of these items and their impact on financial results, see *Notes to Consolidated Financial Statements - No. 2, Acquisitions*.
- (2) In 2007 and 2006, we recorded \$1.1 million and \$1.7 million, respectively, of integration costs associated with the Laserscope acquisition, primarily related to travel, legal, consulting and retention bonuses. For more information regarding the Laserscope acquisition, see *Notes to Consolidated Financial Statements - No. 2, Acquisitions*.
  - (3) During 2007, we recorded a charge of \$14.3 million for litigation settlements, primarily for the arbitration award to the former shareholders of CryoGen, Inc. (CryoGen) concerning an earnout payment related to our 2002 acquisition of CryoGen. See *Notes to Consolidated Financial Statements - No. 4, Litigation Settlements* for more information.
  - (4) During 2007 and 2006, interest expense included interest incurred on \$373.8 million principal amount of convertible notes we issued on June 27, 2006. Interest expense also included interest incurred on our senior secured credit facility entered into on July 20, 2006. Our average borrowings under this facility were approximately \$332.3 million during 2007 and \$366.0 million from inception through December 30, 2006. We also incurred interest expense related to short-term borrowing activity during 2006. For a more complete description of these items and their impact on our financial results, see *Notes to Consolidated Financial Statements - No. 9, Debt, and No. 8, Credit Agreements*.
  - (5) Amortization of financing costs includes \$3.3 million and \$1.3 million during 2007 and 2006, respectively, for the amortization of deferred financing costs and debt discount related to our convertible notes and our senior secured credit facility. Charges during 2006 also include a \$7.0 million commitment fee for a bridge loan of up to \$180 million in preparation for the acquisition of Laserscope. We did not use this financing for the Laserscope acquisition. For a more complete description of these items, see *Notes to Consolidated Financial Statements - No. 9, Debt and No. 8, Credit Agreements*.
  - (6) During the fourth quarter of 2004, we recognized an investment impairment loss of \$4.5 million related to our investment in InjecTx, when we determined that the likelihood of commercialization of the product had diminished dramatically.
  - (7) During the third quarter of 2003, we applied for and recognized U.S. tax benefits related to research and development and extraterritorial income exclusion tax credits for the years 1999 through 2002, resulting in a \$1.1 million reduction in 2003 tax expense. In addition, with the exception of BioControl, the in-process research and development charges described above for 2004 through 2006, as well as the investment impairment charge in 2004, have no related tax benefit. In 2006, we received a \$2.4 million tax refund associated with the favorable agreement reached with the IRS involving the review of the 2001 and 2002 domestic income tax returns. In 2007, we experienced adverse tax effects from the \$14.3 million of litigation settlement charges which primarily resulted from the resolution of the CryoGen arbitration (see *Notes to Consolidated Financial Statements - No. 4, Litigation Settlements*). Partially offsetting this unfavorable impact was the favorable settlement of a tax audit for \$0.9 million which allowed us to release a reserve for uncertain tax benefits.
  - (8) In conjunction with our acquisition of Laserscope in the third quarter of 2006, we committed to a plan to divest Laserscope's aesthetics business. On January 16, 2007, we sold the aesthetics business to Iridex Corporation. The financial results of the aesthetics business have been reported as discontinued operations beginning from the date of acquisition of July 20, 2006 through the date of sale of January 16, 2007. The income tax benefit from the loss from discontinued operations was \$0.4 million and \$2.7 million in 2007 and 2006, respectively. For a more complete description of the discontinued operations and the related impact on our financial results, refer to *Notes to Consolidated Financial Statements - No. 3, Discontinued Operations and Sale of Aesthetics Business*.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Introductory Overview

We are the world leader in developing and delivering innovative solutions to physicians treating men's and women's pelvic health conditions. We have built a business that delivers consistent growth, fueled by a robust pipeline of innovative products for significant, under-penetrated markets. We have consistently diversified our product portfolio, building on our traditional base of products for erectile restoration and men's incontinence, to include products and therapies targeted at benign prostatic hyperplasia (BPH) in men as well as urinary incontinence, pelvic organ prolapse and menorrhagia in women. We estimate there are as many as 1.8 billion incidences of these conditions in the global markets we serve, with many people suffering from multiple conditions. Treatment options for these conditions vary considerably depending on the severity of the condition. Approximately 450 million of these men and women have conditions sufficiently severe so as to profoundly diminish their quality of life and significantly impact their relationships. Our addressable market is contained within this group of patients. Our

product development and acquisition strategies have focused on expanding our product offering for surgical and office-based solutions and on adding less-invasive solutions for surgeons and their patients. Our primary physician customers include urologists, gynecologists, urogynecologists and colorectal surgeons.

This past year has been a year of development, integration and growth, as we completed our 35th year of operations. This marked the first full year of operations following the July 2006 acquisition of Laserscope. As has been our history, we again introduced new solutions in a number of our therapies.

We began the year with approximately 1,100 employees and ended the year with approximately 1,250 employees. Our revenues grew from \$358.3 million in 2006 to \$463.9 million in 2007. In 2007, men's health contributed \$314.0 million in revenues, or 67.7 percent of total revenues, and women's health contributed \$149.9 million, or 32.3 percent of total revenues. We released a number of new products and product improvements during the year, and expanded the geographic launch of products introduced in late 2006, most notably, the *AdVance* male sling and the *AMS 700 MS*, a completely redesigned version of our market leading 700 series. In women's health, we saw balanced growth between all therapies, incontinence, uterine health and prolapse. We launched the *MiniArc Single Incision Sling* for treating female stress urinary incontinence, with supporting clinical data on the efficacy of this solution. Our *Her Option* product for the treatment of menorrhagia, or excessive uterine bleeding, continued to see strong growth. Our prolapse repair products, *Apogee* and *Perigee*, experienced growth slightly ahead of our other women's health therapies. We made significant advancements in product development across all therapies, particularly in male continence, erectile restoration, female continence, prolapse repair and laser therapies.

With the acquisition of Laserscope in July 2006, we are able to provide a full line of medical laser systems to deliver minimally invasive procedures for the treatment of obstructive BPH and urinary stones. We are now selling throughout our global markets the *GreenLight HPS* system. We continue to market our *TherMatrix* solution for in-office treatment of BPH. We have made strides in the development of products utilizing neuromuscular stimulation technology, following our April 2006 acquisition of certain patents and other assets from BioControl Medical, Ltd.

In January of 2007, consistent with the plans announced with the Laserscope acquisition, we sold the Laserscope aesthetics business. All of the information in this report, unless specifically stated otherwise, excludes the Laserscope aesthetics business, which we reported as discontinued operations during the six month period, July 2006 to January 2007, during which we held this business.

We believe our organic growth, combined with our recent acquisition activities position us well for strong growth in future years.

## Results of Operations

### Sales trends

The following table compares net sales of our product lines and geographies between 2007 and 2006, and between 2006 and 2005.

(in thousands)	2007	2006	\$ Increase	% Increase	2006	2005	\$ Increase	% Increase
<b>Sales</b>								
<b>Product Line</b>								
Men's health	\$314,016	\$230,872	\$ 83,144	36.0%	\$230,872	\$163,084	\$ 67,788	41.6%
Women's health	149,912	127,446	22,466	17.6%	127,446	99,507	27,939	28.1%
Total	<u>\$463,928</u>	<u>\$358,318</u>	<u>\$ 105,610</u>	<u>29.5%</u>	<u>\$358,318</u>	<u>\$262,591</u>	<u>\$ 95,727</u>	<u>36.5%</u>
<b>Geography</b>								
United States	\$334,258	\$272,679	\$ 61,579	22.6%	\$272,679	\$205,463	\$ 67,216	32.7%
International	129,670	85,639	44,031	51.4%	85,639	57,128	28,511	49.9%
Total	<u>\$463,928</u>	<u>\$358,318</u>	<u>\$ 105,610</u>	<u>29.5%</u>	<u>\$358,318</u>	<u>\$262,591</u>	<u>\$ 95,727</u>	<u>36.5%</u>

### Percent of total sales

<b>Product Line</b>					
Men's health	67.7%	64.4%	64.4%	62.1%	
Women's health	32.3%	35.6%	35.6%	37.9%	
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	
<b>Geography</b>					
United States	72.0%	76.1%	76.1%	78.2%	
International	28.0%	23.9%	23.9%	21.8%	
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	

**Net Sales.** In 2007, net sales increased by 29.5 percent or \$105.6 million over 2006. The increase was driven by a full year of sales of the *GreenLight HPS* system, and the continued growth of the existing product lines in both the male and female product portfolio. The existing product lines were enhanced in 2007 by new product launches, particularly the *MiniArc Single-Incision Sling* and the *InhibiZone*-coated *AUS 800* Artificial Urinary Sphincter along with continuing launches outside the United States, specifically the *AdVance* male sling and the *AMS 700 MS* for erectile restoration.

In 2006, sales grew by 36.5 percent or \$95.7 million from 2005. The increase was driven by the sales of the *GreenLight HPS* system, which we acquired in July 2006, and the continued growth of the existing product lines in both the male and female product portfolios. The existing product lines were bolstered in the second half of 2006 by new product launches, specifically the *AdVance* male sling and the *AMS 700 MS*.

**Men's health products.** Revenue from men's health products grew 36.0 percent in 2007, following an increase of 41.6 percent in 2006.

Erectile restoration product sales experienced double digit growth, driven by the continued worldwide rollout of the *AMS 700 MS*, which features a one-touch button design for easier deflation and was originally launched in the United States in the fourth quarter of 2006. Male continence sales increased in 2007 as a result of strong unit and revenue growth in both the *AUS 800* Artificial Urinary Sphincter and the newly launched *AdVance* male sling, which treats mild to medium incontinence. Prostate treatment sales were \$129.8 million in 2007 including our laser therapy product line, which contributed \$111.4 million in sales in 2007. Prostate treatment sales growth in 2007 was partially offset by a decline in sales of our *TherMairx* product, which is used for treatment of non-obstructive BPH.

In 2006, erectile restoration product sales experienced balanced growth between pricing and unit volume, driven by the launch during the fourth quarter of 2006 of the *AMS 700 MS*. Male continence sales increased in 2006 as a result of strong unit growth in the *AUS 800* Artificial Urinary Sphincter and the *InVance* male sling system, along with the launch of *AdVance* male sling in the third quarter. Prostate treatment sales in 2006 included the *GreenLight* system and fiber sales, which contributed \$47.6 million in sales in 2006.

**Women's health products.** Revenue from women's health products grew 17.6 percent in 2007, following an increase of 28.1 percent in 2006. This revenue growth was the result of 14.7 percent unit growth in 2007 and 21.4 percent unit growth in 2006.

In 2007, we saw balanced revenue growth in dollars from all three therapies. Growth in sales and units of our female continence products was driven mainly by continued growth of our *Monarc* self fixating slings and the 2007 launch of the *MiniArc* product. The *MiniArc Single-Incision Sling* is our latest generation of slings, offering a less invasive treatment for female incontinence. The *MiniArc* requires just one incision to surgically place a small strip of mesh material to support the urethra. Our prolapse repair solutions, *Apogee* and *Perigee*, saw worldwide growth in both 2007 and 2006, primarily driven by our continued commitment to and emphasis on physician training. The *Her Option* product for the treatment of menorrhagia, or excessive uterine bleeding, grew significantly in 2007 as commercial payers continue to implement reimbursement for this therapy.

In 2006, the female continence product line continued to see growth, specifically in *Monarc*, *BioArc SP* and *BioArc TO* in an increasingly competitive marketplace. The *Monarc* and *BioArc TO* self-fixating slings continued to grow as the market continues the shift which began in 2004 from suprapubic to transobturator procedures in female incontinence slings.

**International sales and foreign exchange effects.** Our consolidated revenue grew \$105.6 million, or 29.5 percent in 2007 from 2006. Of this growth, \$7.6 million, or 2.1 percentage points, was due to favorable currency exchange rates in the markets in which we conduct business in a foreign currency. Because a large share of the expenses associated with international sales are foreign currency denominated costs, changes in these currency rates do not affect net income and cash flows from operations by the same dollar amount as they affect sales revenues.

In 2006, \$0.3 million, or 0.2 percentage points, of the revenue growth from 2005 was due to favorable currency exchange rates.

Customer location	2007	2006	\$ Increase	% Increase	2006	2005	\$ Increase	% Increase
Within U.S.	\$334,258	\$272,679	\$ 61,579	22.6%	\$272,679	\$205,463	\$ 67,216	32.7%
International								
Before currency impact	122,083	85,639	36,444	42.6%	85,321	57,128	28,193	49.4%
Subtotal	456,341	358,318	98,023	27.4%	358,000	262,591	95,409	36.3%
Currency impact	7,587	-	7,587	-	318	-	318	-
Total	\$463,928	\$358,318	\$ 105,610	29.5%	\$358,318	\$262,591	\$ 95,727	36.5%

## Operating Expenses

The following table compares the dollar and percentage change in the Statement of Operations between 2007 and 2006, and between 2006 and 2005.

(in thousands)	2007	2006	\$ Increase (Decrease)	% Increase (Decrease)	2006	2005	\$ Increase (Decrease)	% Increase (Decrease)
Net sales	\$ 463,928	\$358,318	\$ 105,610	29.5%	\$358,318	\$262,591	\$ 95,727	36.5%
Cost of sales	105,592	68,872	36,720	53.3%	68,872	46,111	22,761	49.4%
Gross profit	358,336	289,446	68,890	23.8%	289,446	216,480	72,966	33.7%
Operating expenses								
Marketing and selling	169,495	123,204	46,291	37.6%	123,204	92,001	31,203	33.9%
Research and development	43,315	33,877	9,438	27.9%	33,877	20,966	12,911	61.6%
In-process research & development	7,500	94,035	(86,535)	-92.0%	94,035	9,220	84,815	919.9%
General and administrative	43,070	34,417	8,653	25.1%	34,417	21,713	12,704	58.5%
Integration costs	1,103	1,712	(609)	-35.6%	1,712	-	1,712	n/a
Litigation settlement	14,303	-	14,303	n/a	-	-	-	n/a
Amortization of intangibles	18,264	12,393	5,871	47.4%	12,393	7,884	4,509	57.2%
Total operating expenses	297,050	299,638	(2,588)	-0.9%	299,638	151,784	147,854	97.4%
Operating income (expense)	61,286	(10,192)	71,478	n/a	(10,192)	64,696	(74,888)	n/a
Royalty income	5,028	1,701	3,327	195.6%	1,701	1,929	(228)	-11.8%
Interest income	1,153	2,754	(1,601)	-58.1%	2,754	1,246	1,508	121.0%
Interest expense	(37,760)	(18,395)	(19,365)	105.3%	(18,395)	(217)	(18,178)	8377.0%
Amortization of financing costs	(3,273)	(8,302)	5,029	-60.6%	(8,302)	-	(8,302)	n/a
Other income (expense)	3,071	283	2,788	985.2%	283	(1,429)	1,712	n/a
Income (loss) from continuing operations before income taxes	29,505	(32,151)	61,656	n/a	(32,151)	66,225	(98,376)	n/a
Provision for income taxes	15,914	11,731	4,183	35.7%	11,731	26,950	(15,219)	-56.5%
Net income (loss) from continuing operations	13,591	(43,882)	57,473	n/a	(43,882)	39,275	(83,157)	n/a
Loss from discontinued operations, net of tax benefit of \$0.4 million and \$2.7 million for 2007 and 2006, respectively	(691)	(5,435)	4,744	-87.3%	(5,435)	-	(5,435)	n/a
Net income (loss)	\$ 12,900	\$ (49,317)	\$ 62,217	n/a	\$ (49,317)	\$ 39,275	\$ (88,592)	n/a

The following table shows the Statement of Operations as a percentage of net sales for 2007, 2006 and 2005.

	2007	2006	2005
Net sales	100.0%	100.0%	100.0%
Cost of sales	22.8%	19.2%	17.6%
Gross profit	77.2%	80.8%	82.4%
Operating expenses			
Marketing and selling	36.5%	34.4%	35.0%
Research and development	9.3%	9.5%	8.0%
In-process research and development	1.6%	26.2%	3.5%
General and administrative	9.3%	9.6%	8.3%
Integration costs	0.2%	0.5%	0.0%
Litigation settlement	3.1%	0.0%	0.0%
Amortization of intangibles	3.9%	3.5%	3.0%
Total operating expenses	64.0%	83.6%	57.8%
Operating income (expense)	13.2%	-2.8%	24.6%
Royalty income	1.1%	0.5%	0.7%
Interest income	0.2%	0.8%	0.5%
Interest expense	-8.1%	-5.1%	-0.1%
Amortization of financing costs	-0.7%	-2.3%	0.0%
Other income (expense)	0.7%	0.1%	-0.5%
Income (loss) from continuing operations before income taxes	6.4%	-9.0%	25.2%
Provision for income taxes	3.4%	3.3%	10.3%
Net income (loss) from continuing operations	2.9%	-12.2%	15.0%
Net income (loss)	2.8%	-13.8%	15.0%

*Cost of sales.* Cost of sales increased 3.6 percentage points from 2006 to 2007 primarily driven by the continued change in the mix of products sold, as equipment consoles for laser therapy and *Her Option* become a larger share of total revenue. We also experienced increased warranty costs, which were 1.3 percent of sales in 2007, compared to 0.2 percent in 2006, as a result of the continued enhancements made to improve the reliability of the *GreenLight HPS* console and fibers. As service becomes a larger part of our business, we also saw a 0.5 percent increase in the cost of service in 2007 compared to the prior year. These increased costs were partially offset by favorable exchange impacts on gross margin for international operations, the impact of increased volume and our ability to control overhead spending. Future cost of sales will continue to depend on production volume levels, labor costs, raw material costs, product and geographic mix.

Cost of sales increased as a percent of sales 1.6 points from 2005 to 2006 primarily driven by changes in the mix of products sold, due mainly to sales of laser consoles. These increased costs were partially offset by improvements resulting from increased volume, process efficiencies, reduction of production set-up and controlled overhead spending.

*Marketing and selling.* Marketing and selling expenses increased by 2.1 percentage points in 2007 due to the full year effect of the laser therapy sales force and marketing personnel of Laserscope which was acquired in July of 2006, continued growth of the *Her Option* product line, the exchange rate impact for foreign operations and the launches of several new products. We will continue to invest in marketing and selling in support of increasing sales levels, but expect marketing and selling expenses will decrease as a percentage of sales over time.

Marketing and selling expenses increased in 2006 due to the worldwide sales force expansion in support of the \$95.7 million increase in net sales, the adoption of SFAS 123(R) and the launches of new products. The Laserscope acquisition increased marketing and selling expenses in 2006 by approximately \$7.2 million since the closing in July 2006.

*Research and development.* Research and development includes costs to develop and improve current and possible future products plus the costs for regulatory and clinical activities for these products. The \$9.4 million increase in research and development expense from 2006 to 2007 is related to a full year of costs associated with the Laserscope acquisition, continuing development of *GreenLight* fiber applications, increased personnel and project work in the areas of applied research, product development, clinical studies, regulatory filings and intellectual property support including those related to our acquisitions of BioControl Medical, Ltd. (BioControl), Solarant Medical, Inc. (Solarant), and Ovion Inc. (Ovion). We expect total spending in research and development, over the longer term, to be approximately ten percent of sales.

The \$12.9 million increase in research and development expense from 2005 to 2006 is related to the continued roll-out of the *GreenLight HPS* system, and increased personnel and project work in the areas of applied research, product development, clinical studies, regulatory filings and intellectual property support including those related to our acquisitions of BioControl and Solarant, as well as the adoption of SFAS 123(R).

*In-process research and development.* The 2007 in-process research and development (IPR&D) expense represents a \$7.5 million milestone payment related to our acquisition of BioControl for the in-process development of an implantable electrical stimulation device to treat urge incontinence and interstitial cystitis (IC).

During 2006, we recognized IPR&D charges of \$94.0 million, of which \$25.6 million related to the acquisition of BioControl. Since the technology purchased had not yet reached technological feasibility and lacked an alternative future use, the full purchase price of \$33.1 million was charged to in-process research and development. The development efforts were less than 50 percent complete at the time of the acquisition. We expect to continue international clinical trials in 2008 and expect products to be developed from this in-process development to reach marketability outside the United States in 2009. We anticipate we will begin a clinical trial in the United States for urge incontinence in women late in 2009 or early in 2010.

Also during 2006, we recognized in-process research and development charges of \$62.1 million related to our acquisition of Laserscope, primarily associated with in-process fiber development which had not yet reached technological feasibility and lacked an alternative future use. This included the development of fibers to treat bladder tumors, strictures and renal cancer, as well as holmium fibers to treat BPH. Development for these therapies was estimated to be less than 50 percent complete at the time of acquisition. We are still in the development stages for these therapies and expect products to be developed from this in-process development to reach marketability after 2008.

We recognized additional IPR&D charges in 2006 of \$4.3 million related to our July 2005 acquisition of Ovion for the in-process development of a minimally invasive permanent birth control device for women which had not yet reached technological feasibility and lacked an alternative future use. The development efforts were less than 20 percent complete at the time of the acquisition. As of December 30, 2006 we were beginning the enrollment process for a clinical trial, which was suspended during 2007. We recently suspended the clinical trial for these devices, as we did not reach our internal goal and have therefore elected to focus our efforts on improving the device before resuming the trial. The timing of marketability of these products is under review, but likely would not be prior to 2012.

The remaining IPR&D charge recognized in 2006 of \$2.1 million related to the acquisition of Solarant for the in-process development of a minimally invasive treatment of stress urinary incontinence in women. The development efforts were less than 20 percent complete at the time of the acquisition. Based on initial results of a feasibility study, we do not believe that the initial product will be suitable for in-office use, and we plan to evaluate other applications of this technology for in-office use.

*General and administrative.* General and administrative cost increases of \$8.7 million in 2007 are related to legal costs to defend certain intellectual property rights, a full year of costs associated with the Laserscope acquisition, new executive management positions to support our growth, and increased infrastructure costs for our upgraded ERP system and the expansion of our global headquarters.

General and administrative cost increases in 2006 were primarily due to the impact of SFAS 123(R) and the Laserscope acquisition.



*Integration costs.* Integration costs for 2007 and 2006 include costs incurred to integrate the acquired Laserscope operations into overall AMS operations, primarily for legal, consulting and retention bonuses. We do not anticipate further integration costs in future periods.

*Litigation settlement.* During 2007, we recorded a charge of \$14.3 million for litigation settlements, primarily related to the arbitration award to the former shareholders of CryoGen, Inc. (CryoGen) concerning an earnout payment related to our 2002 acquisition of CryoGen. (See *Notes to Consolidated Financial Statements – No. 4, Litigation Settlements.*)

*Amortization of intangibles.* Amortization of intangibles includes amortization expense on our definite-lived intangible assets, consisting of patents, licenses and developed technology. The increase in intangible amortization expense in 2007 compared to 2006 is primarily due to the amortization of intangible assets from the Laserscope acquisition for a full year, as Laserscope was acquired in July 2006. (See *Notes to Consolidated Financial Statements – No. 2, Acquisitions.*)

The increase in intangible amortization expense in 2006 compared to 2005 is primarily due to the amortization of intangible assets from the Laserscope acquisition.

*Royalty income.* Our royalty income is primarily from the license of our intellectual property. It includes royalty payments for our stent-delivery and microwave therapy technologies. We do not directly influence sales of the products on which these royalties are based and cannot give any assurance as to future income levels. The \$5.0 million in royalty income in 2007 includes a one-time paid up license of our microwave therapy technology.

Our royalty income in 2006 is from the license of our stent-delivery technology for medical use outside of urology. This perpetual exclusive worldwide license was entered into during 1998 and is expected to continue to 2009. In 2006 we entered into an agreement related to our technology for urinary incontinence and pelvic organ prolapse; we receive a royalty based on net sales of licensed products on a quarterly basis. We do not directly influence sales of the products on which these royalties are based and cannot give any assurance as to future income levels.

*Interest income.* Interest income decreased in 2007 compared to 2006. Our interest income in the 2006 period was higher due to the cash on hand from the net proceeds of our Convertible Notes issued on June 27, 2006, just prior to closing on the acquisition of Laserscope (see *Notes to Consolidated Financial Statements – No. 9, Debt*).

*Interest expense.* Interest expense increased by \$19.4 million in 2007 compared to 2006 due to a full year of interest incurred on our \$373.8 million principal value of Convertible Notes, which carry a fixed interest rate of 3.25 percent, and the interest incurred on our Credit Facility, which generally carries a floating interest rate of LIBOR plus 2.25 percent (weighted average rate of 7.5 percent at December 29, 2007). Average borrowings during 2007 on the Credit Facility were \$332.3 million, compared to average borrowings during 2006 of \$366.0 million from inception in the third quarter of 2006 through December 30, 2006. (See *Notes to Consolidated Financial Statements – No. 9, Debt.*)

Interest expense increased in 2006 compared to 2005 due to short-term borrowing activity, interest incurred on our Convertible Notes, and the interest incurred on our Credit Facility (with a weighted average rate of 7.8 percent at December 30, 2006).

In August 2007, the Financial Accounting Standards Board (FASB) published a proposed FASB Staff Position (FSP) that would change the balance sheet classification of a component of our Convertible Notes between equity and debt and would result in additional non-cash economic interest cost being reflected in the income statement. The proposed change in accounting treatment would be applied retrospectively to prior periods. The FASB plans to continue deliberations on this proposed FSP in 2008. We cannot predict if or when any such change would be implemented or the exact methodology that will be imposed. Any such change could have a significant impact on our reported or future financial results.

*Amortization of financing costs.* Amortization of financing costs in 2007 is comprised of the amortization of the costs associated with the issuance of the Convertible Notes and the Credit Facility. (See *Notes to Consolidated Financial Statements – No. 9, Debt.*)

Amortization of financing costs in 2006 is comprised of amortization of costs associated with the issuance of our Convertible Notes, which were issued on June 27, 2006, and our Credit Facility, which was entered into on July 20, 2006. In addition, in June 2006, in preparation for the acquisition of Laserscope, we obtained a commitment for up to \$180.0 million of senior subordinated unsecured financing. We incurred a commitment fee of \$7.0 million for the financing commitment, but did not use the financing. The commitment fee was recorded as amortization of financing costs in 2006.

*Other income (expense).* The increase in other income in 2007 is due, in part, to the \$1.6 million payment as part of our settlement agreement with Celsion on February 8, 2007. This payment settled prior claims under the patent infringement suit we filed against Celsion in September 2006. The remainder of the increase is due primarily to gains resulting from the fluctuation in foreign currencies, mainly the Euro, against the U.S. dollar and relate to translating foreign denominated inter-company receivables to current rates.

The increase in other income in 2006 is due primarily to gains resulting from the fluctuation in foreign currencies, similar to those described for 2007.

*Provision for income taxes.* Our effective tax rate for 2007 of 53.9 percent on income from continuing operations was higher than the U.S. statutory tax rate applied to pretax income, primarily due to the adverse tax effects of the \$14.3 million of litigation settlement charges that were predominantly related to the resolution of the CryoGen arbitration (see *Notes to Consolidated Financial Statements – No. 4, Litigation Settlements*). Partially offsetting this unfavorable impact was the favorable settlement of a tax audit which allowed us to release a reserve for uncertain tax benefits of \$0.9 million.

Our effective tax expense rate for 2006 of 36.5 percent on the loss from continuing operations resulted in the recording of a tax expense on a loss. The effective tax expense rate on the loss was substantially different than the U.S. statutory tax benefit rate that would have been expected primarily due to the incurrence of \$68.5 million in non-tax deductible IPR&D charges during 2006.

### **Liquidity and Capital Resources**

Cash, cash equivalents, and short-term investments were \$35.2 million as of December 29, 2007, compared to \$29.5 million as of December 30, 2006. The increase is primarily due to variations in the timing of payments on our long-term debt.

#### *Cash flows from operating activities*

Net cash provided by operating activities decreased from \$74.1 million in 2006 to \$47.8 million in 2007 primarily driven by \$19.4 million of incremental interest expense and a \$28.4 million increase in net operating assets and liabilities. The \$19.4 million of incremental interest expense was a result of having a full year of Laserscope related financing costs in 2007 compared to approximately five months of related financing costs in 2006. Two significant drivers of the \$28.4 million increase in net operating assets and liabilities are increased accounts receivable and inventory. Accounts receivable grew from \$91.9 million at the end of 2006, to \$106.5 million at the end of 2007, primarily the result of increased sales. Inventory grew from \$38.0 million at the end of 2006 to \$60.7 million at the end of 2007. This increase reflects increased sales volume, a larger mix of products as several new products and product configurations were introduced in 2007, and a decline in inventory efficiency. This was offset by a decline in other current assets as a result of the sale of the aesthetics business early in 2007.

Net cash provided by operating activities remained relatively constant from 2005 to 2006, increasing from \$71.6 million in 2005 to \$74.1 million in 2006 primarily driven by an increase in accounts receivable, inventory and other assets, offset by an increase in accrued liabilities, as a result of the Laserscope acquisition.

#### *Cash flows from investing activities*

Cash used in investing activities was \$1.3 million and \$786.5 million in 2007 and 2006, respectively. During 2007 and 2006, we made business and technology acquisitions of \$8.3 million and \$777.5 million, respectively. We received \$22.1 million during 2007 as a result of the divestiture of the aesthetics business. Current year purchases consist primarily of a \$7.5 million milestone payment related to our acquisition of BioControl.

Purchases in 2006 include \$718.7 million, net of cash acquired, for Laserscope, \$25.6 million for certain assets of BioControl, \$2.9 million for Solarant, and a \$5.0 million milestone payment for Ovion. We also paid \$26.3 million of milestone payments to the former TherMatrix shareholders.

#### *Cash flows from financing activities*

Cash flow used in financing activities was \$39.0 million compared to cash flow provided by financing activities of \$717.6 million in 2006. In 2007, we made payments on our long-term debt of \$50.1 million, partially offset by the issuance of common stock for \$10.8 million, the majority of which came from our employees exercising stock options.

In 2006, we received \$361.2 million in cash from the issuance of our Convertible Notes and \$352.7 million from borrowings under our Credit Facility, net of underwriting and debt issuance costs. We also received \$9.9 million from the issuance of common stock, the majority of which came from our employees exercising stock options.

During the second quarter of 2006 we borrowed \$21.0 million on a \$150.0 million senior unsecured five year revolving credit facility we obtained in January 2005. We repaid the outstanding balance with operating cash and voluntarily terminated this credit facility on June 27, 2006 upon the issuance of our Convertible Notes.

We issued our Convertible Notes pursuant to an Indenture dated as of June 27, 2006 as supplemented by the first supplemental indenture dated September 6, 2006 (the Indenture) between us, certain of our significant domestic subsidiaries, as guarantors of the Convertible Notes, and U.S. Bank National Association, as trustee for the benefit of the holders of the Convertible Notes, which specifies the terms of the Convertible Notes. The Convertible Notes bear interest at the rate of 3.25 percent per year, payable semiannually in arrears in cash on January 1 and July 1 of each year, beginning January 1, 2007. The Convertible Notes have a stated maturity of July 1, 2036 and are our direct, unsecured, senior subordinated obligations, rank junior to our Credit Facility and will rank junior in right of payment to all of our future senior secured debt as provided in the Indenture. In addition to regular interest on the Convertible Notes, we will also pay contingent interest during any six-month period from July 1 to December 31 and from January 1 to June 30, beginning with the period beginning July 1, 2011, if the average trading price of the Convertible Notes for the five consecutive trading days immediately before the last trading day before the relevant six-month period equals or exceeds 120 percent of the principal amount of the Convertible Notes. The Convertible Notes are convertible under certain circumstances for cash and shares of our common stock, if any, at a conversion rate of 51.5318 shares of our common stock per \$1,000 principal amount of Convertible Notes (which is equal to an initial conversion price of approximately \$19.406 per share), subject to adjustment. Upon conversion, we would be required to satisfy up to 100 percent of the principal amount of the Convertible Notes solely in cash, with any amounts above the principal amount to be satisfied in shares of our common stock.

The following table illustrates the number of shares issued upon full conversion of the Convertible Notes assuming various market prices for our stock:

If the market price of our stock is:	The number of shares issued upon full conversion would be (1):
\$ 25.00	4.3 million
\$ 30.00	6.8 million
\$ 35.00	8.6 million

(1) The formula to calculate the shares issued upon full conversion of our Convertible Notes is as follows:

$$\left( \frac{\$373.8 \text{ million principal}}{\$19.406 \text{ conversion price}} \times \frac{\text{Market price of stock at time of conversion}}{\text{Market price of stock at time of conversion}} - \frac{\$373.8 \text{ million principal}}{\text{Market price of stock at time of conversion}} \right) = \text{Shares issued upon full conversion}$$

If a holder elects to convert its Convertible Note in connection with a designated event that occurs prior to July 1, 2013, we will pay, to the extent described in the Indenture, a make whole premium by increasing the conversion rate applicable to such Convertible Notes. All of the above conversion rights will be subject to certain limitations imposed by our Credit Facility.

We may also redeem the Convertible Notes on or after July 6, 2011 at specified redemption prices as provided in the Indenture plus accrued and unpaid interest, plus contingent interest to, but excluding, the applicable redemption date, and the holders of the Convertible Notes may require us to purchase all or a portion of their Convertible Notes for cash on July 1, 2013, July 1, 2016, July 1, 2021, July 1, 2026, and July 1, 2031, or in the event of a designated

event, at a purchase price equal to 100 percent of the principal amount of the Convertible Notes to be repurchased plus accrued and unpaid interest, plus contingent interest to, but excluding, the purchase date.

Prior to conversion, our Convertible Notes represent potentially dilutive common share equivalents that must be considered in our calculation of diluted earnings per share ("EPS"). When there is a net loss, common share equivalents are excluded from the computation because they have an anti-dilutive effect. In addition, when the conversion price of our Convertible Notes is greater than the average market price of our stock during any period, the effect would be anti-dilutive and we would exclude the Convertible Notes from the EPS computation. However, when the average market price of our stock is greater than the conversion price of the Convertible Notes, the impact is dilutive and the Convertible Notes will affect the number of common share equivalents used in the diluted EPS calculation. The degree to which these Convertible Notes are dilutive increases as the market price of our stock increases.

The following table illustrates the number of common share equivalents that would potentially be included in weighted average common shares for the calculation of diluted EPS, assuming various market prices of our stock:

If the average market price of our stock is:	The number of common share equivalents potentially included in the computation of diluted EPS would be (1):		Percent Dilution (2)
\$ 19.00	-	(anti-dilutive)	0.0%
\$ 25.00	4.3	million	5.6%
\$ 30.00	6.8	million	8.6%
\$ 35.00	8.6	million	10.6%

(1) Common share equivalents are calculated using the treasury stock method, in accordance with EITF 90-19, "Convertible Bonds with Issuer Option to Settle for Cash upon Conversion."

(2) The percent dilution is based on 72,258,512 outstanding shares as of December 29, 2007.

For the twelve months ended December 29, 2007 and December 30, 2006, our Convertible Notes were excluded from the diluted net income per share calculation because the conversion price was greater than the average market price of our stock.

On July 20, 2006, our wholly-owned subsidiary, American Medical Systems, Inc. (AMS), entered into a senior secured Credit Facility. AMS and each majority-owned domestic subsidiary of AMS, including Laserscope and its subsidiaries, are parties to the Credit Facility as guarantors of all of the obligations of AMS arising under the Credit Facility. The obligations of AMS and each of the guarantors arising under the Credit Facility are secured by a first priority security interest on substantially all of their respective assets, including a mortgage on the AMS facility in Minnetonka, Minnesota.

The Credit Facility has a term of six years and consists of (i) a term loan facility in an aggregate principal amount of \$365.0 million and (ii) a revolving credit facility in an aggregate principal amount of up to \$65.0 million. The revolving credit facility has a \$5.0 million sublimit for the issuance of standby and commercial letters of credit and a \$5.0 million sublimit for swing line loans. We used borrowings under the Credit Facility to fund a portion of the purchase price for the acquisition of Laserscope, and pay fees and expenses related to the Credit Facility and the acquisition of Laserscope. The revolving credit facility is available to fund our ongoing working capital needs, including future capital expenditures and permitted acquisitions. As of December 29, 2007 and December 30, 2006, we had \$314.0 million and \$364.1 million, respectively, of term debt outstanding under our Credit Facility.

Our Credit Facility contains standard affirmative and negative covenants and other limitations (subject to various carve-outs and baskets) regarding us, AMS, and in some cases, the subsidiaries of AMS. The covenants limit: (a) investments, capital expenditures, dividend payments, the disposition of material assets other than in the ordinary course of business, and mergers and acquisitions under certain conditions, (b) transactions with affiliates, unless such transactions are completed in the ordinary course of business and upon fair and reasonable terms, (c) liens and indebtedness, and (d) substantial changes in the nature of our business. Our Credit Facility contains customary financial covenants for secured credit facilities, consisting of maximum total and senior debt leverage ratios and minimum interest coverage and fixed charge coverage ratios. These financial covenants adjust from time to time during the term of the Credit Facility. The covenants and restrictions contained in the Credit Facility could limit our ability to fund our business, make capital expenditures, and make acquisitions or other investments in the future.

On October 29, 2007, we entered into a First Amendment of our Credit Facility to modify certain financial covenant ratios as defined in the Credit Facility (the Amendment). Pursuant to the terms of the Amendment, certain of the financial tests and covenants provided in Section 6.8 of the Credit Facility were amended and restated, including the interest coverage ratio, the total leverage ratio, the fixed charge coverage ratio, and the maximum consolidated capital expenditures.

The financial covenants specified in the Credit Facility, as amended, are summarized as follows:

Financial Covenants	For The Fiscal Periods Ending Closest to	Original Required Ratio	Amended Required Ratio
Total Leverage Ratio	12/31/07	5.00:1.00 (maximum)	5.50:1.00 (maximum)
	3/31/08	4.75:1.00	5.25:1.00
	6/30/08	4.50:1.00	5.00:1.00
	9/30/08	4.25:1.00	4.75:1.00
	12/31/08	4.00:1.00	4.50:1.00
	Reductions continuing until 6/30/10	3.00:1.00	3.00:1.00
Senior Leverage Ratio	12/31/07	2.50:1.00 (maximum)	2.50:1.00 (maximum)
	3/31/08	2.50:1.00	2.50:1.00
	6/30/08	2.50:1.00	2.50:1.00
	9/30/08	2.50:1.00	2.50:1.00
	12/31/08	2.25:1.00	2.25:1.00
	Reductions continuing until 3/31/09	2.00:1.00	2.00:1.00
Interest Coverage Ratio	12/31/07	3.50:1.00 (minimum)	3.25:1.00 (minimum)
	3/31/08	3.50:1.00	3.25:1.00
	6/30/08	3.50:1.00	3.50:1.00
	9/30/08	3.75:1.00	3.50:1.00
	12/31/08	3.75:1.00	3.75:1.00
	Increases continuing until 9/30/09	4.00:1.00	4.00:1.00
Fixed Charge Coverage Ratio	12/31/07	1.25:1.00 (minimum)	1.25:1.00 (minimum)
	3/31/08	1.25:1.00	1.25:1.00
	6/30/08	1.25:1.00	1.25:1.00
	9/30/08	1.50:1.00	1.40:1.00
	12/31/08	1.50:1.00	1.40:1.00
	Increases continuing until 3/31/09	1.50:1.00	1.50:1.00
Maximum Capital Expenditures	12/31/07	\$15.0 million	\$16.5 million
	12/31/08	\$15.0 million	\$15.0 million

As of December 29, 2007, we were in compliance with all financial covenants as defined in our Credit Facility, as amended, which are summarized as follows:

Financial Covenant	Required Covenant	Actual Result
Total Leverage Ratio (1)	5.50:1.00 (maximum)	5.30
Senior Leverage Ratio (2)	2.50:1.00 (maximum)	2.37
Interest Coverage Ratio (3)	3.25:1.00 (minimum)	3.47
Fixed Charge Coverage Ratio (4)	1.25:1.00 (minimum)	2.65
Maximum Capital Expenditures (5)	\$16.5 million	\$14.2 million

- (1) Total outstanding debt to Consolidated Adjusted EBITDA for the trailing four quarters.
- (2) Total outstanding senior secured debt to Consolidated Adjusted EBITDA for the trailing four quarters.
- (3) Ratio of Consolidated EBITDA for the trailing four quarters to interest expense for such period.

- (4) Ratio of Consolidated EBITDA for the trailing four quarters to fixed charges (cash interest expense, scheduled principal payments on debt, capital expenditures, income taxes paid, earn-out and milestone payments) for such period.
- (5) Includes expenditures of \$6.3 million for the planned expansion of our corporate headquarters building and \$3.2 million for the implementation of a new enterprise resource planning system. These projects were completed in the second quarter of 2007.

The ratios are based on EBITDA, on a rolling four quarters, calculated on a pro forma combined basis with Laserscope and without discontinued operations, with some adjustments ("Consolidated Adjusted EBITDA"). Consolidated Adjusted EBITDA is a non-GAAP financial measure that is defined in our Credit Facility as earnings before interest, income taxes, depreciation, amortization, and other non-cash items reducing net income including IPR&D, stock compensation charges, upfront fees and expenses incurred in connection with the execution and delivery of the Credit Facility, and certain non-recurring integration costs related to the acquisition of Laserscope, less other non-cash items increasing net income. Consolidated Adjusted EBITDA should not be considered an alternative measure of our net income, operating performance, cash flow or liquidity. It is provided as additional information relative to compliance with our debt covenants.

Any failure to comply with any of these financial and other affirmative and negative covenants would constitute an event of default under the Credit Facility, entitling a majority of the bank lenders to, among other things, terminate future credit availability under the Credit Facility, increase the interest rate on outstanding debt, and accelerate the maturity of outstanding obligations under the Credit Facility.

Our borrowing arrangements are more fully described in *Notes to Consolidated Financial Statements – No. 9, Debt*.

#### *Contractual Obligations*

The following table sets forth the future commitments for our long-term debt, operating leases and the litigation settlement.

(in millions)	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Long-term debt obligations	\$ 687.8	\$ 4.0	\$ 6.3	\$ 303.7	\$ 373.8
Operating lease commitments	9.4	2.7	4.0	2.5	0.2
Litigation settlement	14.3	14.3	-	-	-
Total	<u>\$ 711.5</u>	<u>\$ 21.0</u>	<u>\$ 10.3</u>	<u>\$ 306.2</u>	<u>\$ 374.0</u>

On July 15, 2004, we acquired TherMatrix, Inc. (TherMatrix) and the former shareholders of TherMatrix were paid cash consideration of \$40.0 million. We used cash on hand to make the initial payment and the \$1.5 million of acquisition related costs. In addition to the initial closing payment, we were required to make contingent payments based on the net product revenues attributable to sales of the *TherMatrix* Dose Optimized ThermoTherapy product.

These contingent payments equaled four times the aggregate sales of products over the period which began on July 5, 2004 and ended on December 31, 2005, minus \$40.0 million cash consideration paid on July 5, 2004. Since the time of acquisition, earnout payments of \$97.2 million have been paid, including \$0.8 million paid during 2007 in final settlement of the TherMatrix shareholder representative's audit of the contingent payments. This additional payment was recorded as an increase to the purchase price with a corresponding adjustment to goodwill. As of December 29, 2007, all contingent payments have been paid and there are no remaining contingent payments under the TherMatrix purchase agreement.

On July 7, 2005, we acquired Ovion Inc. (Ovion) and paid the former Ovion shareholders cash consideration of \$9.8 million, after adjustments made at closing for payment of outstanding liabilities of Ovion at the time of closing. We deposited \$1.0 million of this initial consideration in escrow to be held for 12 months after closing of the merger to cover certain contingencies, and the balance is to be distributed to former Ovion shareholders. In the fourth quarter of 2006, \$0.4 million of this escrow was distributed. The remaining balance is still held in escrow, pending resolution of certain contingencies and reimbursement of certain expenses. We also incurred \$0.9 million of acquisition related costs in 2005. We used cash on hand to make these initial payments, net of acquired cash on hand at closing of \$0.3 million.

In addition to the initial closing payment, we will make contingent payments of up to \$20.0 million if certain clinical and regulatory milestones are completed. Earnout payments are equal to one time net sales of Ovion's products for the 12 month period beginning on the later of (i) our first fiscal quarter commencing six months after approval from the U.S. Food and Drug Administration to market the *Ovion*<sup>TM</sup> product for female sterilization or (ii) January 1, 2008. The contingent payments and earnout payments are subject to certain rights of offset. We made the first milestone payment of \$5.0 million in the fourth quarter of 2006. The founders of Ovion will also receive a royalty equal to two percent of net sales of products that are covered by the Ovion patents related to the founders' initial technology contribution to Ovion.

On April 26, 2006, we acquired certain issued patents and other assets from BioControl Medical, Ltd., an Israeli company focused on developing medical devices for the application of electrical stimulation technology. We acquired an exclusive license for the use of the patents and technologies in urology, gynecology and other pelvic health applications. In addition, as part of this acquisition, we purchased Cytrix Israel, Ltd. (Cytrix), an Israeli company with no operations, other than the employment of a specific workforce to support the related licensed technology. The purchase price was comprised of an initial payment of \$25.0 million, milestone payments for relevant accomplishments through and including FDA approval of the product of up to \$25.0 million, and royalties over the first ten years of the related license agreement. We deposited \$2.5 million of the initial payment in escrow to cover certain contingencies over the period of the agreement. The escrow period expired in April 2007 and the full balance was distributed to the seller. In the fourth quarter of 2007, we made the first milestone payment of \$7.5 million. This payment was charged to in process research and development expense in 2007. We used both cash on hand and short term borrowings on our January 20, 2005 senior credit facility to make the initial payment.

On May 8, 2006, we completed the acquisition of Solarant Medical, Inc. (Solarant), a privately funded company focused on the development of minimally invasive therapies for women who suffer from stress urinary incontinence. The purchase price was comprised of an initial payment of \$1.0 million, potential milestone payments totaling \$6.0 million contingent upon FDA approval of the therapy and the establishment of reimbursement codes for the hospital and office settings, and an earnout based on revenue growth during the first three years in the event of product commercialization. In addition to these acquisition payments, we previously funded \$1.0 million of Solarant's development efforts, which is included as part of the acquisition consideration. Richard Emmitt is a member and Elizabeth Weatherman is a former member of our Board of Directors, and each of them is a former member of the Solarant Board of Directors. In addition, investment funds with which Ms. Weatherman and Mr. Emmitt are affiliated are former shareholders of Solarant and will be entitled a share of any future purchase price payments we make related to Solarant. Neither Ms. Weatherman nor Mr. Emmitt were involved in deliberations regarding the Solarant transaction.

During 2006, we began construction of additional office space at our Minnesota headquarters. The facility was completed in the second quarter of 2007. Total cost of the project was \$15.1 million.

Laserscope acquired InnovaQuartz in May 2006 pursuant to a purchase agreement that contained contingent earn out payments based on milestones, revenues and profitability through 2008 and related covenants. These provisions significantly limited our flexibility in operating the business during the earnout period and imposed penalties for violating those provisions. In order to resolve these earnout and penalty provisions, on December 8, 2006, we agreed to issue shares of common stock with a value of \$7.4 million to the former shareholders of InnovaQuartz to terminate the purchase agreement, including all contingent earnout payments under the purchase agreement. We issued 371,500 shares of our common stock on January 12, 2007 in satisfaction of this agreement. The parties also released all claims against each other.

We believe that funds generated from operations, together with our balances in cash and cash equivalents, as well as short term investments and our revolving Credit Facility, will be sufficient to finance current operations, planned capital expenditures, servicing of existing debt and any contingent payments that become due related to the acquisitions described.

### **Critical Accounting Policies and Estimates**

We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Management's discussion and analysis of financial condition and results of operations is based upon the consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect (1) the reported amounts of assets, liabilities, revenues, and expenses and (2) the

related disclosure of contingent assets and liabilities. At each balance sheet date, we evaluate our estimates, including but not limited to, those related to accounts receivable and sales return obligations, inventories, long-lived assets, warranty, legal contingencies, valuation of share based payments and income taxes. The critical accounting policies that are most important in fully understanding and evaluating the financial condition and results of operations are discussed below.

#### *Adoption of SFAS 123(R), Share-Based Payment*

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123(R), *Share-Based Payment*, using the modified prospective transition method. Stock options and grants are valued using the Black-Scholes closed-form model for estimating the fair value of employee stock options and similar instruments. This model is based on several key inputs. Risk free interest rates are based on the applicable federal Treasury bill rate. Stock price volatility is determined based on historical rates over the comparable option expected life. Expected option lives are determined based on employee groups with similar exercise patterns, as determined by the historical activity. Expense is reduced each period for expected forfeitures, the rate of which was determined based on historical rates. We adopted the straight-line method of expense attribution that results in a straight-line amortization of the compensation expense over the vesting period for all options.

We recognize compensation expense for the fair value of restricted stock grants issued based on the average stock price on the date of grant. Compensation expense recognized on shares issued under our Employee Stock Purchase Plan is based on the value to the employee of the 15 percent discount applied to the stock purchase price.

Total stock-based compensation expense recognized during the fiscal years ended December 29, 2007 and December 30, 2006 was \$12.4 million and \$9.8 million, respectively. See (*Notes to Consolidated Financial Statements – No. 10, Stock-Based Compensation*) for further information regarding our stock-based compensation programs.

#### *Revenue Recognition Policy*

We sell our products primarily through a direct sales force. A portion of our revenue is generated from consigned inventory or from inventory with field representatives. For these products, revenue is recognized at the time the product has been used or implanted. For all other transactions, we recognize revenue when title to the goods and risk of loss transfer to customers, providing there are no remaining performance obligations required from us or any matters requiring customer acceptance. In cases where we utilize distributors or ship product directly to the end user, we recognize revenue upon shipment provided all revenue recognition criteria have been met. We record estimated sales returns, discounts and rebates as a reduction of net sales in the sale period when revenue is recognized.

Certain sales of lasers have post-sale obligations of installation and advanced training. These obligations are fulfilled after product shipment, and in these cases, we recognize revenue in accordance with the multiple element accounting guidance set forth in Emerging Issues Task Force (EITF) No. 00-21, *Revenue Arrangements with Multiple Deliverables*. For each multiple element arrangement, we determine if each element is a separate unit of accounting pursuant to EITF 00-21 by ensuring that (1) the element has stand alone value to the customer, (2) there is objective evidence of the fair value for the element, and (3) if the arrangement includes a general right of return relative to the delivered item, delivery of the undelivered items is considered probable and in our control. To determine the fair value for each hardware, installation and training services element in an arrangement, we rely primarily upon vendor specific objective evidence (VSOE) of fair value using the price charged when we sell that element separately, or in the case of hardware that we do not sell separately, we rely upon vendor objective evidence of fair value in the form of competitor pricing of the same or interchangeable products. We defer revenue attributable to the post-shipment obligations and recognize such revenue when the obligation is fulfilled.

We provide incentives to customers, including volume based rebates, that are accounted for under EITF 01-09, *Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)*. Customers are not required to provide documentation that would allow us to reasonably estimate the fair value of the benefit received and we do not receive an identifiable benefit in exchange for the consideration. Accordingly, the incentives are recorded as a reduction of revenue.



All of our customers have rights of return for the occasional ordering or shipping error. We maintain an allowance for these returns and reduce reported revenue for expected returns from shipments during each reporting period. This allowance is based on historical and current trends in product returns. At December 29, 2007 this allowance was \$2.3 million, and it was \$1.8 million at December 30, 2006.

#### *Allowance for Doubtful Accounts*

We estimate the allowance for doubtful accounts by analyzing those accounts receivable that have reached their due date and by applying rates based upon historical write-off trends and specific account reserves. Accounts are written off sooner in the event of bankruptcy or other circumstances that make further collection unlikely. When it is deemed probable that a customer account is uncollectible, that balance is written off against the existing allowance. Different estimates could have material variances in the amount and timing of our reported results for any period. In addition, actual results could be different from current estimates, possibly resulting in increased future charges to earnings.

The allowance for doubtful accounts was \$3.1 million at both December 29, 2007 and December 30, 2006, which represented 2.9 percent and 3.3 percent of gross accounts receivable, respectively. The allowance remained at approximately the same level on increased sales due to continued improvements in collection activities in both U.S. and international operations. In particular, allowances required on open accounts in Spain and Portugal have decreased through more aggressive monitoring of hospital payment patterns and resulting collection activities.

#### *Inventories*

Inventories are stated at the lower of cost or market determined on the first-in-first-out method. Each quarter, we evaluate our inventories for obsolescence and excess quantities. This evaluation includes analyses of inventory levels, historical loss trends, expected product lives, product at risk of expiration, sales levels by product, and projections of future sales demand. We reserve inventories we consider obsolete. In addition, we record an allowance for inventory quantities in excess of forecasted demand. Inventory allowances were \$2.9 million and \$2.5 million at the end of 2007 and 2006, respectively. If future demand or market conditions are less favorable than current estimates, additional inventory adjustments would be required and would adversely affect income in the period the adjustment is made.

#### *Warranty Accrual / Allowance*

We warrant all of our products to be free from manufacturing defects. In addition, if a product fails, we may provide replacements at no cost or at a substantial discount from list price. We maintain a warranty allowance to cover the cost of replacements for our erectile restoration, incontinence, BPH, urinary stones and menorrhagia products. When we sell products, we record an expense for the expected costs of future warranty-related claims, and increase the warranty allowance by an equivalent amount. We reduce the warranty allowance by the cost of the replacement device when an actual claim is awarded. Thus, the balance of the warranty allowance is an estimate of the future cost of honoring our warranty obligation. Factors influencing this estimate include historical claim rates, changes in product performance, frequency of use by the patient, the patient's performance expectations, and changes in the terms of our product replacement policy. Product reliability is a function of raw material properties, manufacturing processes, and surgical technique.

At December 29, 2007, our accrued warranty allowance was \$3.0 million compared to \$2.7 million at December 30, 2006. If we experience changes in any of the factors that influence this estimate, we will make adjustments to this accrued warranty allowance.

#### *Product Liability Accrual*

Each quarter, we estimate the uninsured portion of legal representation and settlement costs of product liability claims and lawsuits. This evaluation consists of reviewing historical claims costs as well as assessing future trends in medical device liability cases. Social and political factors, as well as surgeon and medical facility responsibility, make litigation costs hard to predict. Accruals for future litigation costs were \$0.9 million at December 29, 2007, versus \$0.5 million at December 30, 2006. The accrual amount reflects the estimate related to identified claims and lawsuits. If, in the future, we determine that this accrual is inadequate, the adjustment would reduce reported income in the period we recorded the adjustment.

### *Operating Leases*

We lease certain operating equipment, primarily automobiles, with terms of generally three years. At the inception of the lease, terms are evaluated to determine whether benefits and risks of ownership have been transferred from the lessor, through bargain purchase options, lease terms greater than 75 percent or more of the estimated economic life of the equipment, transfer of ownership at the end of the lease term or a present value of the minimum lease payments at the beginning of the lease term of 90 percent or more of the fair value of the equipment. As none of these factors exist in our lease arrangements, our leases are recorded as operating leases, with monthly rental payments charged to expense as the payments become due.

### *Valuation of IPR&D, Goodwill and Other Intangible Assets*

When we acquire another company, the purchase price is allocated, as applicable, between in process research and development (IPR&D), other identifiable intangible assets, tangible assets, and goodwill as required by U.S. GAAP. IPR&D is defined as the value assigned to those projects for which the related products have not received regulatory approval and have no alternative future use, and is immediately expensed. The amount of the purchase price allocated to IPR&D and other intangible assets is determined by estimating the future cash flows of each project or technology and discounting the net cash flows back to their present values. The discount rate used is determined at the time of acquisition in accordance with accepted valuation methods. For IPR&D, these methodologies include consideration of the risk of the project not achieving commercial feasibility.

The forecast data employed in the analysis of our various IPR&D charges was based upon internal product level forecast and external market information. The forecast data and assumptions are inherently uncertain and unpredictable. However, based upon the information available at this time, we believe the forecast data and assumptions used are reasonable. These assumptions may be incomplete or inaccurate, and no assurance can be given that unanticipated events and circumstances will not occur. Unless otherwise noted, forecast and assumptions have not changed materially from the date the appraisals were completed.

At the time of acquisition, we expect all acquired IPR&D will reach technological feasibility, but there can be no assurance that the commercial viability of these projects will actually be achieved. The nature of the efforts to develop the acquired technologies into commercially viable products consists principally of planning, designing and conducting clinical trials necessary to obtain regulatory approvals. The risks associated with achieving commercialization include, but are not limited to, delay or failure to obtain regulatory approvals to conduct clinical trials, failure of clinical trials, delay or failure to obtain required market clearances, and patent litigation. If commercial viability were not achieved, we would not realize the original estimated financial benefits expected for these projects. We fund all costs to complete IPR&D projects with internally generated cash flows.

Goodwill is the excess of the purchase price over the fair value of net assets, including IPR&D, of acquired businesses. Goodwill is tested for impairment annually during the fourth quarter, or whenever a change in circumstances or the occurrence of events suggest the remaining value may not be recoverable. Our estimates associated with these impairment tests are considered critical due to the amount of goodwill recorded on our consolidated balance sheets and the judgment required in determining fair value amounts, including projected future cash flows. Goodwill was \$690.5 million as of December 29, 2007 and \$677.1 million as of December 30, 2006.

Other intangible assets consist primarily of purchased technology, patents, and trademarks and are generally amortized using the straight-line method over their estimated useful lives. We review our intangible assets for impairment annually or as changes in circumstance or the occurrence of events suggest the remaining value may not be recoverable. Intangible assets with indefinite lives are not amortized, but are tested for impairment annually during the fourth quarter or whenever there is an impairment indicator. Other intangible assets, net of accumulated amortization, were \$143.8 million as of December 29, 2007 and \$160.7 million as of December 30, 2006.

### *Income Taxes*

In the preparation of the consolidated financial statements, income taxes in each of the jurisdictions in which we operate are determined. This process involves estimating and judgment for current tax liabilities, assessing deferred tax assets and liabilities, valuation allowances and tax reserves. The tax rules require that certain items have tax treatment that is different from the consolidated financial statements. The different tax treatment may be permanent or temporary which is reflected in our effective tax rate and related tax accounts in the consolidated financial statements.

Our deferred tax assets include such items as timing differences on certain accruals, reserves, and deferred revenue. Other deferred tax assets exist for net operating losses on various federal and state tax returns, alternative minimum tax, research and development and foreign tax credits. Our deferred tax liabilities include such items as amortization of trademarks and other intangibles, and contingent interest on the Convertible Notes.

We review deferred tax assets and determine the need for a valuation allowance on a quarterly basis. The valuation allowance assessment considers historical taxable income, estimates of future taxable income, and the impact of tax planning strategies. If a determination is made that we would not realize all or part of the deferred tax assets, an adjustment to the deferred tax asset valuation allowance and a charge to income in the period of the determination would be made.

Valuation allowances for 2007 and 2006 of \$1.4 million and \$4.1 million, respectively, are maintained to offset deferred tax assets. On December 29, 2007 the valuation allowance consisted of \$0.7 million related to tax loss carryforwards created in foreign jurisdictions and \$0.7 million related to foreign tax credit carryforwards established in 2007. If subsequently recognized, the \$0.7 million related to the foreign net operating loss carryforward and \$0.6 million related to the foreign tax credit carryforward would be recorded as an adjustment to goodwill. During 2007, we utilized a capital loss carryforward with a tax effected value of \$1.7 million. The capital loss was realized during the year as a result of capital gains that were realized in connection with the divestiture of the Laserscope aesthetics business. Because the purchase accounting rules apply to this transaction, the entire benefit realized of \$1.7 million was recorded as an adjustment to goodwill. For more information, refer to *Notes to Consolidated Financial Statements – No. 15, Income Taxes*.

In July 2006, the FASB issued Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109, Accounting for Income Taxes*. FIN 48 addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition, classification, interest and penalties on income taxes, accounting in interim periods and increased disclosures. We adopted the provisions of FIN 48 in our fiscal year beginning December 31, 2006.

We assess our reserves for uncertain tax benefits pursuant to FIN 48 on a quarterly basis. We believe that all of our tax positions are fully supportable. However, we establish a reserve for uncertain tax benefits for actual tax benefits claimed or planned to be claimed on tax return filings in excess of what is allowed to be recognized for financial statement purposes pursuant to FIN 48.

### **Recent Accounting Pronouncements**

See *Notes to Consolidated Financial Statements – No. 1, Business Description and Significant Accounting Policies*.

### **Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

#### **Interest Rates**

We have interest rate risk on earnings from the floating LIBOR index that is used to determine the interest rates on our Credit Facility. Most of our floating rate senior secured Credit Facility debt is based on six-month LIBOR. On the applicable interest rate continuation dates we have the option to set the total interest rate based on one, two, three, or six month LIBOR. We are planning to base the continuation dates based on mandatory prepayment requirements, voluntary prepayment expectations, and the interest rate environment.

Based on a sensitivity analysis, as of December 29, 2007, an instantaneous and sustained 200-basis-point increase in interest rates affecting our floating rate debt obligations, and assuming that we take no counteractive measures, would result in a decrease in net income before income taxes of approximately \$5.8 million over the next 12 months.

## **Currency**

Our operations outside of the United States are maintained in their local currency. All assets and liabilities of our international subsidiaries are translated to U.S. dollars at period-end exchange rates. Translation adjustments arising from the use of differing exchange rates are included in accumulated other comprehensive income in stockholders' equity. Gains and losses on foreign currency transactions and short term inter-company receivables from foreign subsidiaries are included in other (expense) income.

During fiscal 2007 and 2006, revenues from sales to customers outside the United States were 28.0 percent and 23.9 percent of total consolidated revenues, respectively. International accounts receivable, inventory, cash, and accounts payable were 43.7 percent, 3.6 percent, 36.2 percent, and 15.0 percent of total consolidated accounts for each of these items as of December 29, 2007. The reported results of our foreign operations will be influenced by their translation into U.S. dollars by currency movements against the U.S. dollar. The result of a uniform 10 percent strengthening in the value of the U.S. dollar in 2007 relative to each of the currencies in which our revenues and expenses are denominated would have resulted in a decrease in net income of approximately \$2.9 million during 2007.

At December 29, 2007, our net investment in foreign subsidiaries translated into dollars using the period end exchange rate was \$32.8 million and the potential loss in fair value resulting from a hypothetical 10 percent strengthening in the value of the U.S. dollar currency exchange rate amounts to \$4.9 million. Actual amounts may differ.

## **Inflation**

We do not believe that inflation has had a material effect on our results of operations in recent years and periods. There can be no assurance, however, that our business will not be adversely affected by inflation in the future.

## **Item 8. Financial Statements and Supplementary Data**

Our Consolidated Financial Statements and the reports of our independent registered public accounting firm are included in this Annual Report on Form 10-K beginning on page F-1. The index to this report and the financial statements is included in Item 15.

## **Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure**

None

## **Item 9A. Controls and Procedures**

### **Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act of 1934). Based on that evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of December 29, 2007.

### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the above-referenced evaluation by management of the effectiveness of our internal control over financial reporting that occurred during our fourth quarter ended December 29, 2007.

## **Management's Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining effective internal control over financial reporting. Our internal control over financial reporting is designed to provide reasonable assurance to our management and our Board of Directors regarding the preparation and fair presentation of published financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management assessed the effectiveness of our internal control over financial reporting as of December 29, 2007. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control – Integrated Framework*. Based on our assessment, we believe that, as of December 29, 2007, our internal control over financial reporting is effective based on those criteria.

Our internal control over financial reporting as of December 29, 2007, has been audited by Ernst & Young LLP, the independent registered public accounting firm who also audited our consolidated financial statements, as stated in their report which appears on page F-2 of this Form 10-K.

**Item 9B. Other Information**

None

## **PART III**

### **Item 10. Directors and Executive Officers of the Registrant**

#### **Directors of the Registrant**

The information in the “Election of Directors — Information About the Nominees and Other Directors” section of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

#### **Executive Officers of the Registrant**

Information about our executive officers is included in this Annual Report on Form 10-K under Item 4A, “Executive Officers of American Medical Systems.”

#### **Compliance with Section 16(a) of the Exchange Act**

The information in the “Section 16(a) Beneficial Ownership Reporting Compliance” section of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

#### **Audit Committee Financial Expert**

The information under the heading “Audit Committee” in the “Election of Directors — Board and Board Committees” section of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

#### **Identification of the Audit Committee**

The information under the heading “Audit Committee” in the “Election of Directors — Board and Board Committees” section of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

#### **Code of Ethics**

Our Code of Ethics for Senior Financial Management applies to our chief executive officer, chief financial officer, controller, and other employees performing similar functions that have been identified by the chief executive officer, and meets the requirements of the Securities and Exchange Commission. We have posted our Code of Ethics for Senior Financial Management on our website at [www.AmericanMedicalSystems.com](http://www.AmericanMedicalSystems.com). We intend to disclose any amendments to and any waivers from a provision of our Code of Ethics for Senior Financial Management on our website within five business days following such amendment or waiver. The information contained in or connected to our website is not incorporated by reference into this Form 10-K and should not be considered part of this or any report that we file with or furnish to the Securities and Exchange Commission.

### **Item 11. Executive Compensation**

The information in the “Compensation Discussion & Analysis,” the “Executive Compensation” and the “Director Compensation” sections of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information in the “Executive Compensation—Securities Authorized for Issuance Under Equity Compensation Plans” and “Principal Stockholders and Management Beneficial Ownership” sections of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information in the “Related Person Relationships and Transactions,” the “Election of Directors – Information about Nominees and other Directors” and the “Election of Directors – Board and Board Committees” sections of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

### **Item 14. Principal Accountant Fees and Services**

The information in the “Audit and Non-Audit Fees” section of our 2008 Proxy Statement is incorporated in this Annual Report on Form 10-K by reference.

## PART IV

### Item 15. Exhibits and Financial Statement Schedule

#### (a) Financial Statements

Our following Consolidated Financial Statements and Reports of Independent Registered Public Accounting Firm thereon are included herein (page numbers refer to pages in this Annual Report on Form 10-K).

Reports of Independent Registered Public Accounting Firm .....	F-1
Consolidated Statements of Operations for the years ended December 29, 2007, December 30, 2006, and December 31, 2005 .....	F-3
Consolidated Balance Sheets as of December 29, 2007 and December 30, 2006 .....	F-4
Consolidated Statements of Changes in Stockholders' Equity for the years ended December 29, 2007, December 30, 2006, and December 31, 2005 .....	F-5
Consolidated Statements of Cash Flows for the years ended December 29, 2007, December 30, 2006, and December 31, 2005 .....	F-6
Notes to Consolidated Financial Statements for the years ended December 29, 2007, December 30, 2006, and December 31, 2005 .....	F-7

#### (b) Financial Statement Schedule

Our schedule of valuation and qualifying accounts (in thousands) should be read in conjunction with the consolidated financial statements (page numbers refer to pages in the Annual Report on Form 10-K). All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

Schedule II – Valuation and Qualifying Accounts .....	F-47
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#### (c) Exhibits

The exhibits to this Annual Report on Form 10-K are listed in the Exhibit Index on pages E-1 to E-6 to this report. A copy of any of the exhibits listed in the Exhibit Index will be sent at a reasonable cost to any stockholder upon receipt from any such person of a written request for any such exhibit. Requests should be sent to the attention of Corporate Secretary, American Medical Systems, Inc., 10700 Bren Road West, Minnetonka, Minnesota 55343.

The following is a list of each management contract or compensatory plan or arrangement required to be filed as an exhibit (or incorporated by reference) to this Annual Report on Form 10-K:

1. Employment Agreement, dated April 26, 2004, between Martin J. Emerson and American Medical Systems, Inc.
2. First Amendment to Employment Agreement, dated January 5, 2005, between Martin J. Emerson and American Medical Systems, Inc.
3. Second Amendment to Employment Agreement, dated January 4, 2008, between Martin J. Emerson and American Medical Systems, Inc.
4. Employment Agreement, dated January 1, 2003, between Ross Longhini and American Medical Systems, Inc.
5. Employment Agreement, dated December 18, 2006, between Mark A. Heggstad and American Medical Systems, Inc.
6. Employment Offer Letter, dated March 31, 2005, between Stephen J. McGill and American Medical Systems, Inc.
7. Employment Agreement, dated April 7, 2005, between Stephen J. McGill and American Medical Systems, Inc.

8. Separation Agreement, executed January 18, 2008, between Martin J. Emerson and American Medical Systems, Inc.
9. 2000 Equity Incentive Plan, as amended.
10. Form of Incentive Stock Option Agreement under the 2000 Equity Incentive Plan, as amended.
11. Form of Non-Qualified Stock Option Agreement under the 2000 Equity Incentive Plan, as amended.
12. Employee Stock Purchase Plan, as amended.
13. 2005 Stock Incentive Plan, as amended.
14. Form of Stock Option Certificate for Directors under the 2005 Stock Incentive Plan, as amended.
15. Form of Stock Option Certificate for Executive Officers under the 2005 Stock Incentive Plan, as amended.
16. Form of Notice of Amendment to Stock Option Certificate/Agreement for Executive Officers of American Medical Systems Holdings, Inc.
17. Form of Indemnification Agreement with Executive Officers and Directors.
18. Form of Change in Control Severance Agreement.
19. Summary of Director Compensation.



## FINANCIAL STATEMENTS AND NOTES THERETO

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON CONSOLIDATED FINANCIAL STATEMENTS

#### The Board of Directors and Stockholders of American Medical Systems Holdings, Inc.

We have audited the accompanying consolidated balance sheets of American Medical Systems Holdings, Inc. as of December 29, 2007 and December 30, 2006, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 29, 2007. Our audits also included the financial statement schedule listed in Item 15(b). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of American Medical Systems Holdings, Inc. at December 29, 2007 and December 30, 2006, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 29, 2007, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth herein.

As discussed in Note 10 to the financial statements, in 2006, the Company adopted Financial Accounting Standards Board Statement No. 123 (revised 2004) *Share-Based Payments*.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), American Medical Systems Holdings, Inc.'s internal control over financial reporting as of December 29, 2007, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Minneapolis, Minnesota  
February 25, 2008

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

### **The Board of Directors and Stockholders of American Medical Systems Holdings, Inc.**

We have audited American Medical Systems Holdings, Inc. internal control over financial reporting as of December 29, 2007, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). American Medical Systems Holdings, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, American Medical Systems Holdings, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 29, 2007, based on the COSO criteria.

We also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of American Medical Systems Holdings, Inc. as of December 29, 2007 and December 30, 2006, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 29, 2007, and our report dated February 25, 2008, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Minneapolis, Minnesota  
February 25, 2008

**American Medical Systems Holdings, Inc.**  
**Consolidated Statements of Operations**  
(In thousands, except per share data)

	2007	2006	2005
<b>Net sales</b>	\$ 463,928	\$ 358,318	\$ 262,591
<b>Cost of sales</b>	105,592	68,872	46,111
<b>Gross profit</b>	358,336	289,446	216,480
<b>Operating expenses</b>			
Marketing and selling	169,495	123,204	92,001
Research and development	43,315	33,877	20,966
In-process research and development	7,500	94,035	9,220
General and administrative	43,070	34,417	21,713
Integration costs	1,103	1,712	-
Litigation settlement	14,303	-	-
Amortization of intangibles	18,264	12,393	7,884
Total operating expenses	297,050	299,638	151,784
<b>Operating income (expense)</b>	61,286	(10,192)	64,696
<b>Other (expense) income</b>			
Royalty income	5,028	1,701	1,929
Interest income	1,153	2,754	1,246
Interest expense	(37,760)	(18,395)	(217)
Amortization of financing costs	(3,273)	(8,302)	-
Other income (expense)	3,071	283	(1,429)
Total other (expense) income	(31,781)	(21,959)	1,529
<b>Income (loss) from continuing operations before income taxes</b>	29,505	(32,151)	66,225
<b>Provision for income taxes</b>	15,914	11,731	26,950
<b>Net income (loss) from continuing operations</b>	13,591	(43,882)	39,275
<b>Loss from discontinued operations, net of tax benefit of \$0.4 million and \$2.7 million for 2007 and 2006, respectively</b>	(691)	(5,435)	-
<b>Net income (loss)</b>	\$ 12,900	\$ (49,317)	\$ 39,275
<b>Net income (loss) per share</b>			
Basic net earnings (loss) from continuing operations	\$ 0.19	\$ (0.63)	\$ 0.57
Discontinued operations, net of tax	(0.01)	(0.08)	-
Basic net earnings (loss)	\$ 0.18	\$ (0.70)	\$ 0.57
Diluted net earnings (loss) from continuing operations	\$ 0.18	\$ (0.63)	\$ 0.55
Discontinued operations, net of tax	(0.01)	(0.08)	-
Diluted net earnings (loss)	\$ 0.18	\$ (0.70)	\$ 0.55
<b>Weighted average common shares used in calculation</b>			
Basic	72,061	70,152	68,926
Diluted	73,593	70,152	71,682

**American Medical Systems Holdings, Inc.**  
**Consolidated Balance Sheets**  
(In thousands, except share and per share data)

	<u>December 29, 2007</u>	<u>December 30, 2006</u>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 34,044	\$ 29,051
Short term investments	1,137	490
Accounts receivable, net	106,457	91,938
Inventories, net	60,707	37,974
Deferred income taxes	13,105	11,065
Other current assets	9,935	21,572
Assets of discontinued operations	-	46,078
Total current assets	<u>225,385</u>	<u>238,168</u>
Property, plant and equipment, net	53,126	47,035
Goodwill	690,478	677,053
Developed and core technology, net	94,452	110,634
Other intangibles, net	49,337	50,022
Other long-term assets, net	3,655	4,179
Total assets	<u>\$ 1,116,433</u>	<u>\$ 1,127,091</u>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities		
Accounts payable	\$ 13,364	\$ 15,430
Accrued compensation expenses	19,258	17,019
Accrued warranty expense	3,001	2,715
Other accrued expenses	46,464	47,891
Liabilities of discontinued operations	-	19,478
Total current liabilities	<u>82,087</u>	<u>102,533</u>
Long-term debt	666,234	713,456
Deferred income taxes	23,333	22,296
Long-term income taxes payable	13,414	4,584
Long-term employee benefit obligations	3,175	3,060
Total liabilities	<u>788,243</u>	<u>845,929</u>
Stockholders' equity		
Common stock, par value \$.01 per share; authorized 220,000,000 shares; issued and outstanding: 72,258,512 shares at December 29, 2007 and 71,059,312 shares at December 30, 2006	723	711
Additional paid-in capital	284,751	253,127
Accumulated other comprehensive income	6,910	4,155
Retained earnings	35,806	23,169
Total stockholders' equity	<u>328,190</u>	<u>281,162</u>
Total liabilities and stockholders' equity	<u>\$ 1,116,433</u>	<u>\$ 1,127,091</u>

*The accompanying notes are an integral part of the consolidated financial statements.*

American Medical Systems Holdings, Inc.  
Consolidated Statements of Changes in Stockholders' Equity  
(In thousands)

	Common Stock		Additional	Retained	Accumulated	
	Shares	Par Value	Paid-In	Earnings	Other	Total
			Capital		Comprehensive	
					Income	
Balances at January 1, 2005	67,479	\$ 675	\$ 210,163	\$ 33,211	\$ 5,123	\$ 249,172
Comprehensive income						
Net income	-	-	-	39,275	-	39,275
Foreign currency translation adjustment, net of tax benefit of \$0.6 million	-	-	-	-	(2,709)	(2,709)
Total comprehensive income						36,566
Issuance of common stock:						
Stock options exercised	1,958	19	10,165	-	-	10,184
Employee stock purchase plan	88	1	1,354	-	-	1,355
Compensation cost of stock options issued to non-employees	-	-	189	-	-	189
Income tax benefit from stock option plans	-	-	5,413	-	-	5,413
Balances at December 31, 2005	69,525	695	227,284	72,486	2,414	302,879
Comprehensive income						
Net loss	-	-	-	(49,317)	-	(49,317)
Foreign currency translation adjustment, net of tax of \$0.4 million	-	-	-	-	1,593	1,593
Total comprehensive loss						(47,724)
Issuance of common stock:						
Stock options exercised	1,414	15	8,154	-	-	8,169
Employee stock purchase plan	120	1	1,764	-	-	1,765
Stock-based compensation cost under Statement of Financial Accounting Standard No. 123(R)	-	-	10,014	-	-	10,014
Income tax benefit from stock option plans	-	-	5,911	-	-	5,911
Adjustment to initially apply Statement of Financial Accounting Standard No. 158, net of tax of \$0.1 million	-	-	-	-	148	148
Balances at December 30, 2006	71,059	711	253,127	23,169	4,155	281,162
Comprehensive income						
Net income	-	-	-	12,900	-	12,900
Foreign currency translation adjustment, net of tax of \$0.3 million	-	-	-	-	3,251	3,251
Unrealized (loss) on available-for-sale securities, net of tax benefit of \$0.3 million	-	-	-	-	(433)	(433)
Prior service cost for post-retirement plan, net of tax of \$0.0 million	-	-	-	-	(24)	(24)
Net loss for post-retirement plan, net of tax of \$0.0 million	-	-	-	-	(39)	(39)
Total comprehensive income						15,655
Issuance of common stock:						
Stock options exercised	604	6	8,324	-	-	8,330
Employee stock purchase plan	164	2	2,498	-	-	2,500
Restricted stock awards	60	-	-	-	-	-
InnovaQuartz settlement (see Note 2, Acquisitions)	372	4	7,371	-	-	7,375
Stock-based compensation cost under Statement of Financial Accounting Standard No. 123(R)	-	-	12,700	-	-	12,700
Income tax benefit from stock option plans	-	-	731	-	-	731
Adjustment to initially apply FASB Interpretation No. 48	-	-	-	(263)	-	(263)
Balances at December 29, 2007	72,259	\$ 723	\$ 284,751	\$ 35,806	\$ 6,910	\$ 328,190

The accompanying notes are an integral part of the consolidated financial statements.

**American Medical Systems Holdings, Inc.**  
**Consolidated Statements of Cash Flow**  
(In thousands)

	2007	2006	2005
<b>Cash flows from operating activities</b>			
Net income (loss)	\$ 12,900	\$ (49,317)	\$ 39,275
Loss from discontinued operations, net of tax benefit	(691)	(5,435)	-
Income (loss) from continuing operations	13,591	(43,882)	39,275
Adjustments to reconcile net income (loss) from continuing operations to net cash provided by operating activities:			
Depreciation	8,587	4,695	5,135
Loss on asset disposals	26	385	601
Amortization of intangibles	18,264	12,393	7,884
Amortization of deferred financing costs	3,273	1,347	-
In-process research and development charges	7,500	94,035	9,220
Financing charges on credit facility	-	6,955	-
Non-cash deferred compensation	-	-	189
Excess tax benefit from exercise of stock options	(215)	(1,674)	-
Tax benefit on exercised stock option arrangements	731	5,911	5,413
Change in net deferred income taxes	11,977	1,814	882
Stock based compensation	12,398	9,830	-
Changes in operating assets and liabilities, net of acquired amounts:			
Accounts receivable	(9,828)	(22,218)	(5,745)
Inventories	(30,516)	(2,817)	3,130
Accounts payable and accrued expenses	(3,868)	23,863	7,045
Other assets	15,831	(16,583)	(1,449)
Net cash provided by operating activities	47,751	74,054	71,580
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	(14,173)	(21,923)	(5,110)
Purchase of business, net of cash acquired	(781)	(745,637)	(81,516)
Disposal of business	22,116	-	-
Purchase of investments in technology	(7,500)	(31,935)	(1,620)
Purchase of other intangibles	(382)	(2,050)	-
Purchase of short-term investments	(30,187)	(155)	(33,774)
Sale of short-term investments	29,570	15,189	33,743
Net cash used in investing activities	(1,337)	(786,511)	(88,277)
<b>Cash flows from financing activities</b>			
Proceeds from issuance of convertible notes, net of issuance costs	-	361,185	-
Proceeds from senior secured credit facility, net of issuance costs	-	352,660	-
Issuance of common stock	10,830	9,934	11,539
Excess tax benefit from exercise of stock options	215	1,674	-
Proceeds from short-term borrowings	-	25,000	-
Repayments of short-term borrowings	-	(25,000)	-
Payments on long-term debt	(50,069)	(913)	-
Financing charges paid on credit facility	-	(6,955)	-
Net cash (used in) provided by financing activities	(39,024)	717,585	11,539
<b>Cash provided by (used in) continuing operations</b>	7,390	5,128	(5,158)
<b>Cash used in discontinued operations</b>			
Operating activities	(691)	(5,435)	-
Cash used in discontinued operations	(691)	(5,435)	-
<b>Effect of currency exchange rates on cash</b>	(1,706)	(1,527)	354
<b>Net increase (decrease) in cash and cash equivalents</b>	4,993	(1,834)	(4,804)
<b>Cash and cash equivalents at beginning of period</b>	29,051	30,885	35,689
<b>Cash and cash equivalents at end of period</b>	\$ 34,044	\$ 29,051	\$ 30,885
<b>Supplemental disclosure</b>			
Cash paid for interest	\$ 39,075	\$ 8,376	\$ 147
Cash (refunded) paid for taxes	(11,662)	14,445	15,036
Stock issued to settle contingent liabilities under InnovaQuartz purchase agreement	7,375	-	-

*The accompanying notes are an integral part of the consolidated financial statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Business Description and Significant Accounting Policies

#### *Business Description*

American Medical Systems Holdings, Inc. manufactures and markets a broad line of proprietary surgical products to urologists, gynecologists and urogynecologists for erectile restoration, benign prostatic hyperplasia (BPH), male urethral stricture, urinary and fecal incontinence, menorrhagia, and pelvic organ prolapse.

As further discussed in *Note 3, Discontinued Operations and Sale of Aesthetics Business*, in 2007, consistent with the plans announced with the Laserscope acquisition, we sold the Laserscope aesthetics business. The results of operations for this business for the period prior to the sale, which occurred January 16, 2007, are presented in the discontinued operations section of the statements of operations for the year ended December 29, 2007. The results of operations of the aesthetics business for the year ended December 30, 2006 are presented in the discontinued operations section of the statements of operations beginning from the date of acquisition of July 20, 2006. The assets and liabilities of the aesthetics business are presented as Assets and Liabilities of discontinued operations in the balance sheet as of December 30, 2006. Unless otherwise noted, disclosures of revenues and expenses in the Notes to Consolidated Financial Statements refer to continuing operations only.

#### *Principles of Consolidation*

The consolidated financial statements include the accounts of American Medical Systems Holdings, Inc. and its subsidiaries after elimination of inter-company transactions and accounts.

#### *Accounting Periods*

We have a 52-or 53-week fiscal year ending on the Saturday nearest December 31. Accordingly, fiscal years 2007, 2006 and 2005 ended on December 29, 2007, December 30, 2006 and December 31, 2005, respectively, and are identified herein as 2007, 2006 and 2005. Fiscal years 2007, 2006 and 2005 consisted of 52 weeks.

#### *Cash and Cash Equivalents*

For financial reporting purposes, we consider all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Our cash and cash equivalent balances are primarily with two investment managers, and the majority is invested in daily money market funds, and high-grade commercial paper, and are carried at cost which approximates market.

#### *Short-Term Investments*

We classify investments as available-for-sale securities and record them at fair value. Our short-term investments consist of mutual fund shares, short-term bonds and publicly traded equity securities. Unrealized gains or losses, net of related income taxes, are recorded in accumulated other comprehensive income in shareholders' equity. Realized gains (losses) from the sale of investments are taken into income under the specific identification method. The following table summarizes the components of the balance of our available-for-sale securities (in thousands):

Description of Securities	December 29, 2007		December 30, 2006	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Mutual fund shares and short term bonds with a maturity of less than one year	\$ 633	\$ -	\$ 490	\$ -
Publicly traded equity securities	504	696	-	-
Total	<u>\$ 1,137</u>	<u>\$ 696</u>	<u>\$ 490</u>	<u>\$ -</u>

The publicly traded equity securities have been in an unrealized loss position for less than twelve months and are comprised solely of the stock of Iridex Corporation. For more information regarding the Iridex stock and the related unrealized loss, refer to *Note 3, Discontinued Operations and Sale of Aesthetics Business*.

### *Concentration of Risks*

Accounts receivable are primarily due from hospitals and clinics located mainly in the United States and Western Europe. Although we do not require collateral from our customers, concentrations of credit risk in the United States are mitigated by a large number of geographically dispersed customers. We do not presently anticipate losses in excess of allowances provided associated with trade receivables, although collection could be impacted by the underlying economies of the countries.

### *Allowance for Doubtful Accounts*

We estimate the allowance for doubtful accounts by analyzing those accounts receivable that have reached their due date and by applying rates based upon historical write-off trends and specific account reserves. Accounts are written off sooner in the event of bankruptcy or other circumstances that make further collection unlikely. When it is deemed probable that a customer account is uncollectible, that balance is written off against the existing allowance. Bad debt expense was \$1.0 million, \$1.1 million and \$1.1 million in 2007, 2006 and 2005, respectively. The allowance for doubtful accounts was \$3.1 million at December 29, 2007 and December 30, 2006.

### *Inventories*

Inventories are stated at the lower of cost or market value, determined on the first-in-first-out method. On a quarterly basis, we evaluate inventories for obsolescence and excess quantities. The evaluation includes analyses of inventory levels, historical loss trends, expected product lives, product at risk of expiration, sales levels by product, and projections of future sales demand. We reserve for inventory we consider obsolete. In addition, we record an allowance for inventory quantities in excess of forecasted demand.

### *Property, Plant and Equipment*

Property, plant and equipment, and major system software are carried at cost less accumulated depreciation. Depreciation is recorded using straight-line or accelerated methods over the following estimated useful asset lives:

Asset class	Useful lives
Building	15-20 years
Machinery and equipment	3-12 years
Furniture, fixtures, and other	3-12 years
Software	3-5 years

Maintenance, repairs, and minor improvements are charged to expense as incurred. Significant improvements are capitalized. To the extent that we experience changes in the usage of equipment or invest in enhancements to equipment, the estimated useful lives of equipment may change in a future period.

### *In-Process Research and Development, Goodwill and Other Intangible Assets*

When we acquire another company, the purchase price is allocated, as applicable, between in-process research and development (IPR&D), other identifiable intangible assets, tangible assets, and goodwill as required by U.S. GAAP. IPR&D is defined as the value assigned to those projects for which the related products have not received regulatory approval, have no alternative future use, and is immediately expensed. The amount of the purchase price allocated to IPR&D and other intangible assets is determined by estimating the future cash flows of each project or technology and discounting the net cash flows back to their present values. The discount rate used is determined at the time of acquisition in accordance with accepted valuation methods. The discount rate used in the valuation of IPR&D for the Laserscope acquisition was estimated to be 16 percent to reflect the risk characteristics and uncertainty related to the development and commercialization assumptions. Costs related to manufacturing, distribution and marketing of the products are included in the projections. Also included are the expected research and development and clinical and regulation expenses projected to be incurred to bring the product to market. For IPR&D, these methodologies include consideration of the risk of the project not achieving commercial feasibility.

The forecast data employed in the analysis of our various IPR&D charges was based upon internal product level forecast and external market information. The forecast data and assumptions are inherently uncertain and unpredictable. However, based upon the information available at this time, we believe the forecast data and assumptions used are reasonable. These assumptions may be incomplete or inaccurate, and no assurance can be



given that unanticipated events and circumstances will not occur. Unless otherwise noted, forecast and assumptions have not changed materially from the date the appraisals were completed.

At the time of acquisition, we expect all acquired IPR&D will reach technological feasibility, but there can be no assurance that the commercial viability of these projects will actually be achieved. The nature of the efforts to develop the acquired technologies into commercially viable products consists principally of planning, designing and conducting clinical trials necessary to obtain regulatory approvals. The risks associated with achieving commercialization include, but are not limited to, delay or failure to obtain regulatory approvals to conduct clinical trials, failure of clinical trials, delay or failure to obtain required market clearances, and patent litigation. If commercial viability were not achieved, we would not realize the original estimated financial benefits expected for these projects. We fund all costs to complete IPR&D projects with internally generated cash flows.

Goodwill is the excess of the purchase price over the fair value of the other net assets, including IPR&D, of acquired businesses. Under SFAS 142, *Goodwill and Other Intangible Assets*, goodwill and other intangible assets with indefinite lives are not amortized, but are assigned to reporting units and tested for impairment annually during the fourth quarter, or whenever there is an impairment indicator. We operate as one reporting unit engaged in developing, manufacturing, and marketing medical devices. We assess goodwill impairment indicators quarterly, or more frequently, if a change in circumstances or the occurrence of events suggests the remaining value may not be recoverable. Intangible assets that are not deemed to have an indefinite life are amortized over their estimated useful lives.

The first step of the impairment test for goodwill compares the fair value of a reporting unit with its carrying amount, including goodwill and other indefinite lived intangible assets. If the fair value is less than the carrying amount, the second step determines the amount of the impairment by comparing the implied fair value of the goodwill with the carrying amount of that goodwill. An impairment charge is recognized only when the calculated fair value of a reporting unit, including goodwill and indefinite lived intangible assets, is less than its carrying amount.

Other intangible assets include patents, non-compete agreements, and developed research and development technologies. They are generally amortized using the straight-line method over their respective estimated useful lives. Intangible assets with definite useful lives are reviewed for indicators of impairment in accordance with SFAS 144, *Accounting for the Impairment and Disposal of Long-Lived Assets*.

#### *Long-Lived Assets*

We follow Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS 144) which requires impairment losses to be recorded on long-lived assets used in operations when events and circumstances indicate the assets may be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. Periodically, if an indicator of impairment exists, we measure any potential impairment utilizing discounted cash flows as an estimate of fair value.

#### *Revenue Recognition*

We sell our products primarily through a direct sales force. A portion of our revenue is generated from consigned inventory or from inventory with field representatives. For these products, revenue is recognized at the time the product has been used or implanted. For all other transactions, we recognize revenue when title to the goods and risk of loss transfer to our customers providing there are no remaining performance obligations required from us or any matters requiring customer acceptance. In cases where we utilize distributors or ship product directly to the end user, we recognize revenue upon shipment provided all revenue recognition criteria have been met. We record estimated sales returns, discounts and rebates as a reduction of net sales in the sale period revenue is recognized.

Certain sales of lasers have post-sale obligations of installation and advanced training. These obligations are fulfilled after product shipment, and in these cases, we recognize revenue in accordance with the multiple element accounting guidance set forth in Emerging Issues Task Force Issue (EITF) No. 00-21, *Revenue Arrangements with Multiple Deliverables*. For each multiple element arrangement, we determine if each element is a separate unit of accounting pursuant to EITF 00-21 by ensuring that (1) the element has stand alone value to the customer, (2) there is objective evidence of the fair value for the element, and (3) if the arrangement includes a general right of return relative to the delivered item, delivery of the undelivered items is considered probable and in our control. To

determine the fair value for each hardware, installation and training services element in an arrangement, we rely primarily upon vendor specific objective evidence (VSOE) of fair value using the price charged when we sell that element separately, or in the case of hardware that we do not sell separately, we rely upon vendor objective evidence of fair value in the form of competitor pricing of the same or interchangeable products. We defer revenue attributable to the post-shipment obligations and recognize such revenue when the obligation is fulfilled.

We provide incentives to customers, including volume based rebates, that are accounted for under EITF 01-09, *Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)*. Customers are not required to provide documentation that would allow us to reasonably estimate the fair value of the benefit received and we do not receive an identifiable benefit in exchange for the consideration. Accordingly, the incentives are recorded as a reduction of revenue.

All of our customers have rights of return for the occasional ordering or shipping error. We maintain an allowance for these returns and reduce reported revenue for expected returns from shipments during each reporting period. This allowance is based on historical and current trends in product returns. This allowance was \$2.3 million and \$1.8 million at December 29, 2007 and December 30, 2006, respectively.

#### *Royalty Income*

Royalties from licensees are based on third-party sales of licensed products and are recorded as other income in accordance with contract terms when third-party results are reliable, measurable, and collectibility is reasonably assured. Royalty estimates are made in advance of amounts collected using historical and forecasted trends.

#### *Research and Development*

Research and development costs are expensed as incurred. Included in research and development expenses for 2005 was \$0.3 million in funds advanced to Solarant Medical, Inc. The purpose of this advance was to support their work in developing an in-office incontinence procedure. Additional funding for this clinical work in the amount of \$0.5 million was advanced to Solarant during the first quarter of 2006 and expensed at that time.

#### *Advertising and Promotional Costs*

Advertising and promotional costs are charged to operations in the year incurred. Advertising and promotion costs charged to operations during 2007, 2006 and 2005 were \$6.3 million, \$4.8 million and \$2.9 million, respectively.

#### *Product Warranty Costs*

We provide a warranty allowance to cover the cost of replacements for our erectile restoration, BPH, urinary stones, incontinence, and menorrhagia products. The warranty allowance is an estimate of the future cost of honoring our warranty obligations. Warranty costs are included as part of the cost of goods sold.

We warrant all of our products to be free from manufacturing defects. In addition, if a product fails, we may provide replacements at no cost or a substantial discount from list price. When we sell products, we record an expense for the expected costs of future warranty-related claims, and increase the warranty allowance by an equivalent amount. We reduce the warranty allowance by the cost of the replacement device when an actual claim is awarded.

#### *Product Liability*

We estimate the uninsured portion of legal representation and settlement costs of product liability claims and lawsuits quarterly. This evaluation consists of reviewing historical claims costs as well as assessing future trends in medical device liability cases. Social and political factors, as well as surgeon and medical facility responsibility, make litigation costs hard to predict. If, in the future, we determine that our accrual is inadequate, the adjustment would reduce reported income in the period we recorded the adjustment.

#### *Software Development Costs*

We capitalize certain costs incurred in connection with developing or obtaining software for internal use in accordance with AICPA Statement of Position 98-1, *Accounting for Computer Software Developed or Obtained for*

*Internal Use.* The net book value of capitalized software costs was \$8.8 million as of December 29, 2007 and \$1.9 million as of December 30, 2006. Depreciation expense on capitalized software cost was \$2.2 million, \$0.6 million, and \$0.4 million for 2007, 2006 and 2005, respectively.

#### *Capitalized Interest*

We capitalize interest cost as part of the historical cost of construction of certain facilities and development of certain software up to the date the asset is ready for its intended use. Capitalized interest was \$0.4 million and \$0.2 million in 2007 and 2006, respectively. We had no capitalized interest in 2005.

#### *Income Taxes*

We account for income taxes using the liability method. With this method, deferred tax assets and liabilities are recorded based on the differences between the tax basis of assets and liabilities and their carrying amounts for financial reporting purposes using enacted tax rates in effect in the years in which the differences are expected to reverse.

We have significant amounts of deferred tax assets that are reviewed for recoverability and then valued accordingly. We evaluate the realizable value of the deferred tax assets on a quarterly and yearly basis, as well as assess the need for valuation allowances by considering historical levels of income, estimates of future taxable income, and the impact of tax planning strategies. We record a valuation allowance to reduce deferred tax assets when we believe all or part of our deferred tax assets will not be realized.

We maintain reserves pursuant to FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109, Accounting for Income Taxes*.

#### *Foreign Currency Translation*

The financial statements for operations outside the United States are maintained in their local currency. All assets and liabilities of our international subsidiaries are translated to United States dollars at year-end exchange rates, while elements of the statement of operations are translated at average exchange rates in effect during the year. Translation adjustments arising from the use of differing exchange rates are included in accumulated other comprehensive income in stockholders' equity with the exception of inter-company balances not considered permanently invested which are included in other income (loss). The balance of cumulative translation adjustments included in accumulated other comprehensive income was \$7.3 million and \$4.0 million at December 29, 2007 and December 30, 2006, respectively. Gains and losses on foreign currency transactions are also included in other income (loss).

#### *Derivatives and Hedging Activities*

SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, requires that all derivatives be recorded on the consolidated balance sheet at their fair value. Changes in the fair value of derivatives are recorded each period in earnings or other comprehensive income (loss) (OCI) depending on the type of hedging instrument and the effectiveness of those hedges. We have had no derivative instruments or hedging activities in 2007, 2006 and 2005.

#### *Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. The most significant areas which require management's estimates relate to the allowances for doubtful accounts receivable, sales return reserve, excess and obsolete inventories, product warranty, product liability claims, valuation of share-based payments and income taxes. We are subject to risks and uncertainties, such as changes in the health care environment, competition, and legislation that may cause actual results to differ from estimated results.

### Stock Based Compensation

As further discussed in *Note 10, Stock-Based Compensation*, at December 29, 2007, we have one active stock-based employee compensation plan under which new awards may be granted. Effective January 1, 2006, we adopted the fair value recognition provisions of Statement of Financial Accounting Standards No. 123 (revised 2004) (SFAS 123(R)), *Share-Based Payment*, using the modified prospective transition method. Accordingly, prior period amounts have not been restated. The adoption of this standard requires the measurement of stock-based compensation expense based on the fair value of the award on the date of grant. Prior to January 1, 2006, we followed Accounting Principles Board Opinion 25 (APB 25), *Accounting for Stock Issued to Employees*, and related interpretations, as permitted by Statement of Financial Accounting Standards No. 123 (SFAS 123), *Accounting for Stock-Based Compensation*. No stock-based employee compensation cost was recognized in the Statement of Operations prior to January 1, 2006, as all options granted under those plans had an exercise price equal to the market price of the underlying stock on the date of the grant.

We recognize compensation expense for the fair value of restricted stock grants issued based on the average stock price on the date of grant. Compensation expense recognized on shares issued under our Employee Stock Purchase Plan is based on the value to the employee of the 15 percent discount applied to the stock purchase price.

### Net Income per Share

We present both basic and diluted net income (loss) per share amounts. Basic net income (loss) per share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding during the year. Diluted net income (loss) per share is based upon the weighted average number of common shares and dilutive common share equivalents outstanding during the year. Common share equivalents include stock options under our employee stock option plans and potential issuances of stock under the assumed conversion of our Convertible Senior Subordinated Notes (Convertible Notes) utilizing the treasury stock method. For further information regarding our Convertible Notes, refer to *Note 9, Debt*.

Common share equivalents are excluded from the computation in periods in which they have an anti-dilutive effect. Stock options for which the exercise price exceeds the average market price over the period have an anti-dilutive effect on net income per share and, accordingly, are excluded from the calculation. When there is a net loss, other potentially dilutive securities are not included in the calculation of net loss per share since their inclusion would be anti-dilutive. In addition, common share equivalents related to our Convertible Notes are anti-dilutive when the market price of our stock is below the conversion price of our Convertible Notes and, therefore, are excluded from the calculation.

The following table presents information necessary to calculate basic and diluted net income (loss) per common share and common share equivalents for the years ended 2007, 2006 and 2005:

(in thousands, except per share data)	2007	2006	2005
Net income (loss) from continuing operations	\$ 13,591	\$ (43,882)	\$ 39,275
Weighted-average shares outstanding for basic net income per share	72,061	70,152	68,926
Dilutive effect of stock options and restricted shares	1,532	-	2,756
Adjusted weighted-average shares outstanding and assumed conversions for diluted net income (loss) per share	73,593	70,152	71,682
Net income (loss) per share			
Basic net earnings (loss) from continuing operations	\$0.19	(\$0.63)	\$0.57
Diluted net earnings (loss) from continuing operations	\$0.18	(\$0.63)	\$0.55

Employee stock options of 4,003,247, 7,836,112 and 1,370,562 for fiscal 2007, 2006 and 2005, respectively, were excluded from the diluted net income per share calculation because their effect would be anti-dilutive. In 2007 and 2005, only those options with an exercise price above the market value are excluded from this calculation. Since 2006 is in a net loss position, 100 percent of outstanding employee stock options are excluded from the diluted net loss per share calculation. In addition, our Convertible Notes were excluded from the diluted net income per share calculation in 2007 and 2006 because the conversion price was greater than the average market price of our stock during the periods.

### *Recent Accounting Pronouncements*

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, SFAS 157, *Fair Value Measurements*. SFAS 157 addresses how companies should measure fair value when they are required to use a fair value measure for recognition or disclosure purposes under generally accepted accounting principles. The statement was issued to increase consistency and comparability in fair value measurements and to expand related disclosures. In February 2008, the FASB issued FASB Staff Position (FSP) 157-2, *The Effective Date of FASB Statement No. 157*, which defers the effective date of SFAS 157 to fiscal years beginning after November 15, 2008 for nonfinancial assets and nonfinancial liabilities. The effective date for financial assets and liabilities was unchanged and takes effect for fiscal years beginning after November 15, 2007. We are currently assessing the impact of SFAS 157 on our consolidated financial position and results of operations.

In June 2007, the FASB ratified Emerging Issues Task Force Issue No. 07-3 (EITF 07-3), *Accounting for Nonrefundable Advance Payments for Goods or Services Received for Use in Future Research and Development Activities*. EITF 07-3 requires that nonrefundable advance payments for goods or services to be received in the future for use in research and development activities should be deferred and capitalized. The capitalized amounts should be expensed as the related goods are delivered or services are performed. Such capitalized amounts should be charged to expense if expectations change such that the goods will not be delivered or services will not be performed. The provisions of EITF 07-3 are effective for new contracts entered into during fiscal years beginning after December 15, 2007. We will adopt EITF 07-3 in the first quarter of 2008, and the adoption is not expected to have a material impact on our consolidated results of operations or financial position.

In December 2007, the FASB ratified Emerging Issues Task Force Issue No. 07-1 (EITF 07-1), *Accounting for Collaborative Arrangements*. EITF 07-1 defines collaborative arrangements and establishes reporting requirements for transactions between participants in a collaborative arrangement and between participants in the arrangement and third parties. EITF 07-1 also establishes the appropriate income statement presentation and classification for joint operating activities and payments between participants, as well as the sufficiency of the disclosures related to these arrangements. EITF 07-1 is effective for fiscal years beginning after December 15, 2008 and is to be applied retrospectively for collaborative arrangements existing at the effective date as a change in accounting principle. We expect to adopt EITF 07-1 in the first quarter of 2009, and the adoption is not expected to have a material impact on our consolidated financial position or results of operations.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141(R), SFAS 141(R), *Business Combinations*, which replaces SFAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is to be applied prospectively to business combinations for which the acquisition date is during or after our fiscal year 2009.

### *Reclassification*

Certain 2006 and 2005 amounts have been reclassified to conform to the 2007 presentation.

## **2. Acquisitions**

### *Laserscope*

On July 20, 2006, we completed a cash tender offer for over 90 percent of the outstanding shares of common stock of Laserscope, a California corporation (Laserscope). On July 25, 2006, we acquired the remaining outstanding shares of Laserscope through a merger of Laserscope with our acquisition subsidiary, resulting in Laserscope becoming our wholly owned subsidiary.

Laserscope designs, manufactures, sells and services an advanced line of minimally invasive medical products worldwide including medical laser systems and related energy delivery devices for the surgical treatment of obstructive benign prostatic hyperplasia (BPH) and urinary stones. The primary purpose of the Laserscope acquisition was to gain access to Laserscope's line of medical laser systems and related energy delivery devices for outpatient surgical centers, hospital markets, and, potentially, physician offices.

The total acquisition price for Laserscope shares and options was \$718.0 million, in addition to transaction costs of approximately \$22.6 million and restructuring costs of approximately \$15.4 million. The total purchase price, net of acquired cash on hand at closing of \$20.1 million and the loss from discontinued operations of the aesthetics business of \$6.1 million, was \$729.8 million. This purchase price does not include an additional \$31.9 million in debt financing costs, which were incurred to finance the Laserscope acquisition.

Our consolidated financial statements for the year ended December 29, 2007 include the financial results of Laserscope, and our consolidated financial statements for the year ended December 30, 2006 include the financial results of Laserscope beginning from the acquisition date of July 20, 2006. As described in *Note 3, Discontinued Operations and Sale of Aesthetics Business*, we sold Laserscope's aesthetics business in the first quarter of 2007.

#### *Financing*

Our acquisition of Laserscope was partially funded through the issuance of \$373.8 million in principal amount of our 3.25 percent Convertible Notes on June 27, 2006. In addition, in conjunction with the Laserscope acquisition, our wholly-owned subsidiary, American Medical Systems, Inc. (AMS), entered into a credit and guarantee agreement (the Credit Facility) for a \$430.0 million six-year senior secured credit facility on July 20, 2006. As of December 29, 2007, a total of \$314.0 million of term loan borrowings were outstanding under the Credit Facility. These financings are more fully described in *Note 9, Debt*.

#### *Purchase Accounting*

The aggregate Laserscope purchase price was allocated to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition. The estimate of the excess of purchase price over the fair value of net tangible assets acquired was allocated to identifiable intangible assets and goodwill. The following table summarizes the estimate of fair value of the identifiable tangible and intangible assets and goodwill, net of liabilities assumed, that were acquired as part of the Laserscope acquisition:

<i>(in thousands)</i>	<i>Amount</i>
Developed and core technology	\$ 88,700
Trademarks	40,800
In-process research and development	62,100
Assets sold, net of tax	23,019
Tangible assets acquired, net of liabilities assumed	12,592
Deferred tax liability on assets acquired, net of deferred tax assets	(14,241)
Goodwill	516,847
Estimated fair value of identifiable tangible and intangible assets and goodwill, net of cash acquired and liabilities assumed	<u>\$ 729,817</u>

The determination of the portion of the purchase price allocated to developed and core technology, trademarks, and in-process research and development was based on our forecasted cash inflows and outflows and using an excess earnings method to calculate the fair value of assets purchased. We are responsible for these estimated values. The developed and core technology is being amortized over the estimated product lifecycles ranging from 1.0 to 10.5 years, with a weighted average life of 8.3 years, with this expense reflected as part of the amortization of intangibles in the Consolidated Statement of Operations. The acquired in-process research and development of \$62.1 million was expensed in fiscal year 2006 with no related income tax benefit. Tangible assets acquired, net of liabilities assumed, were stated at fair value at the date of acquisition based on management's assessment or third party appraisals. Of the \$516.8 million of goodwill resulting from this acquisition, \$14.4 million is deductible for tax purposes and is being amortized over 15 years.

Laserscope acquired InnovaQuartz in May 2006 pursuant to a purchase agreement that contained contingent earnout payments based on milestones, revenues and profitability through 2008 and related covenants. These provisions significantly limited our flexibility in operating the business during the earnout period and imposed penalties for violating those provisions. In order to resolve these earnout and penalty provisions, on December 8, 2006, we agreed to issue shares of common stock with a value of \$7.4 million to the former shareholders of InnovaQuartz to terminate the purchase agreement, including all contingent earnout payments under the purchase agreement. We issued 371,500 shares of our common stock on January 12, 2007 in satisfaction of this agreement. The parties also released all claims against each other.

### Restructuring Costs

In fiscal year 2006, we recorded restructuring costs of approximately \$7.5 million associated primarily with employee terminations and benefits for certain employees of Laserscope. These costs were recognized as liabilities assumed in the purchase business combination and are reflected as an increase to goodwill. These costs represent management's approved reduction of the Laserscope workforce by 35 employees, mainly in administrative departments and transferred job functions, as well as costs associated with change-in-control provisions of certain Laserscope employment contracts. Our management approved these restructuring plans in the third quarter of 2006. Adjustments were made to these plans during 2007, primarily due to the completion of termination and benefit negotiations with certain employees, resulting in a decrease to this liability of \$1.1 million. This adjustment was recorded as a decrease to goodwill. As of December 29, 2007, we have made cash payments related to severance and benefits of \$6.2 million.

In addition, we established a plan to exit certain contracts and activities of Laserscope at the time of the acquisition, principally the termination of several existing distributor agreements. As a result of this plan, we recorded a liability of \$2.0 million in fiscal year 2006 related to our estimate of contract termination costs, which was recognized as a liability assumed in the purchase business combination and reflected as an increase to goodwill. During 2007, we recorded adjustments to increase the liability by \$7.0 million to reflect the final negotiated amounts in most cases, and current estimates in some cases, of the related costs to be incurred to terminate the existing distributor agreements. These adjustments were recorded as an increase to the purchase price in accordance with EITF 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*, because they relate to finalization of the exit plan and adjustments to the original estimates that were determined within one year of the acquisition date. As of December 29, 2007, we have made payments and settlements of \$5.1 million related to these exit activities. We expect our efforts to resolve these items will continue throughout 2008.

The following table summarizes activity associated with the Laserscope restructuring program that occurred during 2007:

<i>(in thousands)</i>	Restructuring Liability as of December 30, 2006	Adjustment to Liability	Cash Payments / Settlements	Restructuring Liability as of December 29, 2007
Severance and benefits	\$ 7,204	\$ (1,069)	\$ (5,919)	\$ 216
Contract terminations and other	1,993	6,978	(5,067)	3,904
Total restructuring	<u>\$ 9,197</u>	<u>\$ 5,909</u>	<u>\$ (10,986)</u>	<u>\$ 4,120</u>

### Integration Costs

In 2007 and 2006, we recorded \$1.1 million and \$1.7 million, respectively, of integration costs associated with the Laserscope acquisition, primarily related to legal, consulting and retention bonuses. These integration costs are included in operating expenses.

Our consolidated financial statements for 2007 include the financial results of Laserscope. The following table contains unaudited pro forma results for the years ended December 30, 2006 and December 31, 2005 as if the acquisition had occurred at the beginning of 2005:

<i>(in thousands except per share data)</i>	2006		2005	
	Reported	Pro forma (Unaudited)	Reported	Pro forma (Unaudited)
Revenues	\$ 358,318	\$ 406,658	\$ 262,591	\$ 353,393
Net income (loss)	\$ (49,317)	\$ (25,814)	\$ 39,275	\$ 20,586
Net income (loss) per share:				
Basic	\$ (0.70)	\$ (0.37)	\$ 0.57	\$ 0.30
Diluted	\$ (0.70)	\$ (0.37)	\$ 0.55	\$ 0.29

The pro forma consolidated results do not purport to be indicative of results that would have occurred had the acquisition been in effect for the periods presented, nor do they claim to be indicative of the results that will be obtained in the future. The above pro forma financial results include the results of continuing operations of Laserscope in its entirety during these periods.

### ***Solarant Medical, Inc.***

On May 8, 2006, we completed the acquisition of Solarant Medical, Inc., (Solarant) a privately funded company focused on the development of minimally invasive therapies for women who suffer from stress urinary incontinence. The purchase price was comprised of an initial payment of \$1.0 million, potential milestone payments totaling \$6.0 million contingent upon FDA approval of the therapy and the establishment of reimbursement codes for the hospital and office settings, and an earnout based on revenue growth during the first three years in the event of product commercialization. In addition to these acquisition payments, we previously funded \$1.0 million of Solarant's development efforts, which is included as part of the acquisition consideration.

We used cash on hand to make the initial payment.

The initial purchase price is currently allocated as follows:

(in thousands)	Amount
In-process research and development (including \$0.8 million in acquisition costs)	\$2,054
Liabilities assumed, net of tangible assets acquired	(88)
Deferred tax asset acquired	981
Initial purchase price, net of cash acquired	<u>\$2,947</u>

The purchase price allocation was made on a relative fair value basis with no amounts allocated to goodwill in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*. The acquired in-process research and development of \$2.1 million was expensed with no related income tax benefit as we do not have tax basis in this asset. Tangible assets acquired, net of liabilities assumed were stated at fair value at the date of acquisition based on management's assessment.

Operating results of Solarant were not material, therefore proforma financial information is not included. Richard Emmitt is a member and Elizabeth Weatherman is a former member of our Board of Directors, and each of them is a former member of the Solarant Board of Directors. In addition, investment funds with which Ms. Weatherman and Mr. Emmitt are affiliated are former shareholders of Solarant and will be entitled a share of any future purchase price payments we make related to Solarant. Neither Ms. Weatherman nor Mr. Emmitt were involved in deliberations regarding the Solarant transaction.

### ***BioControl Medical, Ltd.***

On April 26, 2006, we acquired certain issued patents and other assets from BioControl Medical, Ltd., (BioControl), an Israeli company focused on the development of medical devices for the application of implantable electrical stimulation technology. We acquired an exclusive license for the use of the patents and technologies in urology, gynecology and other pelvic health applications. In addition, as part of this acquisition, we purchased Cytrix Israel, Ltd. (Cytrix), an Israeli company with no operations, other than the employment of a specific workforce to support the related licensed technology. The purchase price is comprised of an initial payment of \$25.0 million, milestone payments for relevant accomplishments through and including FDA approval of the product of up to \$25.0 million, and royalties over the first ten years of the related license agreement. We deposited \$2.5 million of the initial payment in escrow to cover certain contingencies over the period of the agreement. The escrow period expired in April 2007 and the full balance was distributed to the seller. We used both cash on hand and short term borrowings on our January 20, 2005, senior credit facility to make the initial payment.

The purchase price allocation was made on a relative fair value basis with no amounts allocated to goodwill in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*.

Since the technology purchased had not yet reached technological feasibility and lacked an alternative future use, the initial purchase price of \$25.0 million, along with acquisition costs of \$0.6 million, were charged to in-process research and development at the time of acquisition.

Future contingent payments will be allocated to in-process research and development as this was the only asset acquired. As the license agreement from BioControl is an asset purchase and the in-process research and development includes tax basis, we were able to record related tax benefits. There were no significant tangible assets acquired or liabilities assumed. In the fourth quarter of 2007, we made a payment of \$7.5 million for



achieving the second milestone under the agreement. This payment was charged to in-process research and development expense in 2007.

Operating results of BioControl and Cytrix were not material and therefore pro forma financial information is not included.

#### ***Ovion Inc.***

On July 7, 2005, we acquired Ovion Inc. (Ovion), a development stage company focused on the design of a minimally invasive permanent birth control device for women. The former Ovion shareholders received initial cash consideration of \$9.8 million, after certain adjustments made at closing regarding the payment of outstanding liabilities of Ovion at the time of closing. We deposited \$1.0 million of this initial consideration in escrow to be held for 12 months after closing of the merger to cover certain contingencies, and the balance is to be distributed to former Ovion shareholders. In the fourth quarter of 2006, \$0.4 million of this escrow was distributed. The remaining balance is still held in escrow pending resolution of certain contingencies and reimbursement of certain expenses. We also incurred \$0.9 million of acquisition related costs in 2005. We used cash on hand to make these initial payments, net of acquired cash at closing of \$0.3 million.

In addition to the initial closing payment, we will make contingent payments up to \$20.0 million if certain clinical and regulatory milestones are completed. Earn-out payments are equal to one time net sales of Ovion's products for the 12-month period beginning on the later of (i) our first fiscal quarter commencing six months after approval from the U.S. Food and Drug Administration to market the *Ovion* product for female sterilization or (ii) January 1, 2008. The contingent payments and earn-out payments are subject to certain rights of offset. We made the first milestone payment of \$5.0 million in the fourth quarter of 2006, of which \$4.1 million was allocated to in-process research and development and expensed in the fourth quarter of 2006. The remaining \$0.9 million of this milestone payment was allocated to the intangible royalty agreement. The founders of Ovion will also receive a royalty equal to two percent of net sales of products that are covered by the Ovion patents related to their initial technology contribution to Ovion.

The primary purpose of the Ovion acquisition was to gain access to their technology for delivering permanent birth control implants in an office-based procedure.

The purchase price, including earned contingent payments, is currently allocated as follows:

(in thousands)	Amount
In-process research and development (including \$0.7 million in acquisition costs)	\$ 13,554
Intangible royalty agreement (including \$0.2 million in acquisition costs)	2,970
Liabilities assumed, net of tangible assets acquired	(732)
Deferred tax liability on assets acquired	(385)
Purchase price, including earned contingent payments, net of cash acquired	<u>\$ 15,407</u>

The purchase price allocation was made on a relative fair value basis with no amounts allocated to goodwill in accordance with Statement of Financial Accounting Standards No. 142 (SFAS No. 142), *Goodwill and Other Intangible Assets*, and was based on our forecasted cash inflows and outflows, using an excess earnings method to calculate the fair value of assets purchased. We are responsible for these estimated values. The accounting for future contingent payments will also be allocated to in-process research and development and the intangible royalty agreement on a relative fair value basis. Amounts allocated to the intangible royalty agreement will not exceed that amount which would generate an impairment charge. The royalty agreement is being amortized over the life of the agreement, which was 8.25 years at the time of acquisition, with this expense reflected as part of the amortization of intangibles line on the Consolidated Statement of Operations. The acquired in-process research and development of \$13.6 million was expensed with no related income tax benefit. Liabilities assumed, net of tangible assets acquired, were stated at fair value at the date of acquisition based on management's assessment.

As Ovion was a development-stage company with no revenues reported as of the acquisition date, pro forma financial information is not included.

### ***TherMatrix, Inc.***

On July 15, 2004, we acquired TherMatrix, Inc. (TherMatrix) and the former shareholders of TherMatrix were paid cash consideration of \$40.0 million. We used cash on hand to make the initial payment and the \$1.5 million of acquisition related costs. In addition to the initial closing payment, we were required to make contingent payments based on the net product revenues attributable to sales of the *TherMatrix Dose Optimized* Thermotherapy product. These contingent payments equaled four times the aggregate sales of products over the period which began on July 5, 2004 and ended on December 31, 2005, minus \$40.0 million cash consideration paid on July 5, 2004. These contingent payments have been accounted for as goodwill. Since the time of acquisition, earnout payments of \$97.2 million have been paid, including \$0.8 million paid during 2007 in final settlement of the TherMatrix shareholder representative's audit of the contingent payments. This additional payment was recorded as an increase to the purchase price with a corresponding adjustment to goodwill. As of December 29, 2007, all contingent payments have been paid and there are no remaining contingent payments under the TherMatrix purchase agreement.

The primary purpose of the TherMatrix acquisition was to gain access to their product for the treatment of non-obstructive benign prostatic hyperplasia (BPH). The primary advantage of the *TherMatrix* treatment over other BPH treatments is the comfort level for the patient and its appropriateness for the office setting.

The purchase price, including earnout payments, was allocated as follows:

(in thousands)	Amount
Developed technology and other intangible assets	\$ 26,000
Customer relationships	5,000
In-process research and development	35,000
Tangible assets acquired, net of liabilities assumed	5,309
Deferred tax liability on assets acquired	(7,190)
Goodwill	70,134
Purchase price, including earned contingent payments, net of cash acquired	<u>\$ 134,253</u>

The determination of the portion of the purchase price allocated to developed technology and other intangible assets, customer relationships and in-process research and development was based on our forecasted cash inflows and outflows and using an excess earnings method to calculate the fair value of assets purchased. We are responsible for these estimated values. The developed technology and other intangible assets and customer relationships are being amortized over the estimated product lifecycle of 10 years, with this expense reflected as part of the amortization of intangibles in the Consolidated Statement of Operations. The acquired in-process research and development of \$35.0 million was expensed in 2004 with no related income tax benefit. Tangible assets acquired, net of liabilities assumed, were stated at fair value at the date of acquisition based on management's assessment. The goodwill recorded as part of this acquisition is not deductible for tax purposes.

Our consolidated financial statements for the years ended December 29, 2007, December 30, 2006 and December 31, 2005 include the financial results of the combined companies for the full periods.

### **3. Discontinued Operations and Sale of Aesthetics Business**

In conjunction with our acquisition of Laserscope in July 2006 (see *Note 2, Acquisitions*), we committed to a plan to divest Laserscope's aesthetics business. The aesthetics business provides medical laser-based solutions for cosmetic treatments, and we determined that the aesthetics business does not fit into our strategy to focus on developing, manufacturing, selling and marketing medical devices that restore pelvic health.

On January 16, 2007, we sold Laserscope's aesthetics business to Iridex Corporation (Iridex) for a sale price consisting of \$26.0 million of cash consideration and 213,435 shares of Iridex unregistered common stock (subject to certain post-closing adjustments), and up to an additional \$9.0 million as determined by the book value of certain inventory following termination of a manufacturing transition period of approximately six to nine months. The terms of the sale include an obligation on our part to indemnify the buyer against certain potential liabilities, including for breaches of representations and warranties we made in the asset purchase agreement, for a period of twelve months. In August 2007, we agreed with Iridex Corporation on the amount and payment plan for the final post-closing purchase price adjustment and an amount for the fair value of inventory to be purchased at the termination of the manufacturing transition period. The agreement included an increase to the purchase price of \$1.1 million and an additional \$4.1 million for the purchase of inventory. Pursuant to the payment plan, Iridex will

pay these amounts in scheduled payments through the third quarter of 2008, and accordingly, the outstanding balance is included in other current assets, net of applicable reserves.

Included in short-term investments is \$0.5 million for the value of unregistered Iridex common stock received as partial consideration for the sale of the Laserscope aesthetics business. The common shares are subject to restrictions on sale and were previously accounted for using the cost method. The initial value of the shares of \$1.2 million reflected a discount for illiquidity due to the restrictions on sale combined with Iridex' declining financial performance. Due to a December 2007 change in Rule 144 of the Securities Act of 1933 which shortened the holding period requirements for restricted securities, the restrictions on the Iridex shares will now lapse in February 2008. Because the restrictions on the Iridex stock will lapse in less than one year, the stock is now within the scope of Statement of Financial Accounting Standard No. 115 (SFAS 115), *Accounting for Certain Investments in Debt and Equity Securities*, and is accounted for as an "available-for-sale" security with changes in value recorded through other comprehensive income, unless any decline in value below the current book value is considered other-than-temporary, in which case resulting adjustments will be recorded in earnings. At December 29, 2007, an unrealized loss of \$0.7 million was recorded in other comprehensive income for the Iridex stock. The investment in Iridex' stock has been in an unrealized loss position for less than twelve months. We evaluated the near term prospects of Iridex in relation to the severity and duration of the impairment. Although the market price for Iridex was 58 percent below our book value at December 29, 2007, the market price has been volatile, and as recently as October 2007 the market value was within seven percent of our book value. We also noted significant favorable developments in Iridex' near-term prospects during the second half of 2007, including the raising of new capital, as well as changes in management. Furthermore, we have the financial ability to hold the stock indefinitely and we have made no plans to sell the Iridex shares. Based on our evaluation, we do not consider the investment in Iridex stock to be other-than-temporarily impaired at December 29, 2007.

In accordance with SFAS 144, the financial results of the aesthetics business for the period prior to the sale, which occurred January 16, 2007, are presented in the discontinued operations section of the statements of operations for the year ended December 29, 2007. The results of operations of the aesthetics business for the year ended December 30, 2006 have been reported as discontinued operations beginning from the date of acquisition of July 20, 2006. Prior to the disposal, the assets and liabilities of this business were recorded at estimated fair value less cost to sell, net of taxes, and are presented as held for sale in our consolidated balance sheet as of December 30, 2006.

The following table represents the results of discontinued operations for the years ended December 29, 2007 and December 30, 2006:

(in thousands)	2007	2006
Net sales	\$ 515	\$ 14,583
Loss from discontinued operations before income taxes	(1,075)	(8,126)
Income tax benefit	384	2,691
Loss from discontinued operations, net of taxes	<u>\$ (691)</u>	<u>\$ (5,435)</u>

Since the aesthetics business was acquired as part of the Laserscope transaction, the loss from discontinued operations, net of tax, has been accounted for as a reduction to goodwill in the purchase price allocation.

In accordance with EITF 87-24, *Allocation of Interest to Discontinued Operations*, interest on our debt that is required to be repaid as a result of the disposal transaction has been allocated to discontinued operations. During the year ended December 29, 2007, we were required to repay \$17.6 million under our Credit Facility due to the disposal transaction. Our results of discontinued operations include interest expense and amortization of financing costs of \$0.5 million for 2007. This amount includes an adjustment of \$0.4 million to reflect extinguishment of a proportionate share of the debt discount and debt issuance costs. An additional debt repayment will be made as we receive the final payments from Iridex under the payment plan.

The carrying value of assets and liabilities of discontinued operations held for sale of the aesthetics business as of December 30, 2006 was \$13.2 million, consisting of assets of \$23.8 million, primarily in accounts receivable, inventory, and capital assets, offset by current liabilities of \$10.6 million. The estimated fair value of the aesthetics business as of December 30, 2006 was determined to be \$35.5 million based on the actual sales price, less an estimated \$8.9 million income tax liability on the sale, for a net realizable value of \$26.6 million.

In conjunction with the sale of the aesthetics business, we entered into a supply agreement with Iridex whereby we agreed to manufacture and supply to Iridex certain aesthetics devices during a transition period. The agreement expired on October 16, 2007. Iridex reimburses us for our cost to produce the products. Certain of the final purchase orders under the supply agreement are being delivered after expiration of the agreement. We expect delivery to be completed by the third quarter of 2008.

In addition, we also entered into an agreement with Iridex to provide administrative services at no charge during a transition period of 60 days. Pursuant to EITF 03-13, *Applying the Conditions in Paragraph 42 of FASB Statement No. 144 in Determining Whether to Report Discontinued Operations*, we presented the results of operations of the aesthetics business as discontinued operations because we believe that the cash flows under these agreements are not significant and we will have no significant continuing involvement in the operations of the aesthetics business.

#### **4. Litigation settlements**

During 2007, we recorded litigation settlement charges of \$14.3 million, primarily due to the arbitration award to the former shareholders of CryoGen, Inc. On March 15, 2006, we received a demand for arbitration by Robert A. Knarr, as shareholder representative, on behalf of the former shareholders of CryoGen, Inc. On December 30, 2002, we acquired CryoGen, Inc. pursuant to the Agreement and Plan of Merger, dated as of December 13, 2002, as amended, among our wholly-owned subsidiary, American Medical Systems, Inc., CryoGen, Inc. and Robert A. Knarr, as shareholders' representative. The arbitration demand alleged that we breached the merger agreement by, among other things, failing to use commercially reasonable efforts to promote, market and sell the *Her Option* System and by acting in bad faith and thereby negatively impacting the former CryoGen shareholders' right to an earnout payment under the merger agreement. The arbitration demand requested damages of the \$110 million maximum earnout payment under the merger agreement. On December 18, 2007, the arbitration panel issued its decision in the arbitration proceeding, and awarded the CryoGen shareholders an earnout payment. This award is included in litigation settlement in our Statement of Operations for the twelve months ended December 29, 2007.

## 5. Balance Sheet Information

The following provides additional information (in thousands) concerning selected balance sheet accounts:

	2007	2006
Accounts receivable		
Trade accounts receivable	\$ 108,412	\$ 94,385
Other receivables	1,143	668
Allowance for doubtful accounts	(3,098)	(3,115)
Net accounts receivable	<u>\$ 106,457</u>	<u>\$ 91,938</u>
Inventories		
Raw materials	\$ 21,335	\$ 13,321
Work in process	7,587	10,878
Finished goods	34,673	16,279
Obsolescence allowance	(2,888)	(2,504)
Net inventories	<u>\$ 60,707</u>	<u>\$ 37,974</u>
Property, plant, and equipment		
Land and building	\$ 39,129	\$ 24,338
Machinery and equipment	12,786	25,323
Construction in progress	356	15,181
Software	18,701	9,747
Furniture, fixtures, and other	21,107	4,131
Accumulated depreciation	(38,953)	(31,685)
Net property, plant, and equipment	<u>\$ 53,126</u>	<u>\$ 47,035</u>
Accrued compensation expenses		
Accrued payroll	\$ 6,693	\$ 5,877
Accrued bonuses	4,498	3,515
Short-term benefit obligations	2,639	2,296
Other accrued compensation	5,428	5,331
Total accrued compensation expenses	<u>\$ 19,258</u>	<u>\$ 17,019</u>
Other accrued expenses		
Accrued interest	\$ 9,968	\$ 10,903
Accrued acquisition costs	5,094	18,270
Accrued litigation settlements	15,103	800
Accrued other	16,299	17,918
Total other accrued expenses	<u>\$ 46,464</u>	<u>\$ 47,891</u>
Long-term employee benefit obligations		
Accumulated postretirement benefit obligation	\$ 3,046	\$ 2,907
Other long-term benefit obligations	129	153
Total long-term employee benefit obligations	<u>\$ 3,175</u>	<u>\$ 3,060</u>

## 6. Goodwill and Intangible Assets

The changes in carrying amount of goodwill for 2007 and 2006 are as follows:

(in thousands)	2007	2006
Goodwill, beginning of the period	\$ 677,053	\$ 169,700
Adjustments to goodwill from acquisitions	11,865	505,975
Effect of currency translation	1,560	1,378
Goodwill, end of the period	<u>\$ 690,478</u>	<u>\$ 677,053</u>

The additional goodwill during the current period relates primarily to adjustments in purchase accounting for the Laserscope acquisition. Refer to *Note 2, Acquisitions*.

Under the provisions of SFAS 142, trademarks have been classified as an indefinite-lived asset, and accordingly, are no longer being amortized. Definite-lived intangibles are being amortized over periods ranging from one to ten years.

The following table provides additional information concerning intangible assets:

(in thousands)	Weighted avg remaining life (years)	December 29, 2007			December 30, 2006		
		Gross carrying amount	Accumulated amortization	Net book value	Gross carrying amount	Accumulated amortization	Net book value
Developed and core technology	7.0	\$ 137,553	\$ (43,101)	\$ 94,452	\$ 137,553	\$ (26,919)	\$ 110,634
Other intangibles							
Amortized							
Patents	7.8	11,325	(8,964)	2,361	10,127	(8,761)	1,366
Licenses	2.9	9,158	(6,507)	2,651	8,962	(5,453)	3,509
Royalty agreement	5.8	2,970	(767)	2,203	2,970	(385)	2,585
Trademarks	3.0	2,208	(886)	1,322	-	-	-
Total amortized other intangible assets	5.0	25,661	(17,124)	8,537	22,059	(14,599)	7,460
Unamortized							
Trademarks	n/a	40,800	-	40,800	42,562	-	42,562
Total other intangibles		66,461	(17,124)	49,337	64,621	(14,599)	50,022
Total intangible assets		<u>\$ 204,014</u>	<u>\$ (60,225)</u>	<u>\$ 143,789</u>	<u>\$ 202,174</u>	<u>\$ (41,518)</u>	<u>\$ 160,656</u>

The following discloses actual and expected aggregate amortization expense for currently-owned intangible assets (in thousands) for 2005 through 2012:

Year	Actual	Expected
2005	\$ 7,884	\$ -
2006	12,393	-
2007	18,264	-
2008	-	17,235
2009	-	17,063
2010	-	16,307
2011	-	15,581
2012	-	10,534

## 7. Warranties

Many of our products are sold with warranty coverage for periods ranging from one year up to the patient's lifetime. The warranty allowance is our estimate of the expected future cost of honoring current warranty obligations. Factors influencing this estimate include historical claim rates, surgical infection rates, changes in product performance, the frequency of use by the patient, the patient's performance expectations, and changes in the terms of our policies. Changes in the warranty balance for 2005 through 2007 are disclosed in the table below.

The warranty allowance from acquisition represents the warranty provision that was added as part of the Laserscope acquisition in 2006.

(in thousands)	2007	2006	2005
Balance, beginning of period	\$ 2,715	\$ 1,618	\$ 1,451
Provisions for warranty	5,844	619	599
Warranty allowance from acquisition	-	809	-
Claims processed	(5,558)	(331)	(432)
Balance, end of period	<u>\$ 3,001</u>	<u>\$ 2,715</u>	<u>\$ 1,618</u>

## 8. Credit Agreements

### *Credit Agreement*

On January 20, 2005, we entered into a credit agreement which we voluntarily terminated as of June 27, 2006 upon the issuance of the Convertible Notes, which are described in *Note 9, Debt*. The credit agreement provided for \$150.0 million senior unsecured five year revolving credit facility (U.S. dollars only), with a \$20.0 million sub-limit for the issuance of standby and commercial letters of credit, and a \$10.0 million sub-limit for swing line loans. At our option, any loan under this agreement (other than swing line loans) bears interest at a variable rate based on London Inter-Bank Offer Rate (LIBOR) or an alternate variable rate based on either prime rate or the federal funds effective rate, in each case plus a basis point spread determined by reference to our leverage ratio. At our election, the aggregate maximum principal amount available under the credit agreement could have been increased by an amount up to \$60.0 million. Funds were available for working capital and other lawful purposes, including permitted acquisitions. During the second quarter 2006 we borrowed \$21.0 million on this facility. We repaid the outstanding balance with operating cash and voluntarily terminated the agreement in June 2006.

On July 20, 2006, we entered into a Credit Facility led by CIT Healthcare LLC, which is described in *Note 9, Debt*.

### *Bridge Loan Commitment Fee*

In June 2006, in preparation for the acquisition of Laserscope, we obtained a commitment for up to \$180.0 million of senior subordinated unsecured financing. We incurred a commitment fee of \$7.0 million for the financing commitment, but did not use the financing. The commitment fee was recorded as amortization of financing costs in 2006.

## 9. Debt

### *Senior Secured Credit Facility*

On July 20, 2006, in conjunction with the Laserscope acquisition, our wholly-owned subsidiary, American Medical Systems, Inc. (AMS), entered into a credit and guarantee agreement (the Credit Facility) with CIT Healthcare LLC, as administrative agent and as collateral agent (the Administrative Agent or the Collateral Agent), and certain lenders from time to time party thereto (the Lenders). We and each majority-owned domestic subsidiary of AMS, including Laserscope and its subsidiaries, are parties to the Credit Facility as guarantors of all of the obligations of AMS arising under the Credit Facility. Each of the subsidiary guarantors is 100 percent owned by us and the guarantees are joint and several. The obligations of AMS and each of the guarantors arising under the Credit Facility are secured by a first priority security interest granted to the Collateral Agent on substantially all of their respective assets, including a mortgage on the AMS facility in Minnetonka, Minnesota.

The Credit Facility provides for a \$430.0 million six-year senior secured credit facility which consists of (i) a term loan facility in an aggregate principal amount of \$365.0 million and (ii) a revolving credit facility in an aggregate principal amount of up to \$65.0 million. The revolving credit facility has a \$5.0 million sublimit for the issuance of standby and commercial letters of credit and a \$5.0 million sublimit for swing line loans. Funds under the Credit Facility were used to fund a portion of the purchase price for the acquisition of Laserscope, and pay fees and expenses related to the Credit Facility and the acquisition of Laserscope. The revolving credit facility is available to fund ongoing working capital needs of AMS, including future capital expenditures and permitted acquisitions. As of December 29, 2007 and December 30, 2006, there were \$314.0 million and \$364.1 million of term loans outstanding under the Credit Facility.

In addition to initial Credit Facility fees and reimbursement of Administrative Agent expenses, we are obligated to pay (i) a fee based on the total revolving commitments, and (ii) a fee based on the maximum amount available to be drawn under the letters of credit issued under the Credit Facility, each of which is payable quarterly in arrears to the Administrative Agent for the ratable benefit of each Lender. At our option, any loan under the Credit Facility (other than swing line loans) bears interest at a variable rate based on LIBOR or an alternative variable rate based on the greater of the prime rate as quoted in The Wall Street Journal as the prime rate (Prime Rate) or the federal funds effective rate plus 0.5 of 1.0 percent (Federal Funds Rate) plus an applicable margin. The applicable margin for term loans based on LIBOR is 2.25 percent per annum, while the applicable margin for term loans based on the Prime Rate or the Federal Funds Rate is 1.25 percent per annum. As of December 29, 2007, all debt under the Credit Facility had a variable interest rate based on the LIBOR index.

The applicable margin for loans under the revolving credit facility is determined by reference to our total leverage ratio, as defined in the Credit Facility. Interest is payable (a) quarterly in arrears for loans based on the Prime Rate or the Federal Funds Rate and (b) on the earlier of the last day of the respective interest period, or quarterly for loans based on LIBOR. There was no activity under the revolving credit facility during 2007.

The term loan will amortize 1.0 percent of the current principal balance in each of the first five years from the closing date and the remaining 95 percent will amortize in the final year of the term loan. All amortization payments are due and payable on a quarterly basis. In addition, mandatory prepayments are due under the Credit Facility equal to (i) 75 percent of Excess Cash Flow (defined generally as net income, plus depreciation and amortization and other non-cash charges including IPR&D, plus decreases or minus increases in working capital, minus capital expenditures (to the extent not financed) and amortization payments with respect to the term loan, and any other indebtedness permitted under the loan documents) with a step-down of 50 percent of Excess Cash Flow when the Total Leverage Ratio is less than 4.00 to 1.00, (ii) 100 percent of the net proceeds of any asset sale (subject to a limited reinvestment option and a \$2.5 million exception), (iii) 100 percent of the net proceeds of any debt (including convertible securities) or preferred stock issuance, and (iv) 50 percent of the net proceeds of any other equity issuance. Amounts due under the Credit Facility may also be voluntarily prepaid without premium or penalty. Amortization and other prepayments of \$50.1 million and \$0.9 million were made during 2007 and 2006, respectively, including \$17.6 million during 2007 for prepayments related to the disposal of the aesthetics business.

The Credit Facility contains standard affirmative and negative covenants and other limitations (subject to various carve-outs and baskets). The covenants limit: (a) the making of investments, the amount of capital expenditures, the payment of dividends and other payments with respect to capital, the disposition of material assets other than in the ordinary course of business, and mergers and acquisitions under certain conditions, (b) transactions with affiliates unless such transactions are completed in the ordinary course of business and upon fair and reasonable terms, (c) the incurrence of liens and indebtedness, and (d) substantial changes in the nature of the companies' business. The Credit Facility also contains financial covenants which require us to maintain predetermined ratio levels related to leverage, interest coverage, fixed charges, and a limit on capital expenditures. In addition, the Credit Facility contains customary events of default, including payment and covenant defaults and material inaccuracy of representations. The Credit Facility further permits the taking of customary remedial action upon the occurrence and continuation of an event of default, including the acceleration of obligations then outstanding under the Credit Facility.

Fees of \$10.5 million are classified as debt discount and are being accreted to amortization of financing costs using the effective interest method over a six year period. Additional debt issuance costs of approximately \$2.4 million are recorded as other long term assets and are being amortized over six years using the straight-line method. Upon payment of the prepayments described above, a pro rata portion of the related fees and debt issuance costs, or \$1.4 million, was immediately charged to amortization of financing costs in the year ending December 29, 2007. Of these charges, \$0.4 million related to the sale of the aesthetics business and were charged to discontinued operations during 2007.

The scheduled amortization payments under the Credit Facility are adjusted after each prepayment. As of December 29, 2007, the amortization payments for the next five years are as follows (in thousands):

Fiscal 2008	\$ 3,965
Fiscal 2009	3,172
Fiscal 2010	3,172
Fiscal 2011	77,711
Fiscal 2012	225,998



### *Amendment of Credit Facility*

On October 29, 2007, we entered into a First Amendment of our Credit Facility to modify certain financial covenant ratios as defined in the Credit Facility (the Amendment). Pursuant to the terms of the Amendment, certain of the financial tests and covenants provided in Section 6.8 of the Credit Facility were amended and restated, including the interest coverage ratio, the total leverage ratio, the fixed charge coverage ratio, and the maximum consolidated capital expenditures.

The following table reflects the fiscal quarter ended nearest to the period where a change to the financial covenants applies:

#### **Total Leverage Ratio**

Fiscal Quarter Ending	<u>12/31/07</u>	<u>3/31/08</u>	<u>6/30/08</u>	<u>9/30/08</u>	<u>12/31/08</u>	<u>3/31/09</u>	<u>6/30/09</u>
Original Covenant	5.00	4.75	4.50	4.25	4.00	4.00	3.75
Amended Covenant	5.50	5.25	5.00	4.75	4.50	4.25	4.00

#### **Interest Coverage Ratio**

Fiscal Quarter Ending	<u>12/31/07</u>	<u>3/31/08</u>	<u>9/30/08</u>
Original Covenant	3.50	3.50	3.75
Amended Covenant	3.25	3.25	3.50

#### **Fixed Charge Coverage Ratio**

Fiscal Quarter Ending	<u>9/30/08</u>	<u>12/31/08</u>
Original Covenant	1.50	1.50
Amended Covenant	1.40	1.40

#### **Maximum Consolidated Capital Expenditures**

Fiscal Year Ending	<u>12/31/07</u>
Original Limit	\$15.0M
Amended Limit	\$16.5M

### *Convertible Senior Subordinated Notes; Supplemental Guarantor Information*

On June 27, 2006, we issued \$373.8 million in principal amount of our Convertible Senior Subordinated Notes due 2036 (Convertible Notes). The Convertible Notes bear a fixed interest rate of 3.25 percent per year, payable semiannually in arrears in cash on January 1 and July 1 of each year, beginning January 1, 2007. The Convertible Notes have a stated maturity of July 1, 2036. The Convertible Notes are our direct, unsecured, senior subordinated obligations, rank junior to the senior secured Credit Facility and will rank junior in right of payment to all of our future senior secured debt as provided in the Indenture.

In addition to regular interest on the Convertible Notes, we will also pay contingent interest during any six-month period from July 1 to December 31 and from January 1 to June 30, beginning with the period beginning July 1, 2011, if the average market price of the Convertible Notes for the five consecutive trading days immediately before the last trading day before the relevant six-month period equals or exceeds 120 percent of the principal amount of the Convertible Notes.

Our Convertible Notes are convertible under the following circumstances for cash and shares of our common stock, if any, at a conversion rate of 51.5318 shares of our common stock per \$1,000 principal amount of Convertible Notes (which is equal to an initial conversion price of approximately \$19.406 per share), subject to adjustment: (1) when, during any fiscal quarter, the last reported sale price of our common stock is greater than 130% of the conversion price for at least 20 trading days in the 30 trading-day period ending on the last trading day of the preceding fiscal quarter; (2) during the five trading days immediately after any five consecutive trading-day period in which the trading price of a Convertible Note for each day of that period was less than 98% of the product of the closing price of our common stock and the applicable conversion rate; (3) if specified distributions to holders of our common stock occur; (4) if we call the Convertible Notes for redemption; (5) if a designated event occurs; or (6) during the 60 days prior to, but excluding, any scheduled repurchase date or maturity date. Upon conversion, we would be required to satisfy up to 100 percent of the principal amount of the Convertible Notes solely in cash, with any amounts above the principal amount to be satisfied in shares of our common stock. If a holder elects to convert its Convertible Notes in connection with a designated event that occurs prior to July 1, 2013, we will pay, to the

extent described in the Indenture, a make whole premium by increasing the conversion rate applicable to such Convertible Notes. All of the above conversion rights will be subject to certain limitations imposed by our Credit Facility, which we closed on July 20, 2006.

We have the right to redeem for cash all or a portion of the Convertible Notes on or after July 6, 2011 at specified redemption prices as provided in the Indenture plus accrued and unpaid interest, plus contingent interest to, but excluding, the applicable redemption date. Holders of the Convertible Notes may require us to purchase all or a portion of their Convertible Notes for cash on July 1, 2013; July 1, 2016; July 1, 2021; July 1, 2026; and July 1, 2031 or in the event of a designated event, at a purchase price equal to 100 percent of the principal amount of the Convertible Notes to be repurchased plus accrued and unpaid interest, plus contingent interest to, but excluding, the purchase date.

Underwriting commissions of approximately \$11.2 million are classified as debt discount and are being accreted to amortization of financing costs using the effective interest method over the 30 year term of the Convertible Notes. Debt issuance costs of approximately \$1.4 million are recorded as other long term assets and are being amortized using the straight line method over the 30 year term of the Convertible Notes.

As of December 29, 2007 and December 30, 2006, these Convertible Notes were trading at \$98.00 and \$116.64 per hundred principal, respectively, which equates to a market value of \$366.3 million and \$435.9 million, respectively.

The Convertible Notes are fully and unconditionally guaranteed on an unsecured senior subordinated basis by four of our significant domestic subsidiaries: American Medical Systems, Inc., AMS Sales Corporation, AMS Research Corporation and Laserscope (the Guarantor Subsidiaries). Each of the subsidiary guarantors is 100 percent owned by us. The guarantees are joint and several, and are subordinated in right of payment to the guaranteed obligations of our significant domestic subsidiaries under our senior Credit Facility.

The following supplemental condensed consolidating financial information presents the statements of operations for each of the years ended December 29, 2007, December 30, 2006 and December 31, 2005, the balance sheets as of December 29, 2007 and December 30, 2006 and the statements of cash flows for each of the years ended December 29, 2007, December 30, 2006 and December 31, 2005, for the Guarantor Subsidiaries as a group, and separately for our non-Guarantor Subsidiaries as a group. In the condensed consolidating financial statements, we and the Guarantor Subsidiaries account for investment in wholly-owned subsidiaries using the equity method.

American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Operations  
(In thousands)

	Year Ended December 29, 2007				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$ -	\$ 423,879	\$ 97,555	\$ (57,506)	\$ 463,928
Cost of sales	-	103,964	57,871	(56,243)	105,592
Gross profit	-	319,915	39,684	(1,263)	358,336
Operating expenses					
Marketing and selling	-	135,960	33,535	-	169,495
Research and development	-	43,066	249	-	43,315
In-process research and development	-	7,500	-	-	7,500
General and administrative	-	42,997	73	-	43,070
Integration costs	-	1,103	-	-	1,103
Litigation settlement	-	14,303	-	-	14,303
Amortization of intangibles	-	14,783	3,481	-	18,264
Total operating expenses	-	259,712	37,338	-	297,050
Operating income	-	60,203	2,346	(1,263)	61,286
Other (expense) income					
Royalty income	-	5,028	-	-	5,028
Interest income	-	1,401	57	(305)	1,153
Interest expense	(11,921)	(25,480)	(659)	300	(37,760)
Amortization of financing costs	(525)	(2,748)	-	-	(3,273)
Other income (expense)	-	3,233	(137)	(25)	3,071
Total other (expense) income	(12,446)	(18,566)	(739)	(30)	(31,781)
(Loss) income from continuing operations before income taxes	(12,446)	41,637	1,607	(1,293)	29,505
Provision for income taxes	(4,730)	20,524	610	(490)	15,914
Net (loss) income from continuing operations	(7,716)	21,113	997	(803)	13,591
Loss from discontinued operations, net of tax	-	(691)	-	-	(691)
Equity in earnings of subsidiary	21,419	997	-	(22,416)	-
Net income	\$ 13,703	\$ 21,419	\$ 997	\$ (23,219)	\$ 12,900

American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Operations  
(In thousands)

	Year Ended December 30, 2006				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$ -	\$ 333,191	\$ 60,950	\$ (35,823)	\$ 358,318
Cost of sales	-	69,178	35,241	(35,547)	68,872
Gross profit	-	264,013	25,709	(276)	289,446
Operating expenses					
Marketing and selling	-	100,040	23,164	-	123,204
Research and development	-	33,877	-	-	33,877
In-process research and development	-	87,648	6,387	-	94,035
General and administrative	-	34,290	127	-	34,417
Integration costs	-	1,712	-	-	1,712
Amortization of intangibles	-	9,033	3,360	-	12,393
Total operating expenses	-	266,600	33,038	-	299,638
Operating loss	-	(2,587)	(7,329)	(276)	(10,192)
Other (expense) income					
Royalty income	-	1,701	-	-	1,701
Interest income	-	2,699	55	-	2,754
Interest expense	(6,291)	(11,524)	(580)	-	(18,395)
Amortization of financing costs	(7,170)	(1,132)	-	-	(8,302)
Other income (expense)	-	(227)	461	49	283
Total other (expense) income	(13,461)	(8,483)	(64)	49	(21,959)
Loss from continuing operations before income taxes	(13,461)	(11,070)	(7,393)	(227)	(32,151)
Provision for income taxes	(4,966)	17,151	(371)	(83)	11,731
Net loss from continuing operations	(8,495)	(28,221)	(7,022)	(144)	(43,882)
Loss from discontinued operations, net of tax	-	(5,435)	-	-	(5,435)
Equity in (loss) earnings of subsidiary	(40,678)	(7,022)	-	47,700	-
Net (loss) income	<u>\$ (49,173)</u>	<u>\$ (40,678)</u>	<u>\$ (7,022)</u>	<u>\$ 47,556</u>	<u>\$ (49,317)</u>

American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Operations  
(In thousands)

	Year Ended December 31, 2005				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$ -	\$ 242,827	\$ 49,510	\$ (29,746)	\$ 262,591
Cost of sales	-	46,993	28,349	(29,231)	46,111
Gross profit	-	195,834	21,161	(515)	216,480
Operating expenses					
Marketing and selling	-	72,130	19,871	-	92,001
Research and development	-	20,966	-	-	20,966
In-process research and development	-	-	9,220	-	9,220
General and administrative	-	21,733	(20)	-	21,713
Amortization of intangibles	-	4,147	3,737	-	7,884
Total operating expenses	-	118,976	32,808	-	151,784
Operating income (loss)	-	76,858	(11,647)	(515)	64,696
Other (expense) income					
Royalty income	-	1,929	-	-	1,929
Interest income	-	1,613	54	(421)	1,246
Interest expense	-	(217)	(421)	421	(217)
Other income (expense)	-	(1,228)	(49)	(152)	(1,429)
Total other (expense) income	-	2,097	(416)	(152)	1,529
Income (loss) from continuing operations before income taxes	-	78,955	(12,063)	(667)	66,225
Provision for income taxes	-	28,187	(999)	(238)	26,950
Net income (loss) from continuing operations	-	50,768	(11,064)	(429)	39,275
Equity in earnings (loss) of subsidiaries	39,704	(11,064)	-	(28,640)	-
Net income (loss)	\$ 39,704	\$ 39,704	\$ (11,064)	\$ (29,069)	\$ 39,275

**American Medical Systems Holdings, Inc.**  
**Notes to Consolidated Financial Statements - (Continued)**  
**Condensed Consolidating Balance Sheet**  
(In thousands)

As of December 29, 2007

	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
<b>Assets</b>					
Current assets					
Cash and cash equivalents	\$ 32	\$ 21,671	\$ 12,341	\$ -	\$ 34,044
Short term investments	-	792	345	-	1,137
Accounts receivable, net	637,000	72,207	34,094	(636,844)	106,457
Inventories, net	-	58,545	7,314	(5,152)	60,707
Deferred income taxes	-	12,522	583	-	13,105
Other current assets	-	8,062	1,873	-	9,935
Total current assets	637,032	173,799	56,550	(641,996)	225,385
Property, plant and equipment, net	-	51,623	1,503	-	53,126
Goodwill	-	627,813	86,686	(24,021)	690,478
Developed and core technology, net	-	74,173	20,279	-	94,452
Other intangibles, net	-	47,134	2,203	-	49,337
Investment in subsidiaries	80,318	27,312	-	(107,630)	-
Other long-term assets, net	1,346	2,199	110	-	3,655
Total assets	<u>\$ 718,696</u>	<u>\$ 1,004,053</u>	<u>\$ 167,331</u>	<u>\$ (773,647)</u>	<u>\$ 1,116,433</u>
<b>Liabilities and Stockholders' Equity</b>					
Current liabilities					
Accounts payable	\$ 21,397	\$ 531,104	\$ 106,050	\$ (645,187)	\$ 13,364
Accrued compensation expenses	-	16,419	2,839	-	19,258
Accrued warranty expense	-	3,001	-	-	3,001
Other accrued expenses	6,005	37,677	2,782	-	46,464
Total current liabilities	27,402	588,201	111,671	(645,187)	82,087
Non-current liabilities					
Long term debt	363,104	303,130	-	-	666,234
Intercompany loans payable	-	-	20,830	(20,830)	-
Deferred income taxes	-	15,815	7,518	-	23,333
Long-term income taxes payable	-	13,414	-	-	13,414
Long-term employee benefit obligations	-	3,175	-	-	3,175
Total non-current liabilities	363,104	335,534	28,348	(20,830)	706,156
Total liabilities	390,506	923,735	140,019	(666,017)	788,243
Stockholders' equity					
Common stock	723	-	9	(9)	723
Additional paid-in capital	284,751	3,424	75,683	(79,107)	284,751
Accumulated other comprehensive income	6,910	242	7,462	(7,704)	6,910
Retained earnings (deficit)	35,806	76,652	(55,842)	(20,810)	35,806
Total stockholders' equity	328,190	80,318	27,312	(107,630)	328,190
Total liabilities and stockholders' equity	<u>\$ 718,696</u>	<u>\$ 1,004,053</u>	<u>\$ 167,331</u>	<u>\$ (773,647)</u>	<u>\$ 1,116,433</u>

**American Medical Systems Holdings, Inc.**  
**Notes to Consolidated Financial Statements - (Continued)**  
**Condensed Consolidating Balance Sheet**  
(In thousands)

As of December 30, 2006

	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 1,138	\$ 22,905	\$ 5,008	\$ -	\$ 29,051
Short term investments	-	274	216	-	490
Accounts receivable, net	606,821	71,346	20,520	(606,749)	91,938
Inventories, net	-	36,472	5,592	(4,090)	37,974
Deferred income taxes	-	10,608	457	-	11,065
Other current assets	4,965	14,544	2,220	(157)	21,572
Assets of discontinued operations	-	46,078	-	-	46,078
Total current assets	612,924	202,227	34,013	(610,996)	238,168
Property, plant and equipment, net	-	46,454	581	-	47,035
Goodwill	-	593,641	83,933	(521)	677,053
Developed and core technology, net	-	86,601	24,033	-	110,634
Other intangibles, net	-	71,591	1,931	(23,500)	50,022
Deferred income taxes	-	-	1,804	(1,804)	-
Investment in subsidiaries	59,073	14,449	-	(73,522)	-
Other long-term assets, net	1,329	2,689	161	-	4,179
Total assets	<u>\$ 673,326</u>	<u>\$ 1,017,652</u>	<u>\$ 146,456</u>	<u>\$ (710,343)</u>	<u>\$ 1,127,091</u>
<b>Liabilities and Stockholders' Equity</b>					
<b>Current liabilities</b>					
Accounts payable	\$ 23,259	\$ 508,468	\$ 96,553	\$ (612,850)	\$ 15,430
Accrued compensation expenses	-	15,433	1,586	-	17,019
Accrued warranty expense	-	2,715	-	-	2,715
Income taxes payable	-	-	240	(240)	-
Other accrued expenses	6,175	39,835	1,881	-	47,891
Liabilities of discontinued operations	-	19,478	-	-	19,478
Total current liabilities	29,434	585,929	100,260	(613,090)	102,533
<b>Non-current liabilities</b>					
Long term debt	362,730	350,726	-	-	713,456
Intercompany loans payable	-	-	21,927	(21,927)	-
Deferred income taxes	-	14,280	9,820	(1,804)	22,296
Long-term income taxes payable	-	4,584	-	-	4,584
Long-term employee benefit obligations	-	3,060	-	-	3,060
Total non-current liabilities	362,730	372,650	31,747	(23,731)	743,396
Total liabilities	392,164	958,579	132,007	(636,821)	845,929
<b>Stockholders' equity</b>					
Common stock	711	-	9	(9)	711
Additional paid-in capital	253,127	3,431	67,332	(70,763)	253,127
Accumulated other comprehensive income	4,155	146	4,287	(4,433)	4,155
Retained earnings (deficit)	23,169	55,496	(57,179)	1,683	23,169
Total stockholders' equity	281,162	59,073	14,449	(73,522)	281,162
Total liabilities and stockholders' equity	<u>\$ 673,326</u>	<u>\$ 1,017,652</u>	<u>\$ 146,456</u>	<u>\$ (710,343)</u>	<u>\$ 1,127,091</u>

American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Cash Flows  
(In thousands)

	Year Ended December 29, 2007				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
<b>Cash flows from operating activities</b>					
Net cash (used in) provided by operating activities	\$ (12,151)	\$ 55,039	\$ 4,863	\$ -	\$ 47,751
<b>Cash flows from investing activities</b>					
Purchase of property, plant and equipment	-	(12,983)	(1,190)	-	(14,173)
Purchase of business, net of cash acquired	-	-	(781)	-	(781)
Disposal of business	-	22,116	-	-	22,116
Purchase of investments in technology	-	(7,500)	-	-	(7,500)
Purchase of other intangibles	-	(382)	-	-	(382)
Purchase of short term investments	-	(30,079)	(108)	-	(30,187)
Sale of short term investments	-	29,560	10	-	29,570
Net cash provided by (used in) investing activities	-	732	(2,069)	-	(1,337)
<b>Cash flows from financing activities</b>					
Intercompany notes	-	2,089	(2,089)	-	-
Dividend from parent	-	(8,334)	8,334	-	-
Issuance of common stock	10,830	-	-	-	10,830
Excess tax benefit from exercise of stock options	215	-	-	-	215
Payments on long-term debt	-	(50,069)	-	-	(50,069)
Net cash provided by (used in) financing activities	11,045	(56,314)	6,245	-	(39,024)
<b>Cash used in discontinued operations</b>					
Operating activities	-	(691)	-	-	(691)
Net cash used in discontinued operations	-	(691)	-	-	(691)
<b>Effect of exchange rates on cash</b>	-	-	(1,706)	-	(1,706)
<b>Net (decrease) increase in cash and cash equivalents</b>	(1,106)	(1,234)	7,333	-	4,993
<b>Cash and cash equivalents at beginning of period</b>	1,138	22,905	5,008	-	29,051
<b>Cash and cash equivalents at end of period</b>	\$ 32	\$ 21,671	\$ 12,341	\$ -	\$ 34,044



American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Cash Flows  
(In thousands)

	Year Ended December 30, 2006				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
<b>Cash flows from operating activities</b>					
Net cash (used in) provided by operating activities	\$ (5,082)	\$ 44,372	\$ 34,764	\$ -	\$ 74,054
<b>Cash flows from investing activities</b>					
Purchase of property, plant and equipment	-	(22,155)	232	-	(21,923)
Purchase of business, net of cash acquired	-	(718,555)	(27,082)	-	(745,637)
Purchase of investments in technology	-	(25,548)	(6,387)	-	(31,935)
Purchase of other intangibles	-	(2,050)	-	-	(2,050)
Purchase of short term investments	-	(145)	(10)	-	(155)
Sale of short term investments	-	15,175	14	-	15,189
Net cash used in investing activities	-	(753,278)	(33,233)	-	(786,511)
<b>Cash flows from financing activities</b>					
Proceeds from issuance of convertible notes, net of issuance costs	361,185	-	-	-	361,185
Proceeds from senior secured credit facility, net of issuance costs	-	352,660	-	-	352,660
Intercompany notes	(361,185)	363,748	(2,563)	-	-
Issuance of common stock	9,934	-	-	-	9,934
Excess tax benefit from exercise of stock options	1,674	-	-	-	1,674
Proceeds from short-term borrowings	21,000	4,000	-	-	25,000
Repayments of short-term borrowings	(21,000)	(4,000)	-	-	(25,000)
Payments on long-term debt	-	(913)	-	-	(913)
Financing charges paid on credit facility	(6,955)	-	-	-	(6,955)
Net cash provided by (used in) financing activities	4,653	715,495	(2,563)	-	717,585
<b>Cash used in discontinued operations</b>					
Operating activities	-	(5,435)	-	-	(5,435)
Net cash used in discontinued operations	-	(5,435)	-	-	(5,435)
<b>Effect of exchange rates on cash</b>	-	-	(1,527)	-	(1,527)
<b>Net (decrease) increase in cash and cash equivalents</b>	(429)	1,154	(2,559)	-	(1,834)
<b>Cash and cash equivalents at beginning of period</b>	1,567	21,751	7,567	-	30,885
<b>Cash and cash equivalents at end of period</b>	\$ 1,138	\$ 22,905	\$ 5,008	\$ -	\$ 29,051

American Medical Systems Holdings, Inc.  
Notes to Consolidated Financial Statements - (Continued)  
Condensed Consolidating Statement of Cash Flows  
(In thousands)

	Year Ended December 31, 2005				
	American Medical Systems Holdings, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated Total
<b>Cash flows from operating activities</b>					
Net cash (used in) provided by operating activities	\$ (11,277)	\$ 84,491	\$ (1,634)	\$ -	\$ 71,580
<b>Cash flows from investing activities</b>					
Purchase of property, plant and equipment	-	(5,099)	(11)	-	(5,110)
Purchase of business, net of cash acquired	-	(81,516)	-	-	(81,516)
Purchase of investments in technology	-	(1,620)	-	-	(1,620)
Purchase of short term investments	-	(33,754)	(20)	-	(33,774)
Sale of short term investments	-	33,342	401	-	33,743
Net cash (used in) provided by investing activities	-	(88,647)	370	-	(88,277)
<b>Cash flows from financing activities</b>					
Issuance of common stock	11,539	-	-	-	11,539
Intercompany notes	-	382	(382)	-	-
Net cash provided by (used in) financing activities	11,539	382	(382)	-	11,539
<b>Effect of exchange rates on cash</b>	-	-	354	-	354
<b>Net increase (decrease) in cash and cash equivalents</b>	262	(3,774)	(1,292)	-	(4,804)
<b>Cash and cash equivalents at beginning of period</b>	1,305	25,525	8,859	-	35,689
<b>Cash and cash equivalents at end of period</b>	<u>\$ 1,567</u>	<u>\$ 21,751</u>	<u>\$ 7,567</u>	<u>\$ -</u>	<u>\$ 30,885</u>

## 10. Stock-Based Compensation

At December 29, 2007 we have one active stock-based employee compensation plan under which new awards may be granted. Awards may include incentive stock options, non-qualified option grants or restricted stock. As discussed in *Note 1, Business Description and Significant Accounting Policies*, prior to January 1, 2006, we accounted for this plan under the recognition and measurement principles of APB 25, *Accounting for Stock Issued to Employees*, and related interpretations, as permitted by SFAS 123, *Accounting for Stock-Based Compensation*. No stock-based employee compensation cost was recognized in the Statement of Operations prior to January 1, 2006, as all options granted under those plans had an exercise price equal to the market price of the underlying stock on the date of the grant.

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123(R), *Share-Based Payment*, using the modified prospective transition method. Under that transition method, compensation cost recognized in the periods after adoption includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123, and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS 123(R). Results for prior periods have not been restated in accordance with the modified prospective transition model.

The following table presents a summary of the share-based compensation expense recognized for these plans:

(in thousands)	Year Ended December 29, 2007	Year Ended December 30, 2006
Stock-option awards	\$ 9,574	\$ 9,169
Restricted stock awards	2,228	136
Employee stock purchase plan	596	525
Total share-based compensation expense	<u>\$ 12,398</u>	<u>\$ 9,830</u>

The following table presents the statement of operations classification of pre-tax stock-based compensation expense, for stock options, restricted stock awards and the employee stock purchase plan, recognized for the years ended December 29, 2007 and December 30, 2006:

(in thousands)	Year Ended December 29, 2007	Year Ended December 30, 2006
Cost of sales	\$ 1,584	\$ 420
Marketing and selling	4,187	3,330
Research and development	2,766	2,113
General and administrative	3,861	3,967
Total share-based compensation expense	<u>\$ 12,398</u>	<u>\$ 9,830</u>

Compensation cost capitalized as part of inventory for the twelve months ended December 29, 2007 and December 30, 2006 was \$0.3 million and \$0.2 million, respectively. The total income tax benefit recognized in our statement of operations for share-based compensation arrangements was \$3.6 million and \$2.3 million for the years ended December 29, 2007 and December 30, 2006, respectively.

Prior to the adoption of SFAS 123(R), we presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in our statement of cash flows. SFAS 123(R) requires the cash flows resulting from tax deductions in excess of the compensation cost recognized for those options (excess tax benefits) to be classified as financing cash flows. Excess tax benefits of \$0.2 million and \$1.7 million were classified as financing cash inflows for the twelve-month periods ended December 29, 2007 and December 30, 2006, respectively. Comparable amounts for the period ending December 31, 2005 have not been reclassified in our statement of cash flows.

Prior to January 1, 2006, we accounted for our stock-based employee compensation plans under the recognition and measurement principles of APB Opinion No. 25 and related interpretations. The following table illustrates the effect on net income and earnings per share had we applied the fair value recognition provision of SFAS 123 to options granted under our stock option plans in the prior year. For purposes of this pro forma disclosure, the value of the options is estimated using a Black-Scholes option pricing formula and is amortized to expense over the options' vesting periods.

(in thousands, except per share data)	2005
Net income, as reported	\$ 39,275
Stock-based employee compensation expense included in reported income, net of tax	-
Total stock-based employee compensation expense determined under fair-value based method for all awards, net of tax	<u>(7,159)</u>
Pro forma net income	<u>\$ 32,116</u>
Net income per share	
As reported	
Basic	\$ 0.57
Diluted	\$ 0.55
Pro forma	
Basic	\$ 0.47
Diluted	\$ 0.45

Our 2005 Stock Incentive Plan (2005 Plan), which replaced our 2000 Equity Incentive Plan (2000 Plan), permits the grant of share options and shares to our employees, consultants and directors of up to 6,600,000 shares of common stock, plus the number of shares under our 2000 Plan as of May 5, 2005 subject to outstanding option adjustments, for total grants available of 21,766,074. We have granted options to purchase shares for an aggregate of 18,521,290 shares (net of cancellations) under both plans and 3,244,784 shares remain available for future grants under our 2005 Plan.

Options granted under the plans generally become exercisable for twenty-five percent of the shares on the first anniversary date of the grant and 6.25 percent at the end of each quarter thereafter. Options are granted with an exercise price equal to the fair market value of the common stock on the date of the grant.

Options granted under our 2000 Plan generally have a stated expiration, if not exercised or earlier terminated, ten years after the date of grant. Options granted under our 2005 Plan generally have a stated expiration, if not exercised or earlier terminated, seven years after the date of grant. No modifications were made to outstanding stock options granted prior to our adoption of SFAS 123(R).

Activity under our 2000 and 2005 plans for the twelve months ended December 29, 2007, December 30, 2006 and December 31, 2005 was as follows:

	Options outstanding	Weighted avg exercise price per share
Balance at January 1, 2005	8,214,968	\$ 8.51
Granted	2,104,637	\$ 19.40
Exercised	(1,958,695)	\$ 5.19
Cancelled or expired	(410,260)	\$ 12.98
Balance at December 31, 2005	7,950,650	\$ 11.97
Granted	1,403,550	\$ 19.43
Exercised	(1,414,220)	\$ 5.77
Cancelled or expired	(684,406)	\$ 15.91
Balance at December 30, 2006	7,255,574	\$ 14.25
Granted	1,401,600	\$ 18.50
Exercised	(603,698)	\$ 13.80
Cancelled or expired	(465,584)	\$ 18.44
Balance at December 29, 2007	7,587,892	\$ 14.82

An aggregate of 4,696,336 stock options were exercisable at December 29, 2007. Exercise prices and weighted average remaining contractual life for options outstanding as of December 29, 2007, excluding estimated forfeitures, are summarized as follows:

Range of exercise prices	Options Outstanding			Options Exercisable	
	Number of shares	Weighted average remaining contractual life	Weighted average exercise price	Number of shares	Weighted average exercise price
\$0.83 - \$10.60	2,032,052	3.5 years	\$ 6.12	2,032,052	\$ 6.12
\$10.72 - \$17.86	1,965,512	5.9 years	14.72	1,255,188	14.27
\$17.92 - \$19.72	1,928,959	5.7 years	19.04	937,351	19.16
\$19.95 - \$21.68	1,661,369	5.7 years	20.66	471,745	20.89
Total	7,587,892	5.2 years	\$ 14.82	4,696,336	\$ 12.39

The total intrinsic value of options exercised during the twelve months ended December 29, 2007 was \$3.6 million. The total intrinsic value of options outstanding and options exercisable at December 29, 2007 was \$18.7 million and \$18.3 million, respectively. The total intrinsic value at December 29, 2007 is based on our closing stock price on the last trading day of the year for in-the-money options. The weighted-average remaining contractual term of options exercisable at December 29, 2007 was 4.7 years.

The fair value of each option award is estimated on the date of grant using the Black-Scholes valuation model, incorporating key assumptions on volatility and expected option lives based on our analysis of historical indicators. Forfeitures are estimated based on historical indicators. We adopted the straight-line method of expense attribution that results in a straight-line amortization of the compensation expense over the vesting period for all options.

The following table provides the weighted average fair value of options granted to employees and the related assumptions used in the Black-Scholes model:

	2007	2006	2005
Fair value of options granted	\$ 6.50	\$ 7.48	\$ 7.48
Risk free interest rate	4.44%	4.68%	3.98%
Expected dividend rate	0.00%	0.00%	0.00%
Stock price volatility	32.88%	35.29%	38.23%
Expected life of option	5 years	5 years	5 years

*Expected life:* We analyze historical employee exercise and termination data to estimate the expected life assumption. We believe that historical data currently represents the best estimate of the expected life of a new employee option. For determining the fair value of options under SFAS No. 123(R), we use different expected lives for the general employee population in the United States, employees in international offices and for officers and directors. In preparing to adopt SFAS No. 123(R), we examined its historical pattern of option exercises to determine if there was a discernable pattern as to how different classes of employees exercised their options. Our analysis showed that officers and directors hold their stock options for a longer period of time before exercising compared to the rest of the employee population and that United States employees hold their stock options for a longer period of time before exercising as compared to international employees. Prior to adopting SFAS No. 123(R), we estimated the expected life of options by evaluating the option exercise behavior of the grantee population as a whole.

*Expected volatility:* We estimate the volatility of our common stock by using the historical volatility over the expected life of the applicable option. We made the decision to use historical volatility due to the limited availability of actively traded options for our common stock from which to derive implied volatility. Prior to adopting SFAS No. 123(R), we used historical volatility to determine expected volatility.

*Risk-free rate of return:* The rate is based on the U.S. Treasury zero-coupon yield curve on the grant date for a term similar to the expected life of the options.

*Dividend yield:* We have not paid dividends in the past and do not anticipate paying any cash dividends in the foreseeable future, therefore a dividend yield of zero is assumed.

As of December 29, 2007, we had \$19.3 million of total unrecognized compensation cost, net of estimated forfeitures, related to unvested share-based compensation arrangements granted under our 2005 Plan. We expect that cost to be recognized over a weighted average period of 2.5 years. The total fair value of shares vested during the twelve month period ended December 29, 2007 was \$12.7 million.

During the year ended December 29, 2007, stock options were exercised to acquire 603,698 shares. Cash received upon exercise was \$8.3 million. The tax benefit realized upon exercise was \$0.7 million. Shares purchased under the employee stock purchase plan were 164,127 during the year.

On February 9, 2007, our board approved and adopted standard change in control severance agreements for each of our senior management officers, including provisions that all unvested stock options held by the executives would immediately vest in full and become exercisable upon a change in control, whether or not the acquiring entity or successor assumes or replaces the stock options and whether or not the executive continues to be employed by us (or the successor) after the change in control. The accelerated options will remain exercisable for a period of two years from the date of the change in control or, if later, the date of the officer's termination, but in any event not later than the expiration date of the options. The impact of this modification on our stock-based compensation expense was immaterial.

### *Restricted Stock*

Restricted stock awards are granted to employees under the 2005 Stock Incentive Plan upon hire or based on performance criteria established by management. Restricted stock awards are independent of stock option awards and are subject to forfeiture if employment terminates prior to the release of the restrictions. We grant restricted stock which generally vests over a four year period. During the vesting period, ownership of the shares cannot be transferred. Restricted stock is considered issued and outstanding at the grant date and has the same dividend and voting rights as other common stock. We recognize compensation expense for the fair value of the restricted stock grants issued based on the average stock price on the date of grant. The plan does not designate the specific number of shares available for restricted stock grants, as these are issued from the full pool of shares available under the 2005 Stock Incentive Plan. The option pool is reduced by two shares for each restricted share granted.

The following table summarizes restricted stock activity during the twelve months ended December 29, 2007 and December 30, 2006:

	<u>Unvested Shares outstanding</u>	<u>Weighted average grant date fair value</u>
Balance at December 31, 2005	-	\$ -
Granted	123,326	18.51
Vested	-	-
Cancelled	<u>(2,800)</u>	19.48
Balance at December 30, 2006	120,526	18.49
Granted	197,322	18.39
Vested	(60,125)	18.72
Cancelled	<u>(41,003)</u>	18.67
Balance at December 29, 2007	<u>216,720</u>	<u>\$ 18.30</u>

### *Employee Stock Purchase Plan*

We have an Employee Stock Purchase Plan (ESPP) which allows employees to elect, in advance of each calendar quarter, to contribute up to 10 percent of their compensation, subject to certain limitations, to purchase shares of common stock at the lower of 85 percent of the fair market value on the first or last day of each quarter. Compensation expense recognized on shares issued under our ESPP is based on the value to the employee of the 15 percent discount applied to the stock price. The plan was amended in May 2005 to increase the number of shares reserved under the plan from 600,000 to 1,000,000 common shares. Shares issued under the plan through December 29, 2007 total 771,557, with a balance available to be issued of 228,443.

## **11. Commitments and Contingent Liabilities**

### *Product Liability*

We are self-insured for product liability claims below \$1.0 million for each occurrence and \$3.0 million in the aggregate, and maintain product liability insurance above these limitations.

We are involved in a number of claims and lawsuits considered normal in our business, including product liability matters. While it is not possible to predict the outcome of legal actions, we believe that any liability resulting from the pending claims and suits that would potentially exceed existing accruals would not have a material, adverse effect on our financial position or on our results of operations or cash flows for any period.

### *Operating Leases*

Future minimum operating lease obligations for automobiles, office space, and other facilities were as follows at December 29, 2007:

(in thousands)

2008	\$ 2,676
2009	2,229
2010	1,795
2011	1,457
2012	1,027
2013 and beyond	174
Total	<u>\$ 9,358</u>

Rent expense was \$2.7 million, \$2.0 million and \$1.7 million in 2007, 2006 and 2005, respectively. The automobiles, which are typically leased for three years, are used by sales personnel. The office obligations include the Laserscope facilities in California and Arizona, and sales offices outside the U.S.

### *Litigation*

We are in the process of transitioning sales of our laser therapy products from indirect distribution channels, such as mobile providers and distributors, to our direct sales force. We are currently involved, and in the future may be involved, in legal proceedings related to this transition process.

### *Product Supply Agreement*

In conjunction with our disposal of Laserscope's aesthetics business, as described in *Note 3, Discontinued Operations and Sale of Aesthetics Business*, we entered into a supply agreement with Iridex whereby we agreed to manufacture and supply to Iridex certain aesthetics devices during a transition period. The agreement expired on October 16, 2007. Certain of the final purchase orders under the supply agreement are being delivered after expiration of the agreement. In the event that we are unable to fulfill our obligations to supply these lasers and parts under this agreement, we may be responsible for certain damages that Iridex would incur as a result of our failure, which could include higher prices that Iridex pays to procure parts from a different supplier.

## **12. Industry Segment Information and Foreign Operations**

Since our inception, we have operated in the single industry segment of developing, manufacturing, selling and marketing medical devices. In the first quarter of 2007, consistent with the plans announced with the Laserscope acquisition, we sold the Laserscope aesthetics business (see *Note 3, Discontinued Operations and Sale of Aesthetics Business*). We have presented the operations of this business as discontinued operations from the date of acquisition of July 20, 2006 through the date of disposal of January 16, 2007. As such, the following data excludes the results of the aesthetics business for all periods presented.

We distribute products through our direct sales force and independent sales representatives in the United States, Canada, Australia, Brazil and Western Europe. Additionally, we distribute products through foreign independent distributors, primarily in Europe, Asia, and South America, who then sell the products to medical institutions. No customer or distributor accounted for five percent or more of net sales during 2007, 2006 or 2005. Foreign subsidiary sales are predominantly to customers in Western Europe, Canada, Australia and Brazil and our foreign subsidiary assets are located in the same countries. At the end of 2007 and 2006, consolidated accounts receivable included \$46.5 million and \$29.9 million due from customers located outside of the United States.

The following table presents net sales and long-lived assets (excluding deferred taxes) by geographical territory. No individual foreign country's net sales or long-lived assets are material.

(in thousands)	2007	2006	2005
United States			
Net sales	\$ 334,258	\$ 272,679	\$ 205,463
Long-lived assets	872,882	873,200	217,997
International			
Net sales	129,670	85,639	57,128
Long-lived assets	18,165	15,723	14,311

### 13. Post-retirement Benefits

We have an unfunded postretirement plan in the United States, which provides medical, dental, and life insurance benefits at reduced rates to certain retirees and their eligible dependents. Employees hired before 2000 are eligible if they meet age and service requirements and qualify for retirement benefits. We provide funds to the plans as benefits are paid. Effective December 30, 2006, we adopted the provisions of Statement of Financial Accounting Standards No. 158, SFAS 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)*. SFAS 158 requires us to recognize the status of our postretirement plan as a net asset or liability, with an offsetting adjustment to accumulated other comprehensive income in shareholders' equity.

There was no change to our measurement date as a result of adopting SFAS 158 because our measurement date has historically been the end of our fiscal year.

The cost of our postretirement benefit plan (in thousands) was as follows:

	2007	2006	2005
Service cost	\$ 155	\$ 115	\$ 128
Interest cost	175	163	142
Amortization of net prior service cost	(38)	(39)	(134)
Net benefit costs	\$ 292	\$ 239	\$ 136

The following tables present reconciliations of the benefit obligation of the plan and the plan assets of the plan (in thousands):

	2007	2006
Change in benefit obligation		
Benefit obligation at beginning of year	\$ 3,071	\$ 3,146
Service cost	155	115
Interest cost	175	163
Actuarial (gains) or losses	59	(205)
Benefit payments	(188)	(148)
Benefit obligation at end of year	\$ 3,272	\$ 3,071
Change in plan assets		
Fair value of assets at beginning of year	\$ -	\$ -
Actual return on plan assets	-	-
Employer contributions	188	148
Benefit payments	(188)	(148)
Fair value of plan assets at end of year	\$ -	\$ -



Amounts recognized in the statement of financial position consist of:

	2007	2006
Current	\$ (226)	\$ (164)
Long term	(3,046)	(2,907)
Net amount of accrued benefit cost	<u>\$ (3,272)</u>	<u>\$ (3,071)</u>

Amounts recognized in accumulated other comprehensive income consist of:

	2007	2006
Net actuarial (gain)	\$ (192)	\$ (251)
Net prior service cost	55	17
Total accumulated other comprehensive income	<u>\$ (137)</u>	<u>\$ (234)</u>

The net prior service cost in accumulated other comprehensive income consists of two components: one component for a negative plan amendment in 2000, and a second component for a positive plan amendment in 2006. These two components are being amortized differently, based on expected future service periods at the time of the amendment. In 2008, we estimate that the amortization of these two components from accumulated other comprehensive income will result in a net credit to net periodic benefit cost for \$39,000.

The benefits expected to be paid in each of the next five fiscal years and the aggregate for the five fiscal years thereafter are projected as follows (in thousands):

2008	\$ 226
2009	239
2010	239
2011	233
2012	244
2013-2017	1,369

The assumptions used in estimating the annual cost related to these plans include:

	2007	2006
Discount rate	5.75%	5.75%
Rate of future compensation increase	4.00%	4.00%

An average increase of 9.5 percent in the cost of covered health care benefits was assumed for 2007 and is projected to gradually decrease to 5.0 percent by 2016 and remain at that level thereafter. Because of the subsidy caps, the assumed health care cost trend rates have a slight effect on the amounts reported for our postretirement plan. A one-percentage-point change in the assumed health care cost trend rates would have the following effects (in thousands):

	1-Percentage- Point Increase	1-Percentage- Point Decrease
Effect on total of service and interest cost	\$ -	\$ (1)
Effect on post-retirement benefit obligation	8	(8)

#### 14. Savings and Investment Plan

The AMS Savings and Investment Plan (the Plan) allows employees in the United States to contribute a portion of their salary to the Plan. We match a portion of these contributions through a profit sharing component and make additional contributions to the Plan based upon a percent of operating profit. The additional percentage contribution is established annually by senior management and the Compensation Committee of the Board of Directors. The Plan is intended to satisfy the requirements of Section 401(a) (27) of the Internal Revenue Code. Generally, all of our employees are eligible to participate in the Plan. Matching contributions of \$3.0 million, \$2.1 million and \$1.7 million were made in 2007, 2006 and 2005, respectively. Profit sharing contributions were \$2.3 million, \$3.0 million and \$2.2 million in 2007, 2006 and 2005, respectively.

## 15. Income Taxes

Components of our income (loss) from continuing operations before income taxes are as follows (in thousands):

Pretax income	2007	2006	2005
U.S.	\$ 24,195	\$ (35,187)	\$ 65,405
Foreign	5,310	3,036	820
Total	<u>\$ 29,505</u>	<u>\$ (32,151)</u>	<u>\$ 66,225</u>

Components of income tax expense for continuing operations are as follows (in thousands):

Income tax expense	2007	2006	2005
Current			
Federal	\$ 433	\$ 6,262	\$ 23,416
State	1,796	2,592	2,353
Foreign	1,708	1,063	299
Deferred			
Federal	11,145	2,366	1,401
State	535	(731)	(369)
Foreign	297	179	(150)
Total	<u>\$ 15,914</u>	<u>\$ 11,731</u>	<u>\$ 26,950</u>

A reconciliation of income tax expense for continuing operations computed at the United States statutory rate to our provision for income taxes is as follows (in thousands):

Income tax reconciliation	2007	2006	2005
Statutory rate	\$ 10,326	\$ (11,253)	\$ 23,179
State taxes	1,515	1,261	1,358
In-process research and development	-	23,971	3,227
Manufacturing tax incentives	-	(388)	(753)
Meals and entertainment	618	501	391
Foreign rate differential and other	(64)	253	12
Research and development credits	(1,085)	(1,044)	(656)
Stock-based compensation under SFAS 123(R)	1,098	1,276	-
Audit settlement and refund claim	(852)	(2,455)	-
Litigation settlement	4,256	-	-
Other	102	(391)	192
Total	<u>\$ 15,914</u>	<u>\$ 11,731</u>	<u>\$ 26,950</u>

During 2007, we recorded litigation settlement charges of \$14.3 million, primarily due to the arbitration award to the former shareholders of CryoGen, Inc. (see *Note 4, Litigation Settlements*). This arbitration settlement adversely impacted our 2007 tax provision in our consolidated statement of operations.

During the fourth quarter of 2007, we recognized \$0.9 million in previously unrecognized tax benefits due to the settlement of an income tax audit.

During 2007 we utilized a capital loss carryforward with a tax effected value of \$1.7 million. This deferred tax asset had a full valuation allowance of \$1.7 million against it as of December 30, 2006 and December 31, 2005. The capital loss was realized during the year as a result of capital gains that were realized in connection with the divestiture of the Laserscope aesthetics business (see *Note 3, Discontinued Operations and Sale of Aesthetics Business*). Because purchase accounting rules applied to this transaction, the entire tax benefit realized of \$1.7 million was recorded as an adjustment to goodwill.

During the fourth quarter of 2006, we received a \$2.4 million tax refund associated with the favorable agreement reached with the IRS involving the review of the 2001 and 2002 domestic income tax returns. A \$2.4 million tax refund was recorded in the provision for income taxes on the consolidated statement of operations for 2006.

On July 20, 2006, we completed the acquisition of Laserscope (see *Note 2, Acquisitions*). Of the purchase price, \$62.1 million was allocated to in-process research and development and expensed. This amount is not deductible for tax purposes, and no deferred tax benefit is recorded as required by applicable accounting rules.

On May 8, 2006, we completed the acquisition of Solarant Medical, Inc. (see *Note 2, Acquisitions*). Of the purchase price, \$2.1 million was allocated to in-process research and development and expensed. This amount is not deductible for tax purposes, and no deferred tax benefit is recorded as required by applicable accounting rules.

On July 7, 2005, we completed the acquisition of Ovion Inc. (see *Note 2, Acquisitions*). Of the purchase price, \$13.6 million was allocated to in-process research and development. Of this amount, \$4.3 million and \$9.3 million was expensed in 2006 and 2005, respectively. This amount is not deductible for tax purposes, and no deferred tax benefit is recorded as required by applicable accounting rules.

During fiscal 2005, we recognized the U.S. tax benefits related to the tax deduction on qualified domestic production activities provided through the Domestic Manufacturing Deduction made available pursuant to the American Jobs Creation Act of 2004. The tax deduction for qualified production activities provides for a permanent deduction equal to nine percent (when fully phased-in) of the lesser of qualified production activities income or taxable income. During 2005, the applicable percentage is three percent, resulting in a \$0.4 million reduction in income tax expense. During 2006 and 2007, due to the utilization of acquired net operating loss carryforwards, we did not realize a domestic manufacturing deduction benefit.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred income tax assets and liabilities at the end of 2007 and 2006 are as follows (in thousands):

	2007	2006
Deferred tax assets:		
Federal net operating loss carryforwards	\$ 11,666	\$ 16,340
Reserves and allowances	8,877	7,757
Capital loss carryforwards	-	1,710
Foreign accruals and net operating loss carryforwards	1,254	2,980
Workforce, patents and license	3,174	3,345
Compensation accruals	4,774	7,022
FIN 48 accrued state tax and interest	1,766	-
Stock-based compensation under SFAS 123(R)	4,674	2,331
State net operating loss carryforwards and credits	6,441	3,658
Federal credit carryforwards	3,273	3,188
Other	2,866	-
Valuation allowance	(1,354)	(4,121)
Total deferred tax assets	47,411	44,210
Deferred tax liabilities:		
Goodwill	10,310	8,737
Prepaid insurance and other	1,405	1,268
Developed technology	16,157	24,082
Trademarks and royalty agreements	16,706	16,946
Contingent interest on debt	13,061	4,408
Total deferred tax liabilities	57,639	55,441
Net deferred tax liability	<u>\$ (10,228)</u>	<u>\$ (11,231)</u>

On December 29, 2007, we have tax effected foreign tax loss carryforwards of approximately \$1.7 million with no expiration. Realization of future tax benefits related to these net deferred assets is dependent on many factors, including the ability to generate taxable income in the related jurisdictions. Valuation allowances related to losses represent the approximate amount by which the net operating losses are projected to exceed future income in any given foreign jurisdictions.

A valuation allowance has been established as of December 29, 2007 for \$1.4 million, consisting of \$0.7 million relating to foreign tax loss carryforwards and \$0.7 million relating to foreign tax credit carryforwards. If subsequently recognized, the \$0.7 million related to the foreign net operating loss carryforward and \$0.6 million related to the foreign tax credit carryforward would be recorded as an adjustment to goodwill. We believe that future taxable income will be sufficient to realize the remaining recorded asset.

We have U.S. federal tax loss carryforwards of approximately \$33.3 million which are realizable under IRC Section 382. They expire between 2017 and 2025. Management believes that future taxable income will be sufficient to realize these tax loss carryforwards and has established a deferred tax asset of \$11.7 million.

As of December 29, 2007, undistributed earnings of international subsidiaries of approximately \$8.1 million were considered to have been reinvested indefinitely and, accordingly, we have not provided U.S. taxes on such earnings.

We adopted the provisions of FIN 48 on fiscal year beginning December 31, 2006. As a result of the implementation of FIN 48, we recognized a \$2.1 million increase in the liability for unrecognized tax benefits (UTBs). This increase in liability resulted in a decrease to our beginning retained earnings balance of \$0.3 million. The amount of UTBs at December 31, 2006 was \$7.0 million, net of federal income tax benefit on state issues and federal and state income tax benefits on interest expense.

(in thousands)	Gross Federal, State and Foreign UTBs	Accrued Interest and Penalties on UTBs	Gross UTBs, including interest and penalties	Deferred Federal and State Income Tax Benefits	Unrecognized Income Tax Benefits, Net of Deferred Federal and State Benefits
Balance at December 31, 2006	\$ 7,577	\$ 354	\$ 7,931	\$ (943)	\$ 6,988
Additions for tax positions related to a prior period	5,714	331	6,045	(840)	5,205
Additions for tax positions related to the current period	959	-	959	(82)	877
Reductions related to the closing of Statutes of Limitations	(541)	(128)	(669)	99	(570)
Reductions related to settlements with tax authorities	(852)	-	(852)	-	(852)
Balance at December 29, 2007	12,857	557	13,414	(1,766)	11,648
Less:					
UTBs attributable to timing items included above	982	-	982	-	982
UTBs that relate to acquired entities that would impact goodwill if recognized	6,610	-	6,610	(95)	6,515
Total UTBs that, if recognized, would impact the effective income tax rate as of December 29, 2007	\$ 5,265	\$ 557	\$ 5,822	\$ (1,671)	\$ 4,151

We have classified all of our liability for unrecognized tax benefits as of December 29, 2007 as a non-current liability, as no payments are anticipated within one year.

We recognize accrued interest and penalties related to unrecognized tax benefits in our tax provision in the Consolidated Statements of Operations, which is consistent with the recognition of these items in prior reporting periods. The balance of accrued interest and penalties at the reporting periods is presented in the table above.

We have no federal income tax audits under way at the current time; however, during the first quarter of 2008 we received notice of the planned commencement of an examination of the 2005 year. Our federal returns are subject to examination for 2004 and subsequent years.

State and foreign income tax returns are generally subject to examination for a period of three to four years after filing of the respective return. The state impact of any federal changes remains subject to examination by various states for a period of up to one year after formal notification to the states.

We do not expect any significant change in the amount of unrecognized tax benefits during the next 12 months.

# 16. Quarterly Financial Data (unaudited; in thousands, except per share data)

The following table presents quarterly financial data for 2007 and 2006. In our opinion, this quarterly information has been prepared on the same basis as the consolidated financial statements and includes all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the unaudited quarterly results. In the first quarter of 2007, consistent with the plans announced with the Laserscope acquisition, we sold the Laserscope aesthetics business (see *Note 3, Discontinued Operations and Sale of Aesthetics Business*). As such, the results of operations of the aesthetics business have been classified as discontinued operations from the date of acquisition of July 20, 2006 through the date of disposal of January 16, 2007.

	2007				2006			
	First	Second	Third	Fourth	First	Second	Third	Fourth
	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks
Net sales	\$108,385	\$116,453	\$109,041	\$130,049	\$73,624	\$78,782	\$90,500	\$115,412
Gross profit	82,030	89,324	84,600	102,382	61,894	67,075	71,635	88,842
Operating income (loss)	14,746	21,223	17,760	7,557	17,963	(5,562)	(44,622)	22,029
Income (loss) from continuing operations	4,383	7,326	6,925	(5,043)	11,472	(8,095)	(57,932)	10,673
Net income (loss)	3,692	7,326	6,925	(5,043)	11,472	(8,095)	(58,604)	5,910
Net income (loss) per share:								
Basic net earnings (loss)								
from continuing operations	\$ 0.06	\$ 0.10	\$ 0.10	\$ (0.07)	\$ 0.16	\$ (0.12)	\$ (0.83)	\$ 0.15
Discontinued operations, net of tax	\$ (0.01)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.01)	\$ (0.07)
Basic net earnings (loss)	\$ 0.05	\$ 0.10	\$ 0.10	\$ (0.07)	\$ 0.16	\$ (0.12)	\$ (0.84)	\$ 0.08
Diluted net earnings (loss)								
from continuing operations	\$ 0.06	\$ 0.10	\$ 0.09	\$ (0.07)	\$ 0.16	\$ (0.12)	\$ (0.83)	\$ 0.15
Discontinued operations, net of tax	\$ (0.01)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.01)	\$ (0.07)
Diluted net earnings (loss)	\$ 0.05	\$ 0.10	\$ 0.09	\$ (0.07)	\$ 0.16	\$ (0.12)	\$ (0.84)	\$ 0.08

In the first quarter of 2007, we recorded \$9.6 million of interest expense related to our Convertible Notes issued on June 27, 2006 and our senior secured Credit Facility entered into on July 20, 2006 (see *Note 9, Debt*). In addition, during the first quarter we recorded other income of \$1.6 million related to our settlement agreement with Celsion Corporation (Celsion). This payment settled prior claims under the patent infringement suit we filed against Celsion in September 2006. During the second quarter of 2007, we recorded \$9.6 million of interest expense related to our long-term debt. Royalty income in the third quarter of 2007 was \$3.5 million and included a one-time paid up license of our microwave therapy technology from Celsion. No further payments are owed under the Celsion agreement. Interest expense during the third quarter was \$9.5 million. In the fourth quarter of 2007, we recorded \$7.5 million of one-time in-process research and development (IPR&D) charges related to a milestone payment to BioControl Medical, Ltd. (BioControl), from whom we acquired certain issued patents and other assets during 2006. We also recorded litigation settlements of \$14.3 million during the quarter, consisting primarily of an arbitration settlement related to our prior acquisition of CryoGen, Inc. which we acquired in 2002 (see *Note 4, Litigation Settlements*). This arbitration settlement adversely impacted our 2007 tax provision in our consolidated statement of operations. Interest expense during the fourth quarter was \$9.1 million.

During 2006, we acquired certain issued patents and other assets from BioControl, we acquired Solarant Medical, and we acquired Laserscope (see *Note 2, Acquisitions*). The acquisitions of BioControl and Solarant resulted in one-time IPR&D charges of \$25.6 million and \$2.5 million, respectively, in the second quarter of 2006, resulting in an operating loss and a net loss for that quarter. In addition, during the second quarter of 2006 we recorded \$7.0 million of amortization of financing costs for a bridge loan commitment fee in preparation for the acquisition of Laserscope. We did not use this financing. In conjunction with the Laserscope acquisition, we recorded a one-time IPR&D charge of \$61.5 million in the third quarter of 2006, resulting in an operating loss and net loss for the third quarter of 2006. In addition, during the third quarter of 2006, we recorded \$8.9 million of interest expense related to our Convertible Notes and our Credit Facility. The interest expense on these new debt agreements also contributed to the net loss for the third quarter of 2006. During the fourth quarter of 2006, we adjusted the purchase price allocations for Solarant and Laserscope, resulting in IPR&D charges of (\$0.4) million and \$0.6 million, respectively. In addition, we recorded \$10.2 million of interest expense related to our Convertible Notes and our Credit Facility during the fourth quarter of 2006. We also recorded a \$2.4 million tax benefit associated with the favorable agreement with the IRS involving the review of the 2001 and 2002 domestic income tax returns, and a \$1.0 million federal research and development tax credit.

Quarterly and annual earnings per share are calculated independently based on the weighted average number of shares outstanding during the period.

Sales and operating results have varied and are expected to continue to vary significantly from quarter to quarter as a result of seasonal patterns, with the first and third quarters of each year typically having lower sales and the fourth quarter of each year typically having the highest sales. In 2006, the acquisition of Laserscope in the third quarter resulted in increased sales for that quarter and subsequent quarters, compared to prior trends.

## Financial Statement Schedules - Schedule II — Valuation and Qualifying Accounts.

This schedule of valuation and qualifying accounts (in thousands) should be read in conjunction with the consolidated financial statements. These amounts exclude the aesthetics business, which was classified as part of liabilities of discontinued operations prior to its sale on January 16, 2007. All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

	Balance at Beginning of Period	Additions charged to:				Balance at End of Period
		Costs and Expenses	Other Accounts	Deductions		
<b>Valuation Accounts:</b>						
Year ended December 31, 2005						
Deducted from asset accounts						
Allowance for doubtful accounts	\$ 1,987	\$ 1,097	\$ -	\$ 1,067 (1)		\$ 2,017
Allowance for obsolete inventories	\$ 1,743	\$ 827	\$ -	\$ 1,253 (2)		\$ 1,317
Allowance for sales returns	\$ 2,346	\$ 2,329	\$ -	\$ 3,475 (3)		\$ 1,200
Year ended December 30, 2006						
Deducted from asset accounts						
Allowance for doubtful accounts	\$ 2,017	\$ 1,095	\$ 620 (7)	\$ 617 (1)		\$ 3,115
Allowance for obsolete inventories	\$ 1,317	\$ 1,498	\$ 1,258 (7)	\$ 1,569 (2)		\$ 2,504
Allowance for sales returns	\$ 1,200	\$ 5,256	\$ 50 (7)	\$ 4,690 (3)		\$ 1,816
Year ended December 29, 2007						
Deducted from asset accounts						
Allowance for doubtful accounts	\$ 3,115	\$ 950	\$ -	\$ 967 (1)		\$ 3,098
Allowance for obsolete inventories	\$ 2,504	\$ 2,487	\$ -	\$ 2,103 (2)		\$ 2,888
Allowance for sales returns	\$ 1,816	\$ 13,814 (4)	\$ -	\$ 13,319 (3), (4)		\$ 2,310
<b>Qualifying Accounts:</b>						
Year ended December 31, 2005						
Product liability allowance	\$ 680	\$ 480	\$ -	\$ 376 (5)		\$ 784
Accrued warranty expense	\$ 1,451	\$ 599	\$ -	\$ 432 (6)		\$ 1,618
Year ended December 30, 2006						
Product liability allowance	\$ 784	\$ 220	\$ -	\$ 456 (5)		\$ 548
Accrued warranty expense	\$ 1,618	\$ 619	\$ 809 (7)	\$ 331 (6)		\$ 2,715
Year ended December 29, 2007						
Product liability allowance	\$ 548	\$ 797	\$ -	\$ 450 (5)		\$ 895
Accrued warranty expense	\$ 2,715	\$ 5,844 (8)	\$ -	\$ 5,558 (6), (8)		\$ 3,001

### Notes:

- (1) Uncollectable accounts written off, net of recoveries
- (2) Obsolete and excess inventory disposals
- (3) Returned product
- (4) Includes activity under capital equipment upgrade and even exchange programs, which has increased with the growth in our capital equipment business.
- (5) Product liability claims
- (6) Product warranty claims
- (7) Allowances and reserves on balance sheet of Laserscope (excluding the aesthetics business), acquired in July 2006.
- (8) Includes reserves and claims for product rework issues related to the *Greenlight HPS* console.

*Acticon, Apogee, AMS Ambicor®, AMS 650™, AMS 700, AMS 700 CX and Ultrex, AMS 800 Urinary Control System, BioArc, BioArc SP, BioArc TO, Dura II™, Her Option, In-Fast, In-Fast Ultra™, InhibiZone, InteDerm®, InteGraft, InteMesh®, IntePro, InteLata™, InteXen, InVance, Monarc, Parylene, Perigee, ProstaJect, Solutions for Life®, SPARC, Straight-In™, TherMatrix, and UroLume are trademarks of AMS or its subsidiaries.*

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 27, 2008

AMERICAN MEDICAL SYSTEMS HOLDINGS, INC.

By /s/ Ross A. Longhini  
Ross A. Longhini  
Chief Executive Officer,  
Executive Vice President and Chief Operating Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on February 27, 2008 by the following persons on behalf of the registrant and in the capacities indicated.

<u>Signature</u>	<u>Title</u>
<u>/s/ Ross A. Longhini</u> Ross A. Longhini	Chief Executive Officer, Executive Vice President and Chief Operating Officer (Principal Executive Officer)
<u>/s/ Mark A. Heggstad</u> Mark A. Heggstad	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)
<u>/s/ Richard B. Emmitt</u> Richard B. Emmitt	Director
<u>/s/ Albert Jay Graf</u> Albert Jay Graf	Director
<u>/s/ Jane E. Kiernan</u> Jane E. Kiernan	Director
<u>/s/ Robert McLellan, M.D.</u> Robert McLellan, M.D.	Director
<u>/s/ Christopher H. Porter, Ph.D.</u> Christopher H. Porter, Ph.D.	Director
<u>/s/ D. Verne Sharma</u> D. Verne Sharma	Director
<u>/s/ Thomas E. Timbie</u> Thomas E. Timbie	Director



**AMERICAN MEDICAL SYSTEMS HOLDINGS, INC.**  
**EXHIBIT INDEX TO ANNUAL REPORT**  
**ON FORM 10-K**  
**For the Year Ended December 29, 2007**

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
1.1	Purchase Agreement, dated as of June 21, 2006, between American Medical Systems Holdings, Inc. and Piper Jaffray & Co., as representative of the Underwriters listed in Schedule I thereto.	Incorporated by reference to Exhibit 1.1 of the Company's Form 8-K filed on June 28, 2006 (File No. 000-30733).
2.1	Agreement and Plan of Merger, dated as of December 13, 2002, by and among American Medical Systems, Inc., Snowball Acquisition Corp., Cryogen, Inc. and Robert Knarr.	Incorporated by reference to Exhibit 2.1 of the Company's Form 8-K filed on December 17, 2002 (File No. 000-30733).
2.2	First Amendment to Agreement and Plan of Merger, dated December 18, 2002, by and among American Medical Systems, Inc., Snowball Acquisition Corp., Cryogen, Inc. and Robert Knarr.	Incorporated by reference to Exhibit 2.1 of the Company's Form 8-K filed on January 6, 2003 (File No. 000-30733).
2.3	Agreement and Plan of Merger, dated as of June 15, 2004, by and among American Medical Systems, Inc.; Leio Acquisition Corp.; TherMatrx, Inc.; TherMatrx Investment Holdings LLC and BSD Medical Corporation, as Principal Stockholders, and TherMatrx Investments Holdings LLC, as Stockholders' Representative.	Incorporated by reference to Exhibit 2.1 of the Company's Form 8-K filed on June 15, 2004 (File No. 000-30733).
2.4	Agreement and Plan of Merger, dated as of June 3, 2005, by and among American Medical Systems, Inc., Oak Merger Corp., Ovion Inc., Jeffrey P. Callister, and W. Stephen Tremulis, as Principal Stockholders, and Jeffrey P. Callister, as Stockholders' Representative.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on June 6, 2005 (File No. 000-30733).
2.5	Asset Purchase Agreement, dated April 26, 2006, between American Medical Systems, Inc. and BioControl Medical, Ltd.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on April 27, 2006 (File No. 000-30733).
2.6	Agreement and Plan of Merger, dated as of May 8, 2006, by and among American Medical Systems, Inc., Xenon Merger Corp., a wholly owned subsidiary of American Medical Systems, Inc., Solarant Medical, Inc., and Warburg Pincus Equity Partners, L.P., as stockholders' representative.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on May 9, 2006 (File No. 000-30733).
2.7	Agreement and Plan of Merger, dated as of June 3, 2006, by and among American Medical Systems Holding, Inc., Laserscope and Kermit Merger Corp.	Incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed on June 5, 2006 (File No. 000-30733).

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
2.8	Amendment, dated as of July 10, 2006, to Agreement and Plan of Merger, dated as of June 3, 2006, by and among American Medical Systems Holdings, Inc., Laserscope and Kermit Merger Corp.	Incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed on July 11, 2006 (File No. 000-30733).
2.9	Stock Purchase Agreement, dated as of April 30, 2006, by and among Laserscope, InnovaQuartz, Inc., The Griffin Family Revocable Trust, Steve Griffin and Brian Barr.	Incorporated by reference to Exhibit 10.8 of the Company's Form 10-Q for the Fiscal Quarter Ended September 30, 2006 (File No. 000-30733).
2.10	Termination Agreement, dated December 8, 2006, among American Medical Systems Holdings, Inc., Laserscope, InnovaQuartz Incorporated, Stephen Griffin, The Griffin Family Revocable Trust, and Brian Barr.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on December 14, 2006 (File No. 000-30733).
2.11	Asset Purchase Agreement, dated November 30, 2006, by and among American Medical Systems, Inc., Laserscope, and Iridex Corporation.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on December 6, 2006 (File No. 000-30733).
3.1	Second Amended and Restated Certificate of Incorporation of the Company.	Incorporated by reference to Exhibit 3.1 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
3.2	Bylaws, as amended, of the Company.	Incorporated by reference to Exhibit 3.2 of the Company's Form 10-K for the Fiscal Year Ended January 3, 2004 (File No. 000-30733).
4.1	Certificate of Incorporation of the Company.	See Exhibit 3.1 above.
4.2	Bylaws of the Company.	See Exhibit 3.2 above.
4.3	Form of Indenture for Senior Debt Securities.	Incorporated by reference to Exhibit 4.2 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
4.4	Form of Senior Debt Security.	Incorporated by reference to Exhibit 4.3 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
4.5	Form of Indenture for Subordinated Debt Securities.	Incorporated by reference to Exhibit 4.4 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
4.6	Form of Subordinated Debt Security.	Incorporated by reference to Exhibit 4.5 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
4.7	Form of Indenture for Senior Subordinated Debt Securities.	Incorporated by reference to Exhibit 4.6 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
4.8	Form of Senior Subordinated Debt Security.	Incorporated by reference to Exhibit 4.7 of the Company's Form S-3 filed on June 19, 2006 (File No. 333-135135).
4.9	Indenture, dated as of June 27, 2006, between American Medical Systems Holdings, Inc., the Notes Guarantors (as defined therein), and U.S. Bank National Association, as trustee.	Incorporated by reference to Exhibit 4.1 of the Company's Form 8-K filed on June 28, 2006 (File No. 000-30733).
4.10	Form of 3 1/4% Convertible Senior Subordinated Note.	Incorporated by reference to Exhibit 4.2 of the Company's Form 8-K filed on June 28, 2006 (File No. 000-30733).
4.11	First Supplemental Indenture, dated as of September 6, 2006, by and between Laserscope and U.S. Bank National Association, as trustee.	Incorporated by reference to Exhibit 4.1 of the Company's Form 8-K filed on September 8, 2006 (File No. 000-30733).
4.12	Guarantee, dated as of September 6, 2006, made by Laserscope in favor of U.S. Bank National Association, as trustee.	Incorporated by reference to Exhibit 4.2 of the Company's Form 8-K filed on September 8, 2006 (File No. 000-30733).
10.1	Employment Agreement, dated April 26, 2004, between Martin J. Emerson and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.1 of the Company's Form 10-Q for the Fiscal Quarter Ended April 2, 2004 (File No. 000-30733).
10.2	First Amendment to Employment Agreement, dated January 5, 2005, between Martin J. Emerson and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on January 5, 2005 (File No. 000-30733).
10.3	Second Amendment to Employment Agreement, dated January 4, 2008, between Martin J. Emerson and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on January 24, 2008 (File No. 000-30733).
10.4	Employment Agreement, dated January 1, 2003, between Ross Longhini and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.8 of the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 28, 2002 (File No. 000-30733).
10.5	Employment Agreement, dated December 18, 2006, between Mark A. Heggstad and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.4 of the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 30, 2006 (File No. 000-30733).
10.6	Employment Offer Letter, dated March 31, 2005, between Stephen J. McGill and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.1 of the Company's Quarterly Report on Form 10-Q for the Fiscal Quarter Ended March 31, 2007 (File No. 000-30733).
10.7	Employment Agreement, dated April 7, 2005, between Stephen J. McGill and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.2 of the Company's Quarterly Report on Form 10-Q for the Fiscal Quarter Ended March 31, 2007 (File No. 000-30733).

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
10.8	Separation Agreement, executed January 18, 2008, between Martin J. Emerson and American Medical Systems, Inc.	Incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on January 24, 2008 (File No. 000-30733).
10.9	2000 Equity Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.1 of the Company's Form 10-Q for the Fiscal Quarter Ended June 28, 2003 (File No. 000-30733).
10.10	Form of Incentive Stock Option Agreement under the 2000 Equity Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.10 of the Company's Registration Statement on Form S-1 (File No. 333-37488).
10.11	Form of Non-Qualified Stock Option Agreement under the 2000 Equity Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.11 of the Company's Registration Statement on Form S-1 (File No. 333-37488).
10.12	Employee Stock Purchase Plan, as amended.	Incorporated by reference to Exhibit 10.2 of the Company's Form 10-Q for the Fiscal Quarter Ended October 1, 2005 (File No. 000-30733).
10.13	2005 Stock Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.1 of the Company's Form 10-Q for the Fiscal Quarter Ended October 1, 2005 (File No. 000-30733).
10.14	Form of Stock Option Certificate for Directors under the 2005 Stock Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.20 of the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2005 (File No. 000-30733).
10.15	Form of Stock Option Certificate for Executive Officers under the 2005 Stock Incentive Plan, as amended.	Incorporated by reference to Exhibit 10.21 of the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2005 (File No. 000-30733).
10.16	Form of Notice of Amendment to Stock Option Certificate/Agreement for Executive Officers of American Medical Systems Holdings, Inc.	Incorporated by reference to Exhibit 10.6 of the Company's Form 10-Q for the Fiscal Quarter Ended July 2, 2006 (File No. 000-30733).
10.17	Form of Indemnification Agreement with Executive Officers and Directors.	Incorporated by reference to Exhibit 10.22 of the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2005 (File No. 000-30733).
10.18	Form of Change in Control Severance Agreement	Incorporated by reference to Exhibit 10.3 of the Company's Quarterly Report on Form 10-Q for the Fiscal Quarter Ended March 31, 2007 (File No. 000-30733).

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
10.19	Summary of Director Compensation.	Incorporated by reference to Exhibit 10.14 of the Company's Annual Report on Form 10-K for the Fiscal year Ended December 30, 2006 (File No. 000-30733).
10.20	License Agreement, dated April 26, 2006, between American Medical Systems, Inc. and BioControl Medical, Ltd.	Incorporated by reference to 10.2 of the Company's Form 8-K filed on April 27, 2006 (File No. 000-30733).
10.21	Credit and Guaranty Agreement, dated as of July 20, 2006, by and among American Medical Systems, Inc., as borrower, American Medical Systems Holdings, Inc. and certain of its subsidiaries, as guarantors, CIT Capital Securities LLC, as co-lead arranger and sole bookrunner, KeyBank National Association, as co-lead arranger and syndication agent, CIT Healthcare LLC, as administrative agent and collateral agent, General Electric Capital Corporation, as documentation agent, and various lenders.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on July 26, 2006 (File No. 000-30733).
10.22	First Amendment to Credit and Guaranty Agreement, dated as of October 29, 2007, by and among American Medical Systems, Inc., each of the other credit parties which is a signatory thereto and CIT Healthcare LLC, as administrative agent.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on October 29, 2007 (File No. 000-30733).
10.23	Pledge and Security Agreement, dated as of July 20, 2006, between each of the grantors party thereto and CIT Healthcare LLC, as administrative agent and collateral agent.	Incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on July 26, 2006 (File No. 000-30733).
10.24	Mortgage, Security Agreement, Assignment of Rents and Leases and Fixture Financing Statement, dated as of July 20, 2006, executed by American Medical Systems, Inc. to and for the benefit of CIT Healthcare LLC, as administrative agent and collateral agent.	Incorporated by reference to Exhibit 10.3 of the Company's Form 8-K filed on July 26, 2006 (File No. 000-30733).
10.25	Net Lease Agreement, dated as of June 20, 2000, by and between Laserscope and Realtec Properties.	Incorporated by reference to Exhibit 10.6 of Laserscope's Annual Report on Form 10-K filed on March 28, 2001 (File No. 000-18053).
10.26	Net Lease Agreement, dated as of October 18, 2000, by and between Laserscope and Realtec Properties.	Incorporated by reference to Exhibit 10.6A of Laserscope's Annual Report on Form 10-K filed on March 28, 2001 (File No. 000-18053).
10.28	Settlement Agreement, dated as of August 14, 2007, by and among Iridex Corporation, American Medical Systems, Inc. and Laserscope.	Incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on August 20, 2007 (File No. 000-30733).

<b>Item No.</b>	<b>Item</b>	<b>Filing Method</b>
21.1	Subsidiaries of American Medical Systems Holdings, Inc.	Filed with this Annual Report on Form 10-K.
23.1	Consent of Ernst & Young LLP.	Filed with this Annual Report on Form 10-K.
31.1	Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed with this Annual Report on Form 10-K.
31.2	Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed with this Annual Report on Form 10-K.
32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	Filed with this Annual Report on Form 10-K.

**Exhibit 21.1**

<b>Subsidiaries of American Medical Systems Holdings, Inc.</b>	<b>Jurisdiction of Incorporation</b>
American Medical Systems, Inc.	Delaware
American Medical Systems Australia Pty. Ltd.	Australia
American Medical Systems Benelux B.V.B.A.	Belgium
American Medical Systems Canada Inc.	Canada
American Medical Systems France S.A.S.	France
American Medical Systems Deutschland GmbH	Germany
American Medical Systems Iberica S.L.	Spain
American Medical Systems UK Limited	United Kingdom
AMS Research Corporation	Delaware
AMS Sales Corporation	Delaware
American Medical Systems Europe B.V.	The Netherlands
Thermatrix, Inc.	Delaware
AMS – American Medical Systems do Brasil Produtos Urológicos e Ginecológicos Ltda.	Brazil
Influence Medical Technologies, Ltd.	Israel
Ovion Inc.	Delaware
InnovaQuartz Incorporated	Arizona
Laserscope	California
Laserscope International, Inc.	Delaware
Solarant Medical, Inc.	Delaware
American Medical Systems Luxembourg S.à.r.l.	Luxembourg
Cytrix Israel Ltd.	Israel

**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the Registration Statements (Form S-8 Nos. 333-43536, 333-107245, 333-75314, 333-126991, 333-126993) pertaining to the Employee Stock Purchase Plan, 2000 Equity Incentive Plan, and 2005 Stock Incentive Plan of American Medical Systems Holdings, Inc. of our reports dated February 25, 2008, with respect to the consolidated financial statements and schedule of American Medical Systems Holdings, Inc. and the effectiveness of internal control over financial reporting of American Medical Systems Holdings, Inc., included in this Annual Report (Form 10-K) for the year ended December 29, 2007.

/s/ Ernst & Young LLP

Minneapolis, Minnesota  
February 25, 2008



**CERTIFICATION BY CHIEF EXECUTIVE OFFICER  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Ross A. Longhini, certify that:

1. I have reviewed this annual report on Form 10-K of American Medical Systems Holdings, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registered fourth quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2008

By: /s/ Ross A. Longhini  
Ross A. Longhini  
Title: Chief Executive Officer, Executive Vice  
President and Chief Operating Officer

**CERTIFICATION BY CHIEF FINANCIAL OFFICER  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Mark A. Heggestad, certify that:

1. I have reviewed this annual report on Form 10-K of American Medical Systems Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registered fourth quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2008

By: /s/ Mark A. Heggestad  
Mark A. Heggestad  
Title: Executive Vice President and  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of American Medical Systems Holdings, Inc. ("the Company") on Form 10-K for the fiscal year ended December 29, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Ross A. Longhini, as Chief Executive Officer of the Company, and Mark A. Heggstad, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: February 27, 2008

By: /s/ Ross A. Longhini  
Name: Ross A. Longhini  
Title: Chief Executive Officer,  
Executive Vice President and  
Chief Operating Officer

Date: February 27, 2008

By: /s/ Mark A. Heggstad  
Name: Mark A. Heggstad  
Title: Executive Vice President and  
Chief Financial Officer





## About AMS

For more than 35 years, American Medical Systems has provided world-class medical devices used primarily for treating men's pelvic health issues. In the past several years, our reputation for quality and medical efficacy has broadened to encompass both devices and therapies that restore pelvic health for men and women. The medical conditions our solutions address include male and female urinary incontinence, erectile dysfunction, prostate disorders, urethral strictures, excessive menstrual bleeding (known as menorrhagia), pelvic organ prolapse and fecal incontinence. These conditions significantly diminish one's quality of life and profoundly affect social relationships.

Our products allow physicians to restore both dignity and control to their patients through the delivery of therapies or the surgical implantation of medical devices. AMS has a

long-standing reputation for product performance and technical innovation, and we are committed to making our solutions as minimally invasive as possible. We work in partnership with urologists, gynecologists, urogynecologists and colorectal surgeons, supporting their needs and collaborating with them on new technologies that can be delivered safely in the hospital or the physician's office.

The number of people living with pelvic health disorders is rapidly increasing, yet most are not aware that their conditions can be treated. Our global team is well positioned, and vision-driven, to help men and women worldwide achieve their desired quality of life.



American Medical Systems Holdings, Inc.  
10700 Bren Road West  
Minnetonka, Minnesota 55343

[americanmedicalsolutions.com](http://americanmedicalsolutions.com)

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